

## **Agenda**

- 1. Introductions of Speakers
- 2. Review & Recap
- 3. Panel Discussion with Will Bryant
- 4. Q&A

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## A Lifetime in Five Years

2019

Volume & Value Exploration

2021

Operational & Financial Stress

2022

**Performance** 

Crisis

Return to a New Normal

2025

2024

Public Health
Emergency

Steadying the Ship

2023

Legislative &

Regulatory

**Uncertainty** 

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# Achieving Health Core Capabilities

Healthcare organizations should develop and continually improve upon five core capabilities as a prerequisite to Achieving Health for individuals, communities, and their enterprises.





Clareen Ga

Achieving Health



Scan to learn more.









## **Achieving Health**

Navigating the Legislative, Regulatory, and Payor

**Environment** 

# **Legislative Disruption**

New Federal policies under the current administration are reshaping reimbursement, requiring new strategies due to Provider Taxes and Medicaid spending cuts

## Regulatory Strategy

Federal and State budget impacts are requiring a heightened focus on short and long-term performance improvement initiatives

### **Payor Dynamics**

Evolving reimbursement models demand stronger talent in health systems, highlighting the shortage of this workforce pipeline



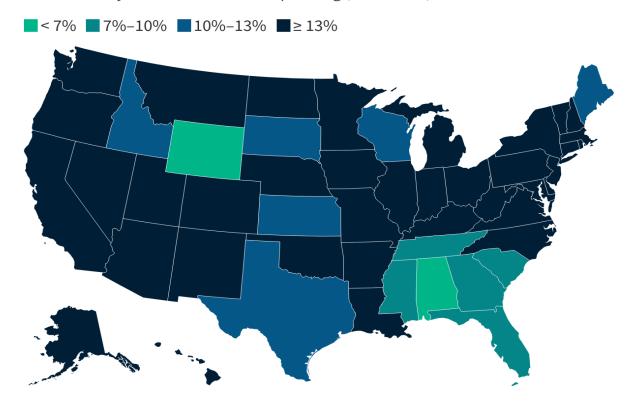




## **OBBBA: Medicaid Financing**

Federal cuts to states of \$1T over 10 years represent 15% of federal spending on Medicaid.

As a % of 10-year baseline federal spending (2025-2034)



Note: \$1 trillion in federal Medicaid spending cuts over the 10-year period is allocated across states. See Methods in "Allocating CBO's Estimates of Federal Medicaid Spending Reductions Across the States: Senate Reconciliation Bill" for more details.

Source: KFF analysis of CBO estimates of the Senate Reconciliation Bill



#### **Key Financing Changes**

- Provider tax freeze & reduction to 3.5% for expansion states (\$191B)
- State-directed payment freeze & reduction (\$149B)
- Uniform provider tax requirements (\$35B)
- Emergency Medicaid FMAP reduction for expansion population (\$28B)
- Repeal FMAP enhancement for states that haven't expanded (\$14B)

## **OBBBA: Medicaid Financing**

#### **Provider Taxes**

- No new provider taxes allowed after enactment (July 4, 2025)
- Phases down (beginning in FFY 2028) the current provider tax 'safe-harbor' threshold of NPR will reduce by 0.5% per federal fiscal year until new cap of 3.5% is reached for Medicaid expansion states by FFY 2032
  - Exempts nursing facilities and intermediate care facilities

#### **State Directed Payments (SDPs)**

- Existing SDPs can be grandfathered up to the amount approved for the rate period approved or for which "good faith" effort to receive approval was made before May 1, 2025, until the first phase down in SFY 2029
- Beginning with rate periods on/after January 1, 2028 the total amount of the grandfathered preprint is phased down by 10% each SFY until the amount reaches 100% of Medicare for expansion states and 110% of Medicare for non-expansion states
- Any new SDP are capped at 100% of Medicare for expansion states and 110% for non-expansion states

#### Temporary 5% FMAP Bonus for New Medicaid Expansion

 Eliminated temporary 5% FMAP bonus incentives for newly expanded states on January 1, 2026

#### **Key Financing Changes**

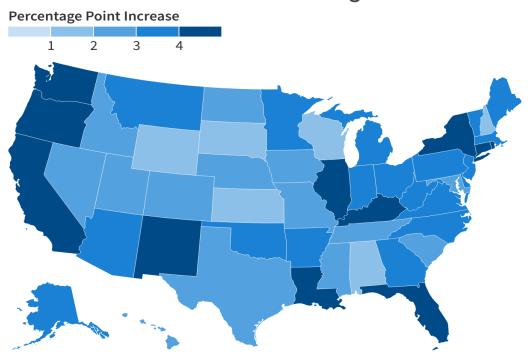
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## **OBBBA: Coverage Impact**

Changes to Medicaid and Exchange eligibility are projected to increase the uninsured by 10 million.

2034 Projected Uninsured Increase
OBBBA Medicaid & Exchange Provisions



Note: This map takes into account the effects on the uninsured population of passing the One Big Beautiful Bill Act. See methods for details.

