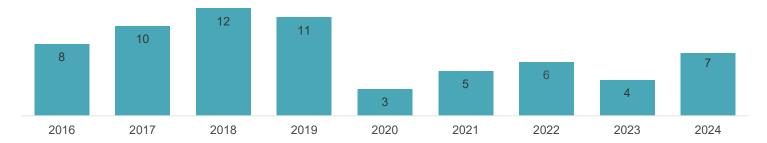


Regional Financial Services
Mergers & Acquisitions Update
Northeast Region Q4 2024

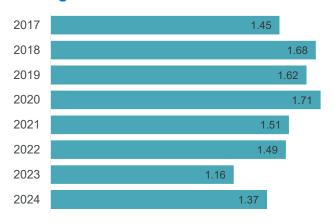


Regional M&A Transaction Statistics

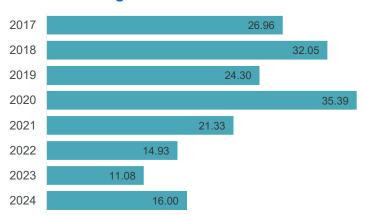
Number of Regional Whole Bank & Thrift Transactions



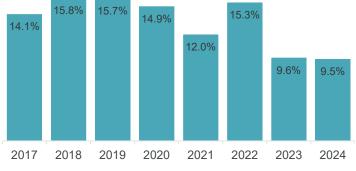
Regional Average Deal Value to Tangible Book¹



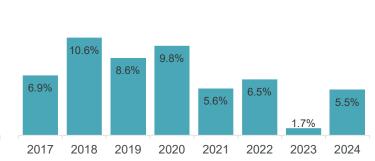
Regional Average Deal Value to LTM Earnings¹



Regional Average Deal Value to Assets¹



Regional Average Tangible Book Premium to Core Deposits¹



1. 2024 data is based on three transactions with publicly available pricing data.

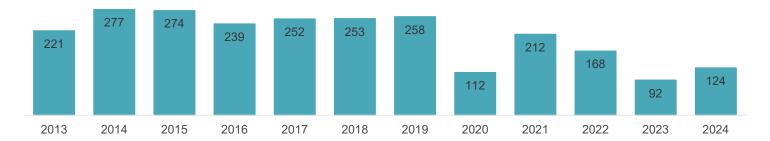
Source: S&P Global Market Intelligence

Note: Includes all whole bank transactions in Connecticut, Maine, Massachusetts, New Hampshire, Rhode Island, and Vermont

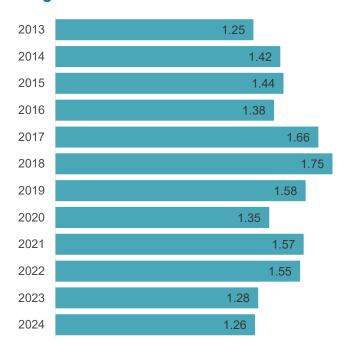


National M&A Transaction Statistics

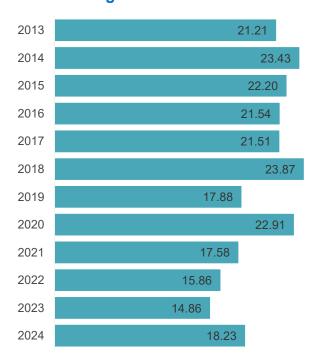
Number of National Whole Bank & Thrift Transactions



National Average Deal Value to Tangible Book



National Average Deal Value to LTM Earnings



Forvis Mazars Capital Advisors Services

- Company Sales & Divestitures
- Management Buyouts
- Debt & Equity Recapitalizations

- Succession Planning & Strategic Options Analysis
- · Mergers & Acquisitions
- · Affiliations

