



Beyond the Ledger: Planning & Reporting Across the Company

Discover how organizations can use one reporting and planning solution for all areas of the company

October 2026

forv/s
mazars

Global Presence

Top 10

Global Network*

\$5bn

Combined Revenue (2023)

100+

Combined Countries & Territories

400+

Combined Offices & Locations

1,800+

Combined Partners

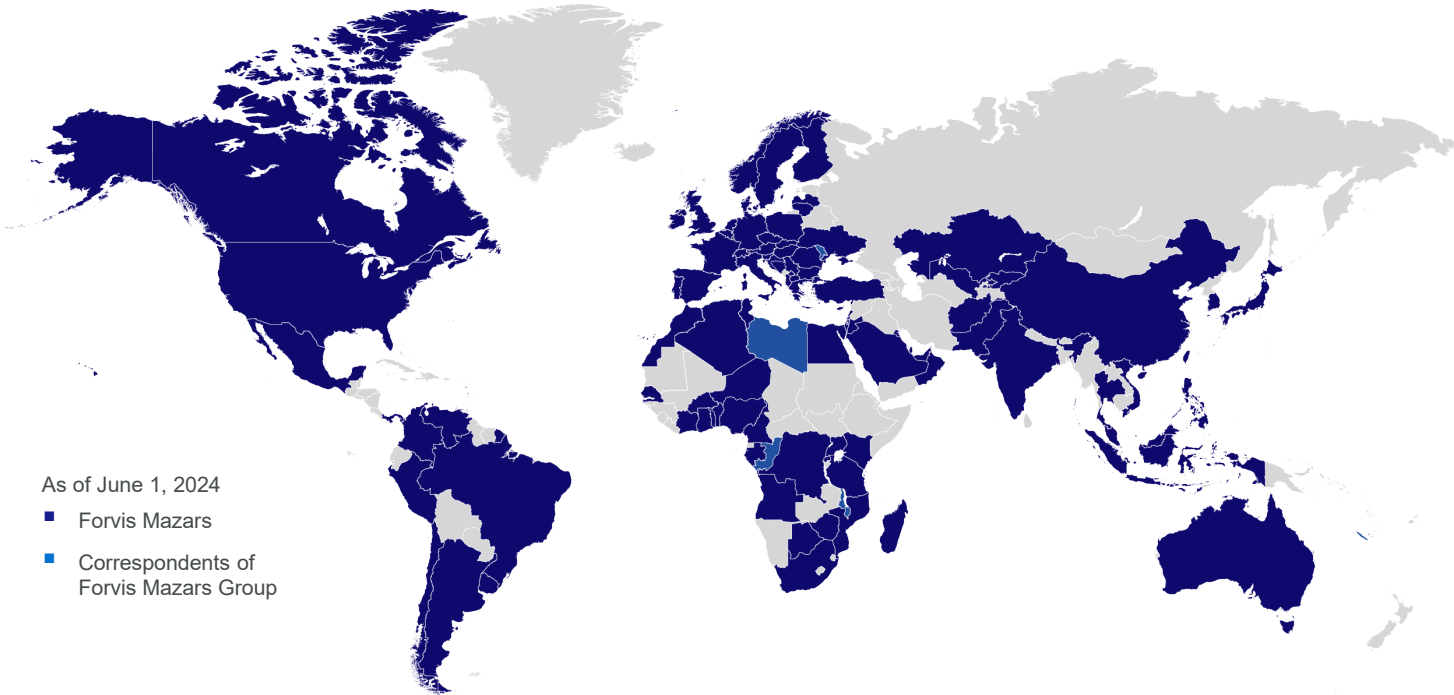
40,000+

Combined Employees

* Source: IAB World Network rankings, based on most recent rankings

2023 revenues: FORVIS \$1.7bn (€1.6bn), Mazars (estimated) \$3bn (€2.8bn)

Forvis Mazars is the brand name for the Forvis Mazars Global network (Forvis Mazars Global Limited) and its two independent members: Forvis Mazars, LLP in the United States and Forvis Mazars Group SC, an internationally integrated partnership operating in over 100 countries and territories.



As of June 1, 2024

- Forvis Mazars
- Correspondents of Forvis Mazars Group

- | | | | | | | |
|--------------------------|--|--------------|---------------|-------------------|----------------|------------------------|
| ■ Afghanistan | ■ Cameroon | ■ Gabon | ■ Kuwait | ■ New Caledonia | ■ Senegal | ■ United Arab Emirates |
| ■ Albania | ■ Canada | ■ Germany | ■ Kyrgyzstan | ■ Niger | ■ Serbia | ■ United Kingdom |
| ■ Algeria | ■ Cayman Islands | ■ Ghana | ■ Latvia | ■ Nigeria | ■ Singapore | ■ United States |
| ■ Angola | ■ Chile | ■ Greece | ■ Lebanon | ■ North Macedonia | ■ Slovakia | ■ Uruguay |
| ■ Argentina | ■ China | ■ Hong Kong | ■ Libya | ■ Norway | ■ Slovenia | ■ Uzbekistan |
| ■ Australia | ■ Colombia | ■ Hungary | ■ Lithuania | ■ Oman | ■ South Africa | ■ Venezuela |
| ■ Austria | ■ Congo | ■ India | ■ Luxembourg | ■ Pakistan | ■ Spain | ■ Vietnam |
| ■ Bahrain | ■ Côte d'Ivoire | ■ Indonesia | ■ Madagascar | ■ Palestine | ■ Sweden | ■ Zimbabwe |
| ■ Belgium | ■ Croatia | ■ Ireland | ■ Malawi | ■ Panama | ■ Switzerland | |
| ■ Benin | ■ Cyprus | ■ Israel | ■ Malaysia | ■ Peru | ■ Taiwan | |
| ■ Bermuda | ■ Czech Republic | ■ Italy | ■ Malta | ■ Philippines | ■ Tanzania | |
| ■ Bosnia and Herzegovina | ■ Democratic Republic of the Congo (DRC) | ■ Japan | ■ Mauritius | ■ Poland | ■ Thailand | |
| ■ Botswana | ■ Denmark | ■ Jordan | ■ Mexico | ■ Portugal | ■ Togo | |
| ■ Brazil | ■ Egypt | ■ Kazakhstan | ■ Moldova | ■ Qatar | ■ Tunisia | |
| ■ Bulgaria | ■ Finland | ■ Kenya | ■ Morocco | ■ Romania | ■ Turkey | |
| ■ Burkina Faso | ■ France | ■ Korea | ■ Mozambique | ■ Rwanda | ■ Uganda | |
| | | ■ Kosovo | ■ Netherlands | ■ Saudi Arabia | ■ Ukraine | |