Source: KFF analysis of population data from Weldon Cooper Center for Public Service; estimates of uninsured population growth by policy change from CBO, and KFF estimates of how the uninsured increase would be allocated across states (see Methods for additional sources and details).

#### KFF

#### Medicaid

- Work requirements for select individuals (\$326B)
- Increased redeterminations for expansion population (\$62B)
- Reduced retroactive eligibility (\$4.2B)

#### **Exchange**

- Increased income verification requirements (\$37B)
- Limits premium tax credit eligibility for certain SEPs (\$39B)
- Restricts premium tax credit eligibility for non-citizens (\$120B)



## **OBBBA: Coverage Impact**

#### **Work/Community Engagement Requirements**

- Requires states to condition Medicaid eligibility for individuals ages 19-64
  applying for coverage or enrolled through the Affordable Care Act (ACA)
  expansion group (or a waiver) on working or participating in qualifying
  activities (e.g., employment, community engagement, volunteering, or
  qualified education) for at least 80 hours per month
  - Seasonal workers may qualify if average monthly income meets statutory standard.
- Mandates that states exempt certain adults, including parents of dependent children (aged 13 years and younger) and those who are medically frail, from the requirements
- Requires states to verify that individuals applying for coverage meet requirements for 1-3 months preceding the month of application; and that individuals who are enrolled meet requirements for 1 or more months between the most recent eligibility redeterminations (at least twice per year)
- Specifies that if a person is denied or disenrolled due to work requirements, they are also ineligible for subsidized Marketplace coverage

#### **Medicaid**

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## **OBBBA: Coverage Impact**

#### **Work/Community Engagement Requirements (continued)**

- Provides \$200 million in funding to states for systems development for FFY 2026
- Requires HHS to promulgate an interim final rule on work/community engagement requirements no later than June 1, 2026
- Effective Date: States must enact and communicate work requirements to impacted beneficiaries no later than the first quarter after December 31, 2026, or the state may enact earlier
- Allows the Secretary to exempt states from compliance with the new requirements until no later than December 31, 2028, if the state is demonstrating a good faith effort to comply and submits progress in compliance or other barriers to compliance

#### **State Eligibility Determinations**

- Requires states to conduct eligibility redeterminations at least every 6 months (HHS needs to issue guidance on procedures within 180 days) and effective no later than December 31, 2026
- No later than October 1, 2029, the Secretary must ensure an individual is not simultaneously enrolled in the State Plan (or waivers) of multiple States.

#### **Immigrant Eligibility**

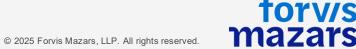
Restricts the definition of qualified immigrants, effective FFY 2027

#### Medicaid

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## **OBBBA: Other Key Provisions**

#### Good

- Increases 2026
   Medicare PFS (\$2B)
   conversion factor
- Delays LTC staffing ratio requirement (\$23B)

#### Bad

- Moratorium on Biden administration eligibility & enrollment rules (\$122B)
- Alien Medicaid eligibility (\$6.2B)

#### Not Included

 Delay of ACA Medicaid DSH reduction



## **OBBBA: Rural Health Transformation Program**

OBBBA creates a \$50B rural health transformation program, available for five years, that states can apply for with funding starting in 2026.

#### **Allocation**

- Provides \$10B per year for five years
- \$5B distributed evenly to each state
- \$5B distributed to states based on CMS allocation method

### **Application**

- States must apply via a one-time application
- Required to submit a detailed rural health transformation plan
- Funds are not eligible for FMAP
- Not more than 10% can be used for administrative costs

#### Uses

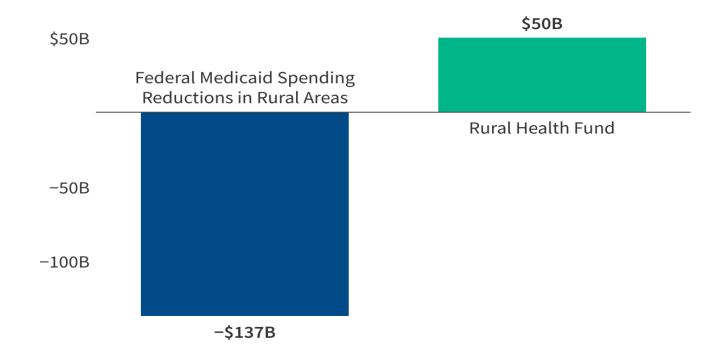
- Prevent/manage chronic disease
- Increase provider payments
- Adopt technologies to improve care delivery
- Recruit clinicians to rural communities
- Right size rural delivery systems
- Support SUD treatment
- Encourage innovative care models

## Insufficient Transformation Funding

The rural health transformation fund only covers 36% of the reduction in federal Medicaid funding for rural areas.

Source: How Might Federal Medicaid Cuts in the Senate-Passed Reconciliation Bill Affect Rural Areas | KFF

The Enacted Reconciliation Package Would Reduce Federal Medicaid Spending in Rural Areas by \$137 Billion; the \$50 Billion Rural Health Fund Would Partially Offset Reductions in Rural Areas



Note: The analysis uses T-MSIS data to estimate the percentage of Medicaid spending that paid for services used by rural enrollees. Those percentages were then applied to national estimated reductions in federal Medicaid spending from KFF's broader analysis of federal Medicaid spending reductions.