Source: S&P Global Market Intelligence

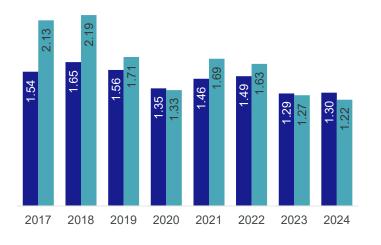


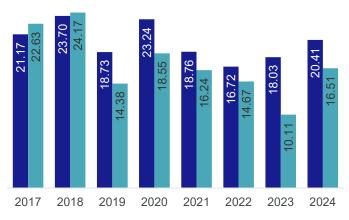
National M&A Transaction Statistics

National M&A Transaction Statistics by Asset Size

National Average Deal Value to Tangible Book

National Average Deal Value to LTM Earnings





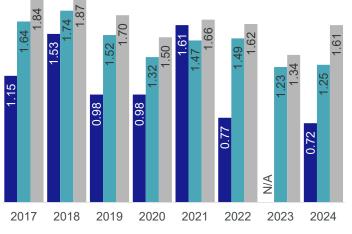
■Less than \$1B ■Greater than \$1B

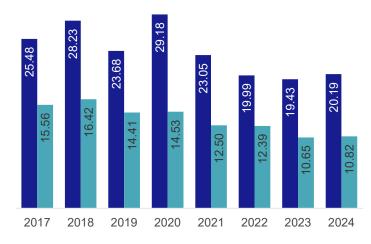
■Less than \$1B ■ Greater than \$1B

National M&A Transaction Statistics By Performance

National Average Deal Value to Tangible Book by Performance

National Average Deal Value to LTM Earnings by Performance¹





■ Negative ROAA ■ ROAA of 0.0% to 0.99% ■ ROAA Greater than 1.0%

■ ROAA of 0.0% to 0.99% ■ ROAA Greater than 1.0%

^{1.} Deal value to LTM earnings for negative ROAA transactions are not meaningful, and therefore, are not presented in this chart. Source: S&P Global Market Intelligence

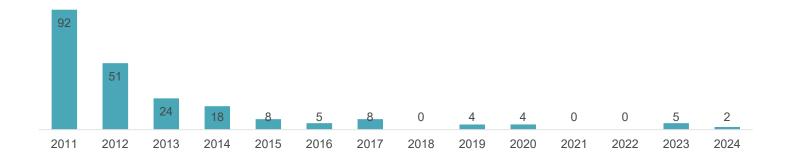


Regional & National Bank Statistics

Regional Publicly Traded Banking Companies

Name	Ticker	State	Total Assets (\$MM)	Total Equity (\$MM)	Stock Price 12/31/2024	Price Change YTD	Price to Tangible Book	Price to LTM Earnings	Dividend Yield	Return on Assets	Return on Equity	Equity/ Assets
State Street Corporation	STT	MA	338,481	25,828	\$98.15	26.7%	206.06	15.51	3.10%	0.71%	8.57%	7.63%
Citizens Financial Group, Inc.	CFG	RI	219,706	24,932	\$43.76	32.0%	134.40	17.23	3.84%	0.59%	5.47%	11.32%
Webster Financial Corporation	WBS	CT	79,454	9,198	\$55.22	8.8%	166.02	12.52	2.90%	1.03%	8.92%	11.58%
Eastern Bankshares, Inc.	EBC	MA	25,507	3,671	\$17.25	21.5%	141.77	7.44	2.78%	1.70%	12.46%	14.39%
Independent Bank Corp.	INDB	MA	19,408	2,977	\$64.19	-2.5%	137.83	13.95	3.55%	1.02%	6.75%	15.34%
Brookline Bancorp, Inc.	BRKL	MA	11,677	1,230	\$11.80	8.2%	109.47	14.22	4.58%	0.65%	6.20%	10.53%
Berkshire Hills Bancorp, Inc.	BHLB	MA	11,605	1,070	\$28.43	14.5%	115.91	29.93	2.53%	0.34%	3.94%	9.22%
Washington Trust Bancorp, Inc.	WASH	RI	7,142	502	\$31.35	-3.2%	122.87	11.74	7.15%	0.63%	9.86%	7.03%
HarborOne Bancorp, Inc.	HONE	MA	5,776	584	\$11.83	-1.3%	99.59	42.25	2.70%	0.20%	1.96%	10.11%
Camden National Corporation	CAC	ME	5,745	530	\$42.74	13.6%	143.34	13.36	3.93%	0.82%	9.44%	9.22%
NB Bancorp, Inc.	NBBK	MA	5,003	747	\$18.06	34.3%	103.34	51.60	0.00%	0.28%	1.97%	14.95%
Enterprise Bancorp, Inc.	EBTC	MA	4,743	368	\$39.54	22.6%	135.58	13.63	2.43%	0.77%	10.88%	7.76%
Hingham Institution for Savings	HIFS	MA	4,450	422	\$254.14	30.7%	131.39	24.07	0.99%	0.53%	5.56%	9.48%
Bar Harbor Bankshares	ВНВ	ME	4,030	460	\$30.58	4.2%	138.84	11.00	3.92%	1.07%	9.74%	11.41%
Northeast Bank	NBN	ME	3,940	393	\$91.73	66.2%	192.09	11.91	0.04%	1.97%	16.99%	9.96%
Average			49,778	4,861	\$55.92	18.4%	138.57	19.36	2.96%	0.82%	7.91%	10.66%

National Failed Bank Statistics



Source: S&P Global Market Intelligence Source: Federal Deposit Insurance Corporation



Forvis Mazars Services Industries

Industries

- Financial Services
- · Construction & Engineering
- · Business Solutions
- Marketing & Distribution
- Healthcare
- · Consumer Services & Products