U.S. Presence

Leading U.S. Firm

\$2.24B

Revenue (FY 2025)¹

77

Markets

31

States

600+

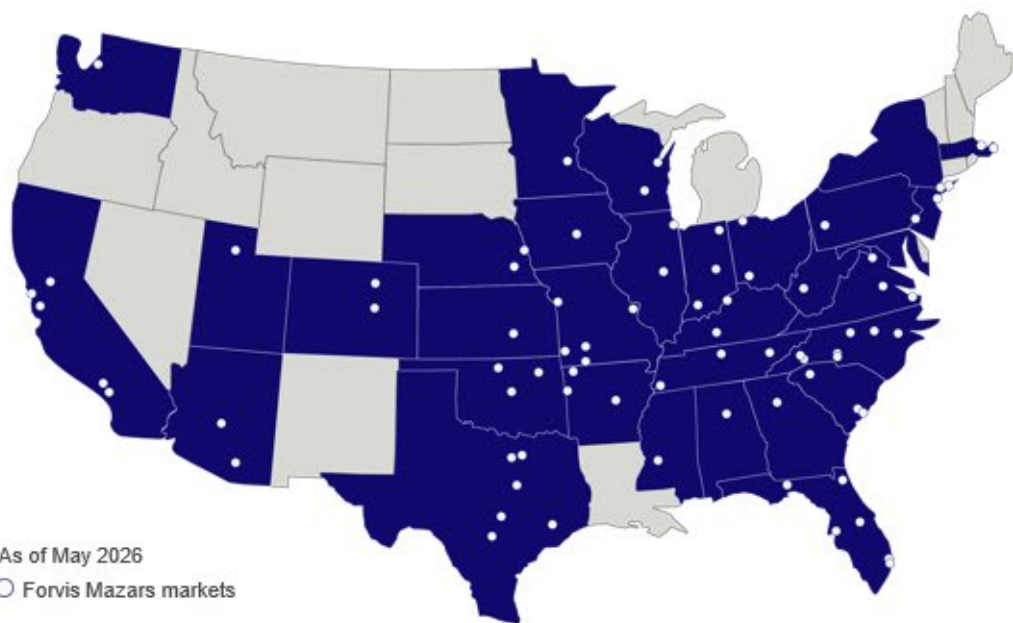
Partners & Principals

7,000+

Employees

84 Net Promoter
Score^{® 2}

("World-Class" Ranking)



Alabama
Birmingham

Arizona
Phoenix
Tucson

Arkansas
Fort Smith
Little Rock
Rogers

California
Irvine
Los Angeles
Sacramento
San Francisco
San Jose

Colorado
Colorado Springs
Denver

Florida
Boca Raton
Fort Lauderdale
Jacksonville
Orlando
Tallahassee
Tampa Bay

Georgia
Atlanta

Illinois
Chicago
Decatur

Indiana
Evansville
Fort Wayne
Indianapolis

Iowa
Des Moines

Kansas
Wichita

Kentucky
Bowling Green
Louisville

Massachusetts
Boston
Brewster

Minnesota
Minneapolis

Mississippi
Jackson

Missouri
Branson
Joplin
Kansas City
Springfield
St. Louis

Nebraska
Lincoln
Omaha

New Jersey
Iselin

New York
Long Island
New York City

North Carolina
Asheville
Charlotte SouthPark
Charlotte Uptown
Greensboro
Greenville
Hendersonville
Raleigh

Ohio
Cincinnati
Toledo

Oklahoma
Enid
Oklahoma City
Tulsa

Pennsylvania
Philadelphia-
Metro Area
Pittsburgh

South Carolina
Charleston
Greenville
Summerville

Tennessee
Knoxville
Memphis
Nashville

Texas
Austin
Dallas
Fort Worth
Houston
San Antonio
Waco

Utah
Salt Lake City

Virginia
Norfolk
Richmond

Washington D.C.
Metro Area

Washington
Seattle

West Virginia
Charleston

Wisconsin
Appleton
Madison

Business Technology Services

We solve business challenges and support innovation through technology solutions.

At Forvis Mazars, our Business Technology Services team helps organizations align people, processes, data, and technology to drive better business outcomes. We provide expertise in ERP, CRM, AI, automation, analytics, and cloud technologies, helping clients transform operations, gain actionable insights, and navigate change with confidence.

SERVICES INCLUDE



Solution Assessment and Selection



Implementation Project Rescues



System Implementation and Integration



Process and Technology Design



Business Intelligence (BI) and Analytics



Robotic Process Automation (RPA)



AI and Copilot



Custom Application Development



Upgrades, Enhancements, and Automation



Training, Monitoring, and Support



Managed Services



Digital Transformation Strategy

Technology Partnerships

Certified expertise across the platforms that run your business

Microsoft Partner

Microsoft

- Dynamics 365 Finance & Supply Chain Management, Business Central
- Dynamics 365 CRM: Sales, Service, Field Service, Marketing
- Dynamics AX, GP, NAV
- Power Platform and Copilot
- Azure and Microsoft 365

ORACLE NETSUITE Solution Provider

NetSuite

- NetSuite ERP implementation and optimization
- ISV add-on selection and management
- Release and upgrade management

Sage Partner

Sage

- Sage Intacct
- Sage 100 and Sage 500
- Sage Fixed Assets



Trimble

- Trimble Construction One
- Viewpoint, Spectrum, and Vista
- Project operations and job costing



