

December 11, 2025

Payor Contracting: Financial & Operational Impacts for Health Centers

Training Description

Unlock Strategic Advantage in Payor Contracting: A Must-Attend Training for CHC Leaders

Join us for a dynamic, half-day virtual training—eligible for CPE credit—crafted specifically for Community Health Center leadership and decision-makers. This interactive session, led by seasoned finance and operations professionals, goes beyond the basics to empower your leadership team with the insights needed to drive smarter payor contracting strategies. Whether you're preparing for negotiations or refining your current agreements, this session delivers actionable intelligence to elevate your contracting approach. Don't miss this opportunity to strengthen your health center's financial sustainability and strategic positioning.

Note: This training is for educational purposes only and does not constitute legal advice. Health centers should consult their legal advisors for guidance on specific agreements or contracting decisions.

Presenters: Rebekah Wallace Pardeck, CMPE, CPC®, CPCO™, President, Achieve Revenue Management & Jeff Allen, CPE, Partner, Forvis Mazars

Continuing Education

Eligible for up to 4.0 NASBA CPE credits in the Specialized Knowledge field of study (Pending Approval)

Attendance Policy

Agenda

Thursday, December 11 10:30 a.m.–2:30 p.m. ET	
10:30 a.m.–10:40 a.m.	Welcome & Introductions
10:40 a.m.–12:20 p.m.	<ul style="list-style-type: none"> Define various types of payor contracts & most prevalent types of contracts in health centers Review HRSA related guidance
12:20 p.m.–12:40 p.m.	Break
12:40 p.m.–2:20 p.m.	<ul style="list-style-type: none"> Discuss key financial and operation considerations for health centers Identify the importance of a contract monitoring and evaluation process
2:20 p.m.–2:30 p.m.	Wrap-Up Q&A

Times are in Eastern. Agenda is tentative and subject to change.