Services

Financial

Assurance & Risk

- · Audit, Review, & Compilation
- Benchmarking
- Internal Audit
- · Internal Control Studies
- · SEC Filings
- SOX 404 Compliance

Consulting

- · Accounting Outsourcing
- Budgeting & Financial Planning
- · Cost Accounting
- Employee Benefit Plan & Administering
- · ESOP Feasibility Analysis
- · Forecasts & Projections

Federal & State Tax Planning & Compliance

- · Corporate Tax Planning
- Inventory Tax Planning
- R&D Tax Credit Enhancements
- · Real Estate Cost Segregation Studies
- Restructuring Planning
- · State & Local Tax Planning

Forensics & Valuation Consulting

- Strategic Insolvency & Bankruptcy
- Business Valuations
- Fraud Detection
- Litigation Support
- Computer Forensics
- Data Analytics

International Tax Strategies

- DISC
- Expatriate Assignment Services
- Foreign Tax Credit Planning
- Global Structuring Support
- Indirect Global Taxes
- Transfer Pricing

Investment & Financial Planning

- Estate & Gift Planning
- Family Tax Planning
- Investment Management
- · Personal Wealth Planning
- · Retirement Planning

Growth & Advisory

Investment Banking

- · Mergers & acquisitions
- · Company sales & divestitures
- · Debt & equity recapitalizations
- · Management buyouts
- Affiliations

- · Succession planning
- · Strategic options analysis

Economic Development

- · Expansion projects
- · Grants & public incentives

International Market Development

- Exporting
- · Direct investment
- Licensing
- Acquisitions

Forvis Mazars Optics

Business Performance Intelligence

- · Data extraction & analysis
- · Business activity analysis
- · Cost & profitability reporting
- Business strengths, values, & opportunity planning

Technology

Applications Software

- Sage
- · Sage Intacct
- Microsoft Dynamics CRM
- Microsoft Dynamics F&O
- Microsoft Dynamics GP & Business Central

IT Risk Services

- Virtual CIO
- · IT audits & general control testing
- · Cyber risk assessment
- · Penetration testing
- Incident response
- · Regulatory compliance



Contact Us

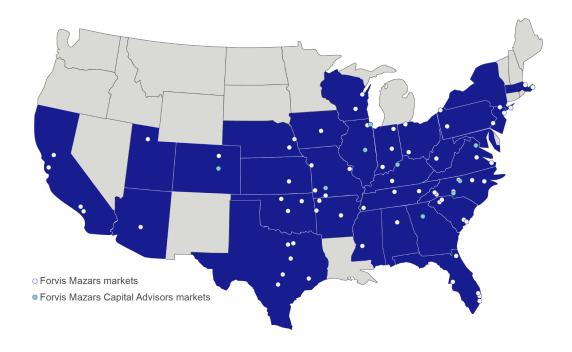
About Us

The professionals of Forvis Mazars Capital Advisors, LLC (FMCA) have more than 200 years of combined experience helping company owners plan for and execute their growth and exit strategies. From managing the sale of a company to negotiating the acquisition of a competitor or raising debt and equity capital to improve financial and operational flexibility, we can help you chart a course for achieving your desired results.

FMCA, a wholly owned subsidiary of Forvis Mazars, LLP, helps companies and stockholders go beyond their numbers by creating value through investment banking solutions that include mergers, acquisitions, sales, recapitalizations, management buyouts, and financings.

Founded in 1994, FMCA is staffed with experienced investment bankers and financial analysts. In addition, the firm draws on the resources of Forvis Mazars with its network of accountants, auditors, tax professionals, business consultants, and industry-specific consultants.

FMCA is a member of the Financial Industry Regulatory Authority and the Securities Investor Protection Corporation.





Wyatt Jenkins

Director Springfield, MO 417.865.8701 wyatt.jenkins@us.forvismazars.com



Chris Hargrove

Managing Director Louisville, KY 502.552.0603

chris.hargrove@us.forvismazars.com

The information set forth in this presentation contains the analysis and conclusions of the author(s) based upon his/her/their research and analysis of industry information and legal authorities. Such analysis and conclusions should not be deemed opinions or conclusions by Forvis Mazars or the author(s) as to any individual situation as situations are fact-specific. The reader should perform their own analysis and form their own conclusions regarding any specific situation. Further, the author(s)' conclusions may be revised without notice with or without changes in industry information and legal authorities.

Forvis Mazars Capital Advisors, LLC is a FINRA registered broker dealer, and a wholly owned subsidiary of Forvis Mazars, LLP. Forvis Mazars, LLP is an independent member of Forvis Mazars Global Limited.