- Extended financial planning and analysis for faster, data-driven decisions
- Automated reporting, budgeting, and forecasting beyond spreadsheets
- A unified data warehouse for business intelligence
- AI Copilot for anomaly, trend, and root-cause analysis
- Generated narratives, dashboards, and KPI visuals

2026
Lifetime Achievement in
Excellence & Marketing Award

Our Partnership With Solver

Certified xFP&A expertise - and Solver's 2026 Lifetime Achievement Award



Solver xFP&A

- Extended financial planning and analysis for faster, data-driven decisions
- Automated reporting, budgeting, and forecasting beyond spreadsheets
- A unified data warehouse for business intelligence
- AI Copilot for anomaly, trend, and root-cause analysis
- Generated narratives, dashboards, and KPI visuals

What We Deliver

- Solver implementation, migration, and enhancement
- Report, budget, and forecast design built to your business
- Integration with Microsoft Dynamics, Sage, NetSuite, and more.
- Power BI dashboards, training, and support

Why Forvis Mazars

- Certified Solver experience and a recipient of Solver's Technical Evangelist of the Year award
- Monthly Solver webinars that routinely draw hundreds of attendees
- Unmatched Client Experience: we listen to understand and consult with purpose

2026 Solver Award

- Lifetime Achievement in Excellence & Marketing Award from Solver
- Presented to Charles Allen and the Forvis Mazars marketing team in Nashville
- Recognizing outreach across the Solver, Dynamics, and Sage communities

Signs Solver may be the right fit for your organization

Spreadsheet jugglers held back by manual processes · Data spread across many systems · Reports stitched together in Excel · Forecasts that arrive too late to act on

Today's Presenter



Charles Allen

Senior Managing Consultant

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Objectives

1. Explain how financial and operational data from multiple sources can be consolidated to support enterprise wide reporting and planning.
2. Identify how reporting, budgeting, and forecasting can be performed using individual data sources or a combination of financial and operational data.
3. Describe how organizations can provide secure access to reporting and planning data while maintaining appropriate governance and control.