Source: Allocating CBO's Estimates of Federal Medicaid Spending Reductions and Enrollment Loss Across the States, and KFF analysis of the T-MSIS Research Identifiable Files, 2021





## **OBBBA: Hospital Margin Impact**

Changes will increase uninsured, reduce Medicaid payments, and reduce eligibility for safety net programs.

#### **Legislative Changes**

Eligibility Requirements

Financing Restrictions

#### **Direct Margin Impact**

- Increased Uninsured
- Reduced State Medicaid Pmts.
- Increased
   Rev. Cycle Issues

## Secondary Margin Impact

- Medicare DSH Eligibility
- 340B Eligibility
- Decreased
   Medicare DSH
   Payments





## **OBBBA: Medicare Impact**

The enacted legislation increases the deficit by \$3.4 trillion over 10 years, triggering the 4% Medicare PAYGO sequester.

CBO's Medicare Estimate of the Statutory Pay-As-You-Go Effects of Public Law 119-21

Table 1.
Estimated Statutory Pay-As-You-Go Effects of Public Law 119-21 on Medicare

Billions of Dollars, by Fiscal Year

_	2026	2027	2028	2029	2030	2031	2032	2033	2034	2027- 2034
Change in Outlays	-45	-48	-54	-52	-58	-62	-66	-75	-76	-491

Source: Congressional Budget Office.



#### **OBBBA Implementation Timeline** Provisions impacting provider finances have staggered implementation dates. Provider Tax Phase- Medicaid Work 10% State-Directed Provider Taxes Down for Expansion Requirements Payment Phase-Frozen States Complete - State-Directed Increased Eligibility Down Begins for Dec 31 Oct 1, Dec 31, Grandfathered SDPs 3.5% Hold Harmless Redeterminations Pmts. Frozen 2025 2027 2028 Dec 31, July 4, Oct, 0.5% Provider Tax Work Requirement CMS Approves/ 2031 2025 2026 Phase-Down Begins **Exemption Period Denies State RHTF** for Expansion States Ends **Applications** torv/s mazars

# A Look at How UNC Health is Evaluating the OBBBA Impact

Featured Guest, Will Bryant, CFO UNC Health



Key Healthcare Provisions and Implementation Timeline for the One Big, Beautiful Bill Act







#### **Guest Speaker**

## Will Bryant, CFO UNC Health

As CFO for UNC Health, Will Bryant is responsible for ensuring the financial health of the organization. He provides financial leadership and oversight to UNC Health's \$10B of annual operating revenue generated through 15 hospitals, 19 campuses, and 900 clinics across North Carolina, and leads the organization's operational finance, financial planning, revenue cycle management, accounting, treasury, government reimbursement, and payor relations functions.

Mr. Bryant first joined UNC Health in 2016 when he was named CFO of UNC High Point Regional Health after serving in finance leadership roles at Novant Health and Wake Forest Baptist Medical Center. During his tenure at UNC Health, he has assumed increasingly senior roles within the health care system including System VP of Supply Chain, CFO of UNC Health Shared Services, CFO of UNC Hospitals, and Associate CFO of UNC Health prior to his current role.





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# OBBBA Impact – Real Dollars and Sense for one Health System

UNC Health's view of potential OBBBA financial impacts to its current \$10B of revenue in the coming years.

<b>Anticipated Medicaid &amp; ACA Financial Impacts</b>	FY26	FY27	FY28	FY29	FY30	FY31	FY32
Provider Tax Cap Reduction Impact on DPPs	\$ -	\$-	\$ (190)	\$ (330)	\$ (500)	\$ (670)	\$ (730)
Medicaid Coverage & Policy Changes	-	(50)	(90)	(100)	(100)	(100)	(100)
ACA Premium Subsidy & Policy Changes	(30)	(70)	(80)	(80)	(80)	(80)	(80)
Medicare PFS & Rural Health Fund	30	50	50	50	50	20	10
Anticipated Medicaid & ACA Financial Impact	<b>\$</b> -	\$(70)	\$ (310)	\$ (460)	\$ (630)	\$ (830)	\$ (900)



<sup>\*</sup> Excludes PayGo, DSH/340b, potential repeal of state Medicaid expansion, & other State Medicaid Payment Cuts

### **Polling Question**

Would you like Forvis Mazars to follow up with you on this topic?



**B** No

## **OBBBA Tuesdays**

Scan to register and listen to archives, as they are available.



08.26

Overview & Implications

09.23

Improving Revenue
Cycle & Managed
Care

10.07

Identifying Aligned
Growth Opportunities

11.04

Mitigating Regulatory Impacts
State-Directed Payments

10.21

Mitigating Regulatory Impacts – DSH & 340B

09.09

Understanding & Communicating Financial Impact

forv/s mazars Questions?

