

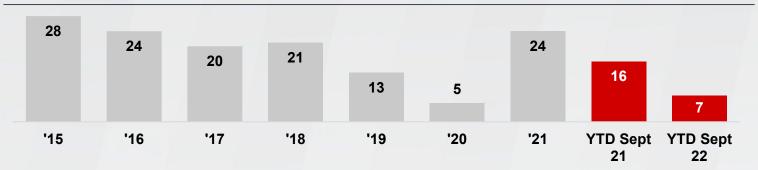
# REGIONAL FINANCIAL SERVICES MERGERS & ACQUISITIONS UPDATE

WEST REGION Q3 2022

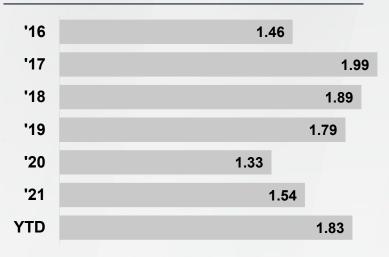


#### **REGIONAL M&A TRANSACTION STATISTICS**

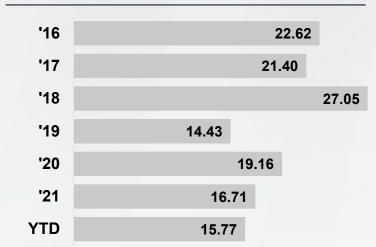
#### **Number of Regional Whole Bank & Thrift Transactions**



## Regional Average Deal Value to Tangible Book [1]



Regional Average Deal Value to LTM Earnings [1]



#### Regional Average Deal Value to Assets [1]



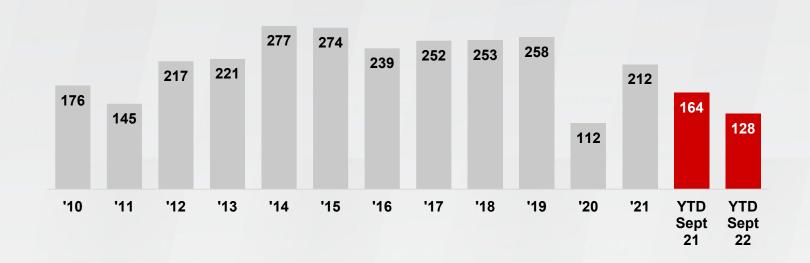
## Regional Average Tangible Book Premium to Core Deposits [1]



1. YTD based on 5 transactions with publicly available pricing data
Note: Includes all whole bank transactions in Alaska, American Samoa, Arizona, California, Guam, Hawaii, Idaho, Montana,
Nevada, Northern Mariana Islands, Oregon, U.S. Minor Outlying Islands, Washington, and Wyoming
Source: S&P Global Market Intelligence

#### **NATIONAL M&A TRANSACTION STATISTICS**

#### **Number of National Whole Bank & Thrift Transactions**



## National Average Deal Value to Tangible Book

#### '11 1.10 '12 1.20 '13 1.25 '14 1.42 '15 1.44 '16 1.38 '17 1.66 '18 1.75 '19 1.58 '20 1.35 '21 1.57 **YTD** 1.55

## National Average Deal Value to LTM Earnings



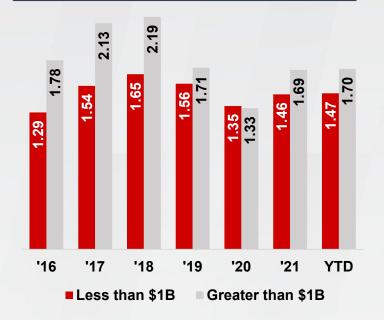
Source: S&P Global Market Intelligence

FORVIS CAPITAL ADVISORS SERVICES

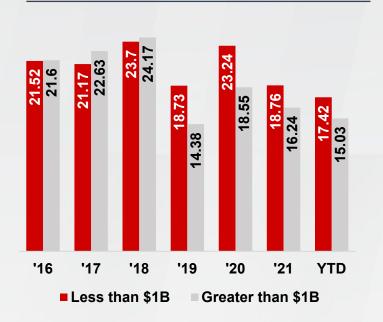
- Company Sales & Divestitures
- Management Buyouts
- Debt & Equity Recapitalizations
- Succession Planning & Strategic Options Analysis
- Mergers & Acquisitions
- Affiliations

#### NATIONAL M&A TRANSACTION STATISTICS BY ASSET SIZE

#### **National Average Deal Value to Tangible Book**

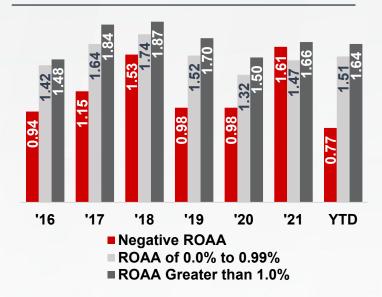


#### **National Average Deal Value to** LTM Earnings

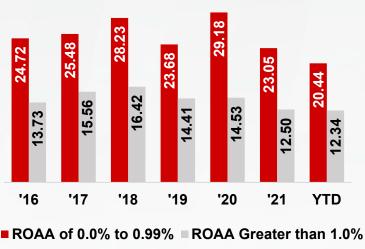


#### NATIONAL M&A TRANSACTION STATISTICS BY PERFORMANCE

#### National Average Deal Value to **Tangible Book by Performance**



#### National Average Deal Value to LTM Earnings by Performance\*



<sup>\*</sup> Deal value to LTM earnings for negative ROAA transactions are not meaningful and therefore are not presented in this chart Source: S&P Global Market Intelligence

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- Retirement planning

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- Management buyouts
- Affiliations
- Succession planning
- Strategic options analysis

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- Microsoft Dynamics F&O
- Microsoft Dynamics GP & Business Central

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- IT audits & general control testing
- Cyber risk assessment
- Penetration testing
- Incident response
- Regulatory compliance

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