Agenda

01

Introduction

02

Structuring the Data

03

Connecting to Data

04

Reporting and Planning



Introduction



Beyond the Ledger: Introduction

Common Reporting Areas



General Ledger

Accounting System



Fixed Assets

Accounting System, Excel, or fixed asset application



Sales

Point of Sale / Billing



Projects

Accounting System or dedicated application



Payroll and HR

Payroll System



Excel and Other

Spreadsheets and ad hoc sources



Payables

Accounting System with third-party approval add-ons

Beyond the Ledger: Introduction

Challenges



Multiple reporting applications

Each system has its own report writer



Data is not integrated

Figures live in silos and rarely tie out



Multiple sources for the same data

Competing versions of the truth



Data storage

No single, governed place to keep it

Beyond the Ledger: Introduction

Possible Solution



Data warehouse

A single place for data from every source system



Reporting

Report against one or many datasets at once

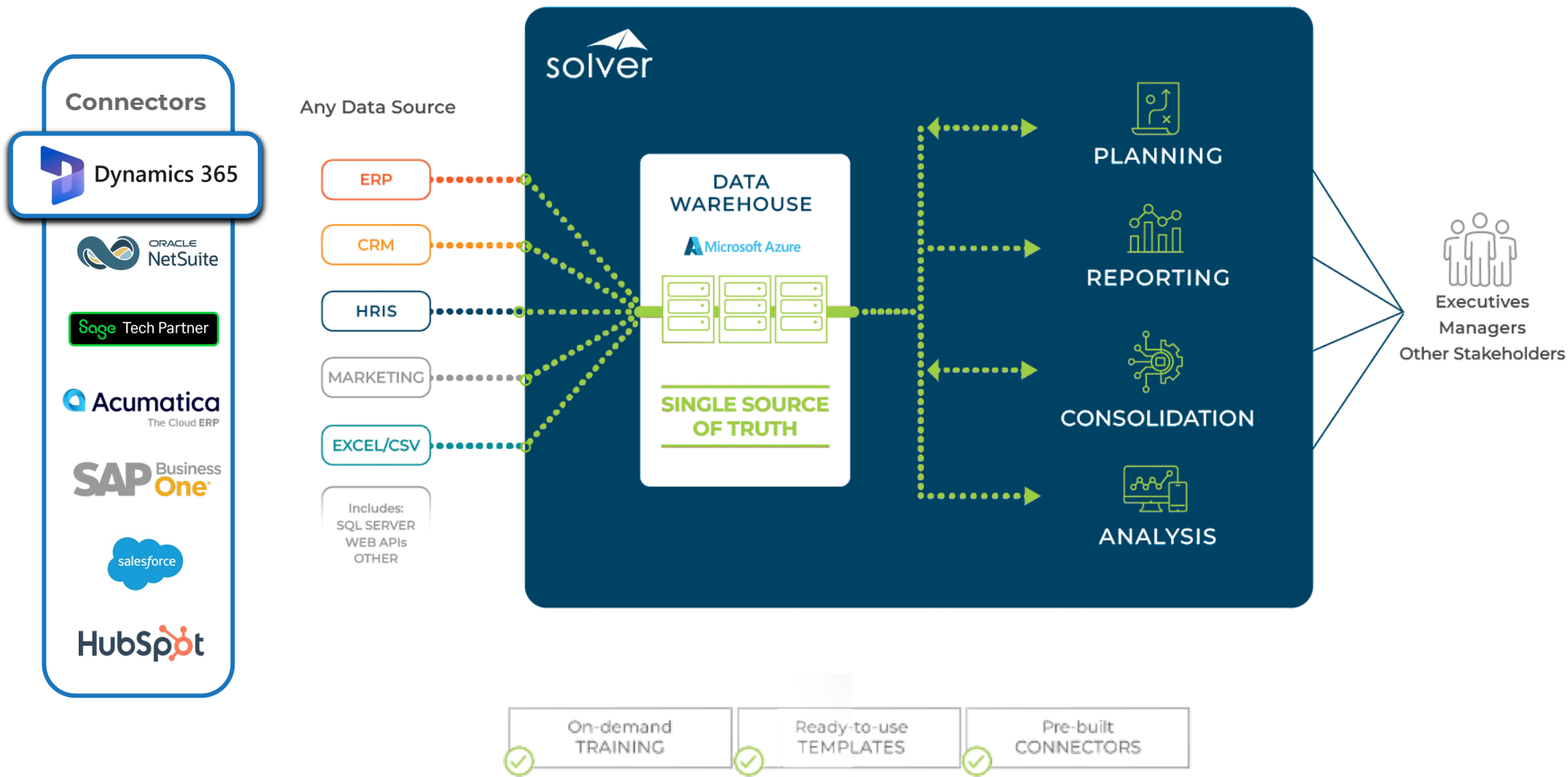


Planning

Build budgets and forecasts on any data

Beyond the Ledger: Introduction

Key Features & Functionality



Structuring the Data



Beyond the Ledger: Structuring the Data

Tips for Structuring for Reporting



Well-structured datasets

One row per transaction, consistent keys, no merged cells



Easy-to-understand column titles

Plain-language headers that map to how the business reports



Star schema

Facts in the center, dimensions around them for fast slicing

Beyond the Ledger: Structuring the Data

Pulling in Data – Example Sales

Transaction sources
■ Sales Invoices ■ Sales Credits

Dimensions
■ Customers ■ Entity ■ Item Master ■ Sales Person ■ Departments ■ Divisions ■ Scenarios ■ Periods

Beyond the Ledger: Structuring the Data

Solver Data Warehouse Modules

PAYROLL Account Category Currency Department Employee Entity Period Scenario Source System Last updated – Size 1.15 MB	PERSONNEL Account Category Currency Department Employee Entity Period Scenario Source Form Tax or Benefit Last updated – Size 0 KB	PRO FORMA REPORTING GL HIST... Last updated – Size 0 KB	PROJECTS Account Category Currency Entity Period Project Scenario Source System Last updated – Size 216.00 KB
REGION SALES Period Scenario Last updated 6 months ago Size 216.00 KB	REVENUES Account Category Currency Customer Department Employee Entity Period Product Sales Person Salesperson an... Scenario Source System Last updated a year ago Size 4.40 MB	SALES Currency Customer Entity Item Master Location Period Sales Person Scenario Source System Last updated a year ago Size 216.00 KB	SOURCE GL DATA Last updated 10 months ago Size 144.00 KB

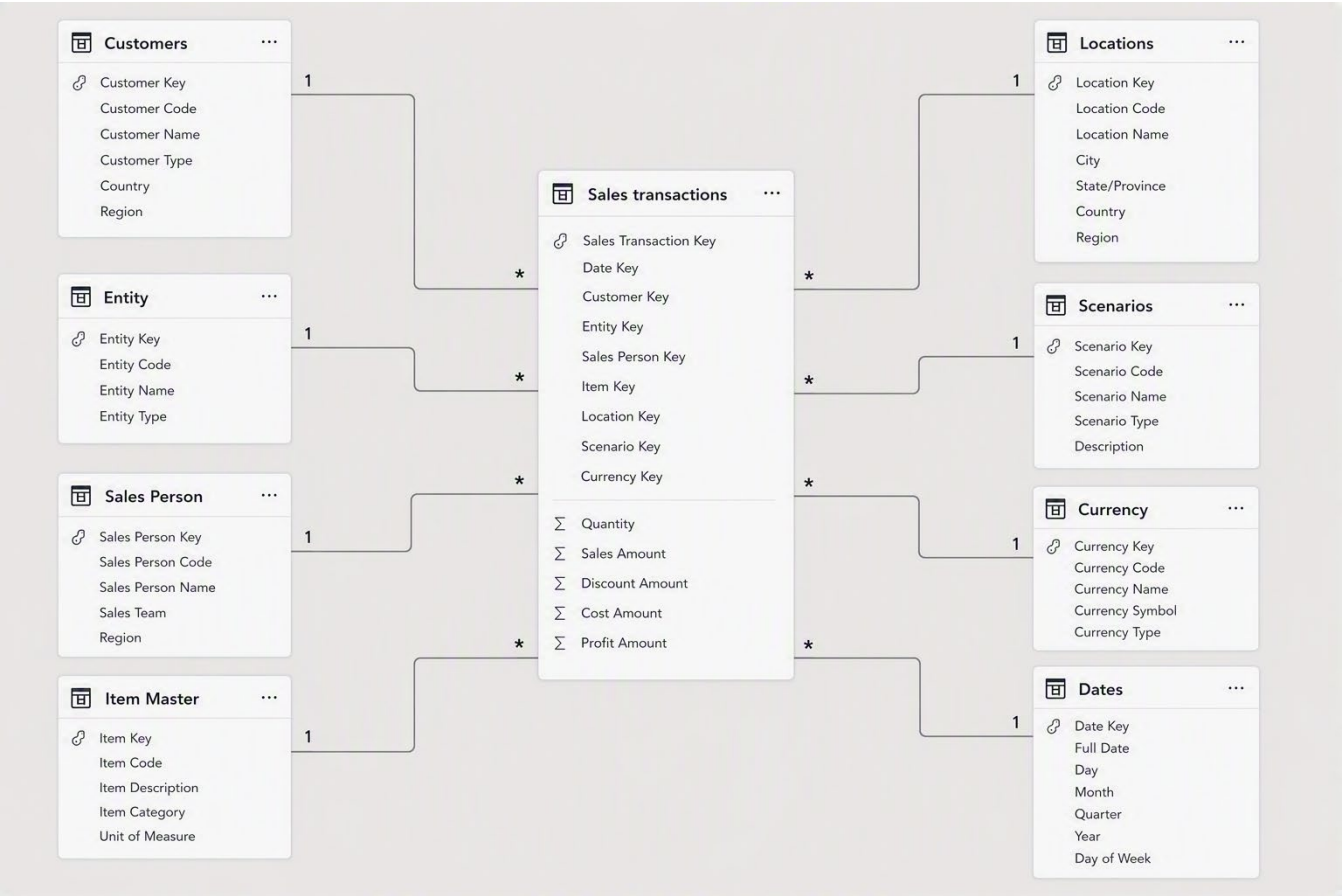
Each block is a module

Grouped the way the business already reports

Fact and dimension tables

Every module pairs one fact table with its dimensions

Beyond the Ledger: Structuring the Data



Data model view

Shows every table and how they relate to each other

Sales transactions

Two source tables combined into a single object

LIVE WALKTHROUGH

Demo



Connecting to Data



Beyond the Ledger: Reporting

Integrations



Define the data sources

Know every system that feeds the warehouse



Understand the data

Learn what each field means before you report on it

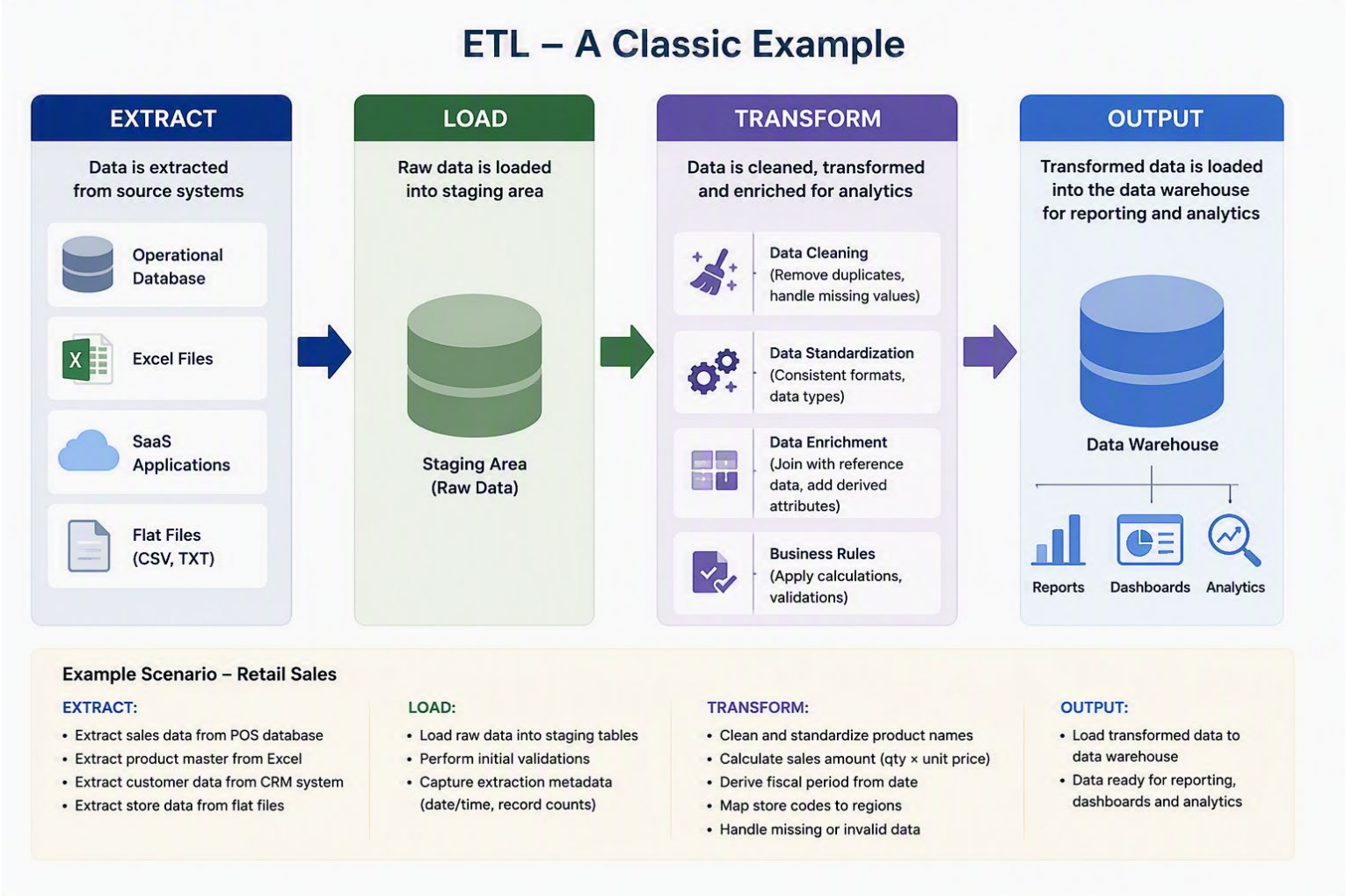


Learn how data is connected

Map the keys and relationships between tables

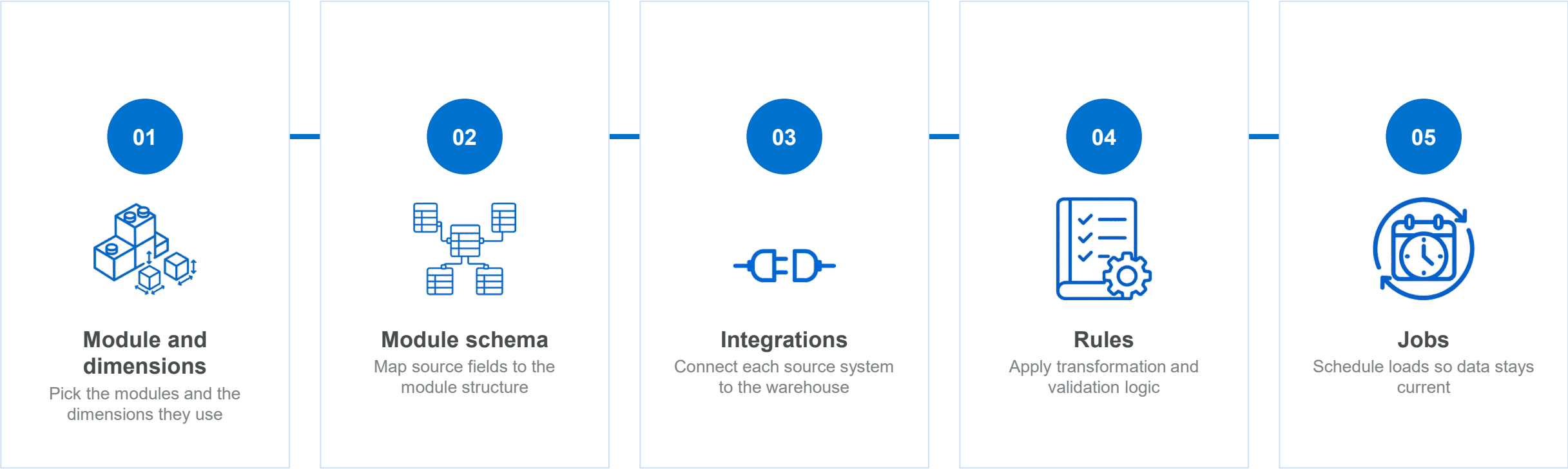
Beyond the Ledger: Connecting to Data

ETL



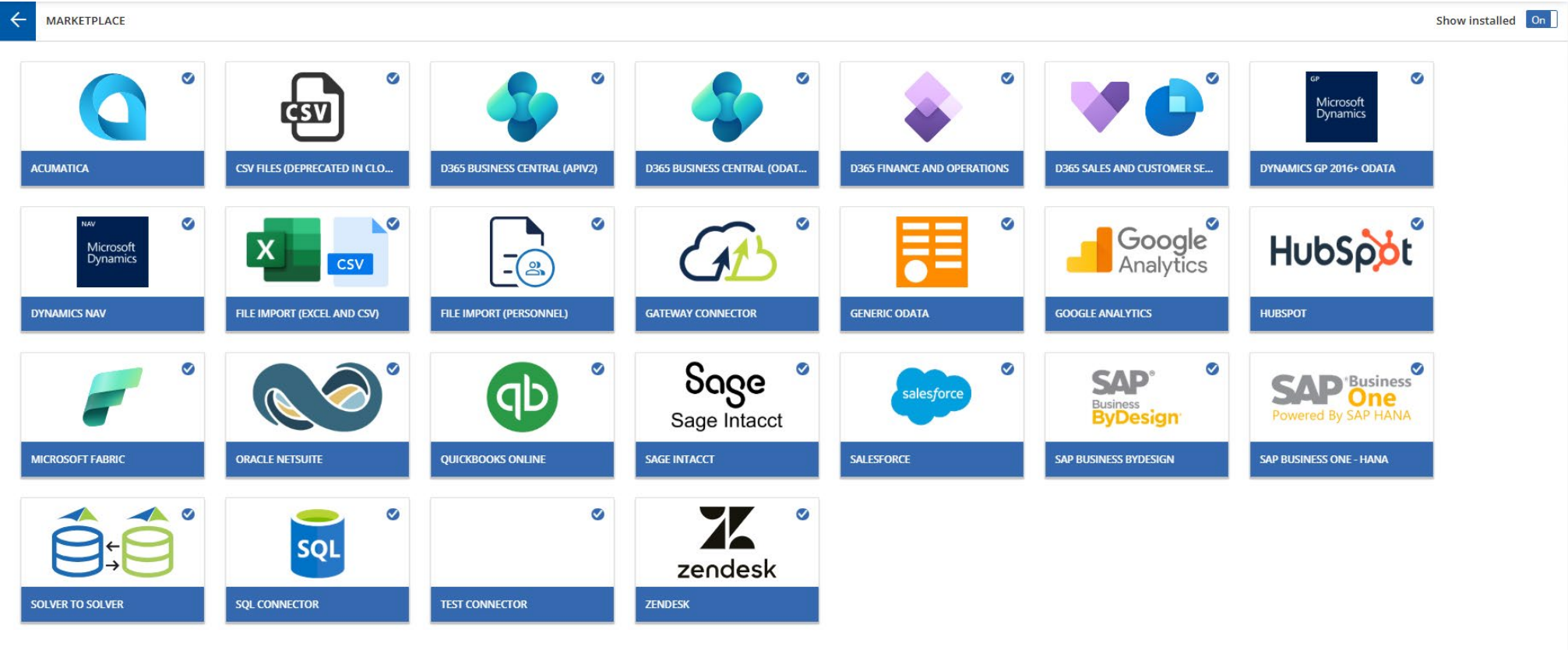
Beyond the Ledger: Connecting to Data

Steps



Beyond the Ledger: Connecting to Data

Marketplace Connectors



Integration Mapping

←

① FILES

② TASK MANAGER

③ SUMMARY

TASK: Data Load

1. Task Details

2. Task Mapping

3. Task Filtering

Drag source fields to target expressions to map or create a new target field.

SOURCE : [Sales Data Upload] - [Sheet...]

PREVIEW

Source Field

Search

Transaction ID

Currency

Customer

Entity

Item Master

Location

Period

Sales Person

Scenario

Source System

Invoice Date

Invoice Number

TARGET : Sales

PREVIEW

Target Field

Mapping Expression

Currency

Customer

Source System

Entity

Sales Person

Scenario

Period

Location

Item Master

Invoice Date

Quantity

Unit Cost

[Currency]

[Customer]

[Source System]

[Entity]

[Sales Person]

[Scenario]

[Period]

[Location]

[Item Master]

[Invoice Date]

[Quantity]

[Unit Cost]

fx X

fx X

fx X

fx X

fx X

fx X

fx X

fx X

fx X

fx X

fx X

fx X

DRAG SOURCE FIELD HERE TO CREATE A NEW TARGET OR [CLICK HERE](#)

BACK

CANCEL

CONTINUE

Map source to target

Match every source field to the target table column

Options for columns

One-to-one, hard-coded value, or formula

LIVE WALKTHROUGH

Demo

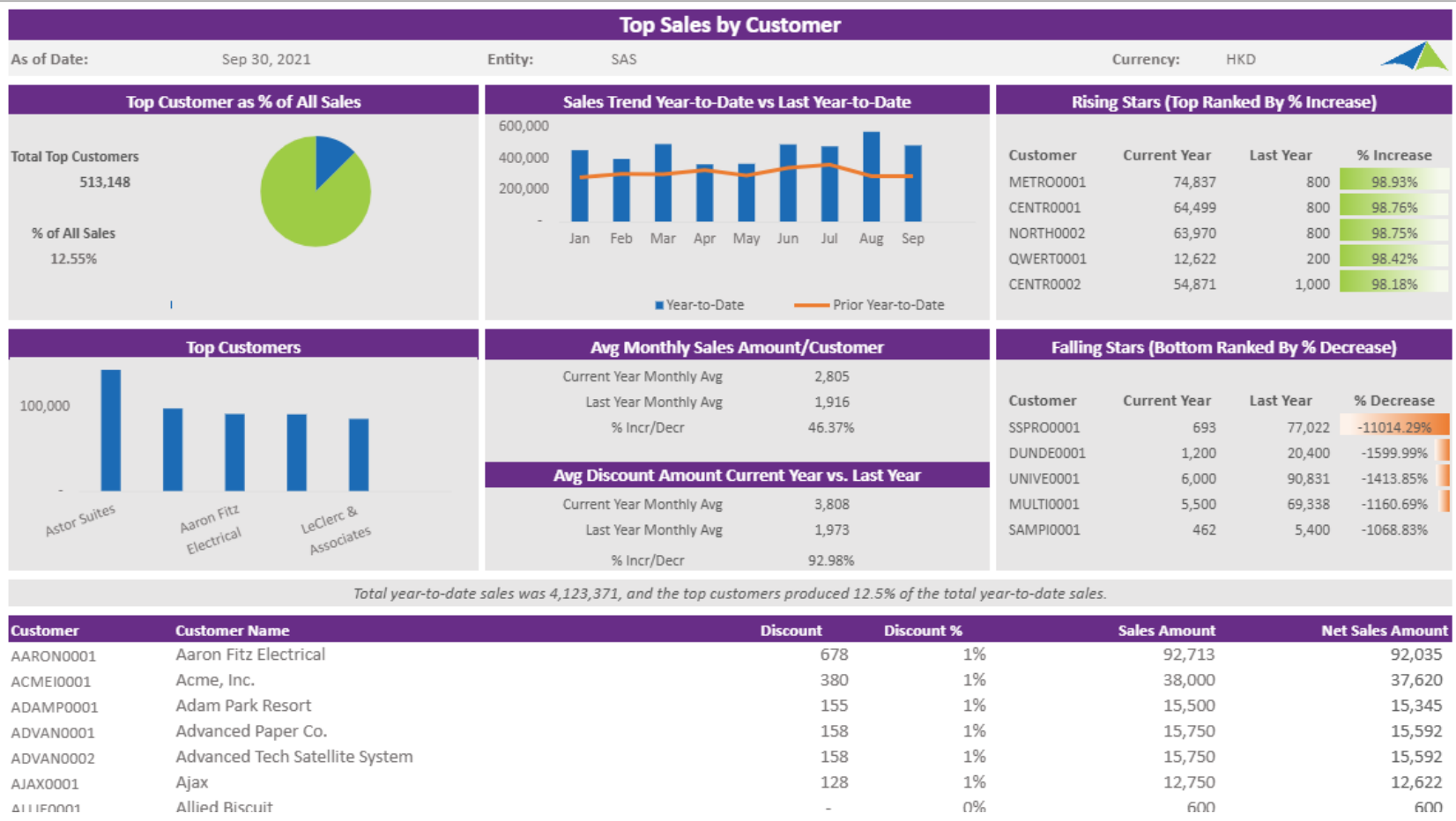


Reporting and Planning



Beyond the Ledger: Reporting and Planning

Reporting Example



Beyond the Ledger: Reporting and Planning

Reporting Example

Win Loss Ratio - 18 Month Rolling Trend

Sales Person	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22
Gavin Hunt														1				
Gina Houston	24	22	14	16	22	12	39	40	54	43	33	34	31	24	26	40	27	25
Jeff Moyer					1		4		1		1	2			2	3	3	4
Kirin Cool			1				1	2				1	1					21
Liam Lee	1	1						1	1	1	1		1	1	1			
Marshawn Powers	2		2	4	1		2	5	3	7	6	6	3	9		2	3	2
Mary Artist											1							
Michelle Art												1						
Nacho Pavarotti	2		1	2	1	3	3	2	2	2	1	3	3	2		1		3
Sally Curtlin	25	14	10	16	13	13	38	34	40	37	37	44	27	25	36	42	41	32
Tam Suthitham										1						1		2
Tina Richmond	44	27	23	19	30	22	44	48	78	55	60	76	64	34	32	40	46	28
Tony Marconi	24	11	16	10	17	10	29	33	52	42	32	51	31	41	22	30	35	22
Total by Sales Person	122	75	67	67	85	60	160	165	231	188	172	218	161	137	119	159	155	139
Average Opport. /Person	9	6	5	5	7	5	12	13	18	14	13	17	12	11	9	12	12	11

Team Total Benchmark	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22
Total Opportunities	122	75	67	67	85	60	160	165	231	188	172	218	161	137	119	159	155	139
Total Won Opportunities	29	26	22	22	33	21	61	59	90	63	67	70	62	53	44	61	70	64
Avg Monthly Win Ratio	24%	35%	33%	33%	39%	35%	38%	36%	39%	34%	39%	32%	39%	39%	37%	38%	45%	46%



Beyond the Ledger: Reporting and Planning

Planning Example

Personnel Budget																			
Corporate US Administration Budget																			
EMPLOYEE NAME	POSITION	HIRE DATE	HIRE MONTH	END MONTH	ANNUAL HOURS	HOURLY RATE	ANNUAL SALARY	INCREASE MONTH	% INCREASE	\$ INCREASE	END RATE	END SALRY	BENEFITS (Y/N)	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Salary Jun-22 Jul-22 Aug-22
FULL TIME EMPLOYEES																			
Freddie Mauer	CEO	1/1/2001			2,080	40.87	85,000	Dec	10%		44.95	93,500		7,219	6,521	7,219	6,986	7,219	6,986 7,219 7,219
Emily Martinez	CFO	4/12/2004			2,080	39.90	83,000				39.90	83,000		7,049	6,367	7,049	6,822	7,049	6,822 7,049 7,049
Dustin McCann	COO	7/15/2008	Feb		2,080	38.46	80,000					80,000		0	6,137	6,795	6,575	6,795	6,575 6,795 6,795
Justin Posada	Administrative Assistant	5/3/2008			2,080	26.25	54,600				26.25	54,600		4,637	4,188	4,637	4,488	4,637	4,488 4,637 4,637
Joanne Suzuki	Administrative Assistant	12/10/1997			2,080	21.88	45,515				21.88	45,515		3,866	3,492	3,866	3,741	3,866	3,741 3,866 3,866
Chris Molina	Administrative Assistant	7/7/2007			2,080	24.58	51,135				24.58	51,135		4,343	3,923	4,343	4,203	4,343	4,203 4,343 4,343
Christine Montero	Office Manager	6/6/2006			2,080	26.47	55,066				26.47	55,066		4,677	4,224	4,677	4,526	4,677	4,526 4,677 4,677
Luis Pierzynski	Vice President	5/5/2005			2,080	37.98	79,000				37.98	79,000		6,710	6,060	6,710	6,493	6,710	6,493 6,710 6,710
Tracy Molina	Vice President	4/4/2004			2,080	37.98	79,000				37.98	79,000		6,710	6,060	6,710	6,493	6,710	6,493 6,710 6,710
To Be Hired #1	Dir of Professional Services		Dec		2,080	36.06	75,000				36.06	75,000		0	0	0	0	0	0 0 0
To Be Hired #2	Another Person		Jun		2,080	24.04	50,000				24.04	50,000		0	0	0	0	4,110	4,247 4,247 4,247
To Be Hired #3	New hire		May		2,080	21.63	45,000	Feb	5%		22.72	47,250		0	0	0	0	4,013	3,884 4,013 4,013
											0.00	0		0	0	0	0	0	0 0 0
											0.00	0		0	0	0	0	0	0 0 0
											0.00	0		0	0	0	0	0	0 0 0
											0.00	0		0	0	0	0	0	0 0 0
											0.00	0		0	0	0	0	0	0 0 0
											0.00	0		0	0	0	0	0	0 0 0
											0.00	0		0	0	0	0	0	0 0 0
Total Full Time														45,210	46,972	52,005	50,327	56,018	58,320 60,265 60,265
HOURLY EMPLOYEES																			
Chris Martin	Receptionist	4/12/2004			2,080	15.00	31,200.00				15.00	31,200		2,650	2,393	2,650	2,564	2,650	2,564 2,650 2,650
Sophia Baker	Office Manager	7/15/2008			2,080	17.00	35,360.00	May	4%		17.68	36,774		3,003	2,713	3,003	2,906	3,123	3,023 3,123 3,123
Clint Doumit	Receptionist	5/3/2008			2,080	18.00	37,440.00				18.00	37,440		3,180	2,872	3,180	3,077	3,180	3,077 3,180 3,180
Orlando Iannetta	Contractor	12/10/1997			2,080	20.00	41,600.00				20.00	41,600		3,533	3,191	3,533	3,419	3,533	3,419 3,533 3,533
							0.00				0.00	0		0	0	0	0	0	0 0 0
							0.00				0.00	0		0	0	0	0	0	0 0 0
							0.00				0.00	0		0	0	0	0	0	0 0 0
							0.00				0.00	0		0	0	0	0	0	0 0 0
							0.00				0.00	0		0	0	0	0	0	0 0 0
							0.00				0.00	0		0	0	0	0	0	0 0 0
							0.00				0.00	0		0	0	0	0	0	0 0 0
Total Part Time														12,366	11,169	12,366	11,967	12,486	12,083 12,486 12,486
GL BUDGET SUMMARY																			
60010	Full Time - Salary						45,210							45,210	46,972	52,005	50,327	56,018	58,320 60,265 60,265
60020	Full Time - Commission						0							0	0	0	0	0	0 0 0
60030	Full Time - Bonus						0							0	0	0	0	0	0 0 0
61010	Part Time - Salary						12,366							12,366	11,169	12,366	11,967	12,486	12,083 12,486 12,486
61040	Part Time - Overtime						0							0	0	0	0	0	0 0 0
61050	Part Time - Bonus						0							0	0	0	0	0	0 0 0
61500	Payroll Taxes - FICA						4,865							4,913	5,439	5,264	5,789	5,949	6,147 6,147 6,147
61510	Payroll Taxes - FUTA						3,438							1,702	320	0	241	426	173 0 0
61520	Payroll Taxes - SUTA						516							255	48	0	36	64	26 0 0
61530	Payroll Taxes - Worker's Compensa						2,879							2,907	3,219	3,115	3,425	3,520	3,638 3,638 3,638
61540	Benefits						0							0	0	0	0	0	0 0 0
90010	FTEs						12.0							13.0	13.0	13.0	13.0	14.0	15.0 15.0 15.0
Total Salary and Benefits - Budget														69,275	67,919	73,396	70,673	77,995	80,363 82,735 82,530
Total Salary and Benefits - 2021 Forecast														142,384	142,453	157,674	149,340	162,990	162,950 162,950 162,950

LIVE WALKTHROUGH

Demo



Q & A



Business Technology Services

Questions?

Contact

Forvis Mazars



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Senior Managing Consultant

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