



What's New With GL Technology?

Sage Future Learnings










September 2025

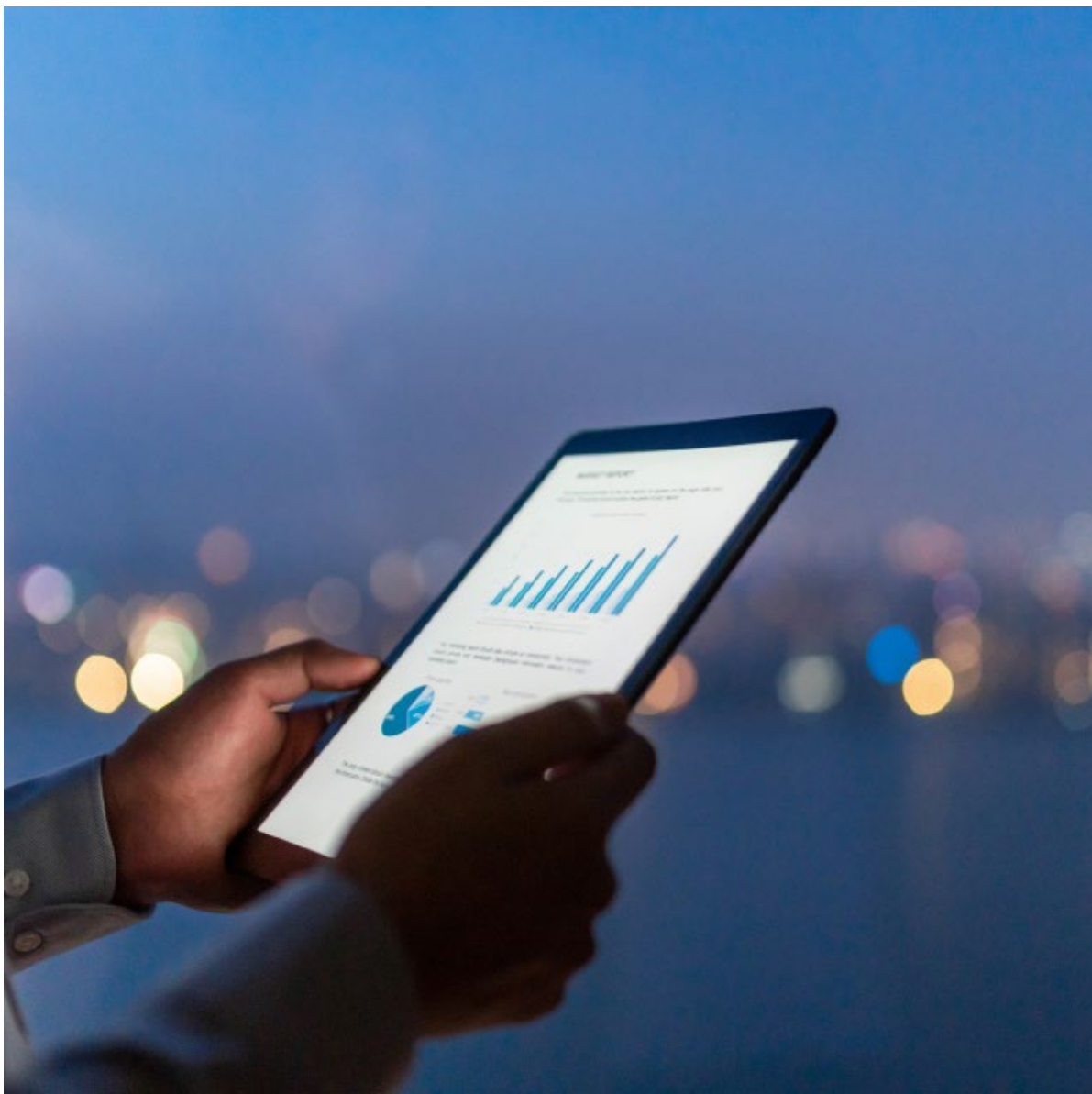


Business Technology Services

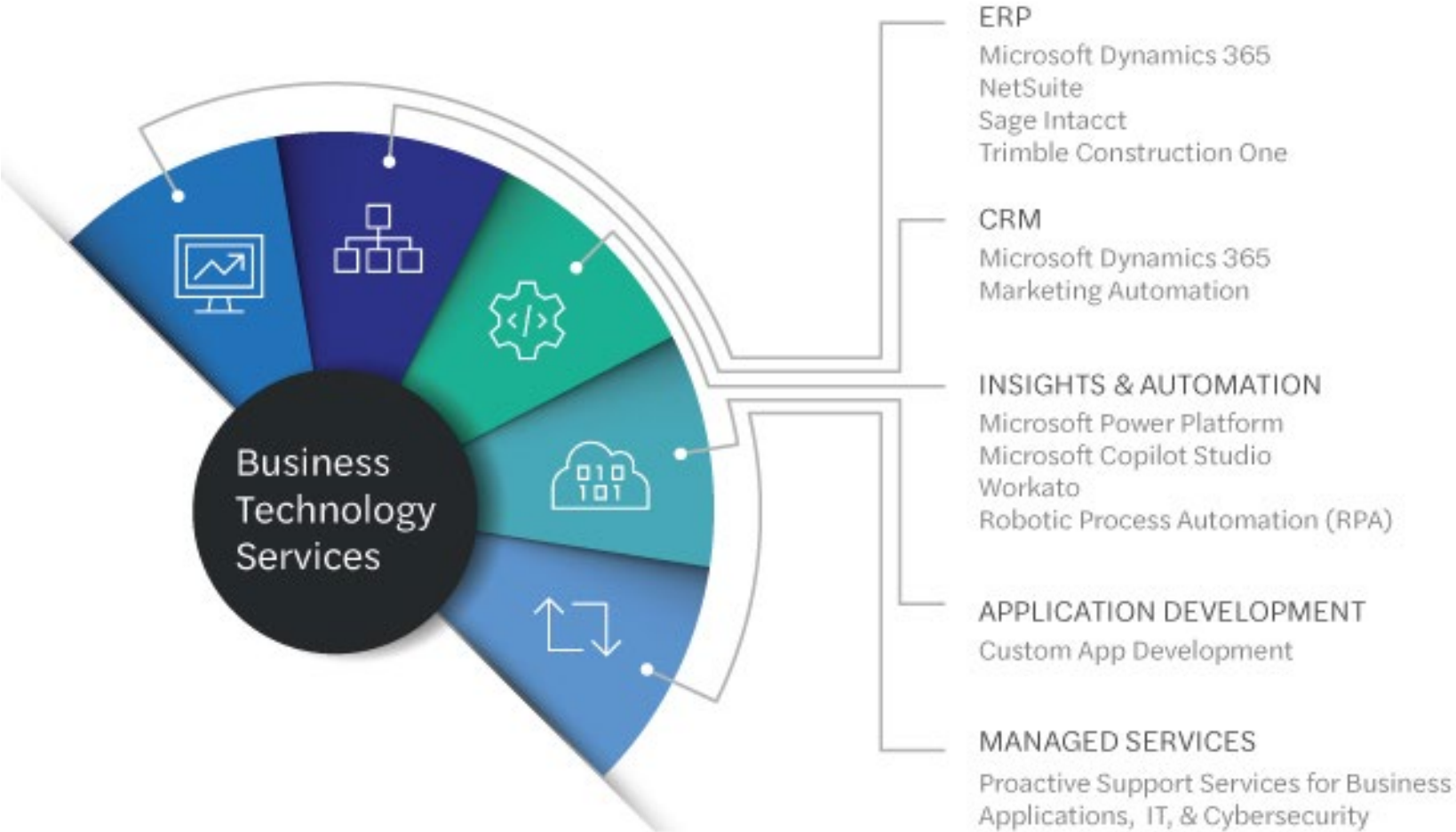
Forvis Mazars can help support your organization with enterprise resource planning (ERP), customer relationship management (CRM), advanced technology, & managed service solutions.

Our end-to-end services can help clients achieve their digital transformation goals & include:

- | | |
|---|--|
|  Solution Assessment & Selection |  Implementation Project Rescues |
|  System Implementation & Integration |  Business Intelligence (BI) & Analytics |
|  Process & Technology Design |  Robotic Process Automation (RPA) |
|  Upgrades, Enhancements, & Automation |  Custom Application Development |
|  Training, Monitoring, & Support |  IT & Cybersecurity Managed Services |



Premier Technology Partnerships



Microsoft Partner



Today's Presenters

Sage Practice

“It was refreshing to know so many of our processes would be streamlined & that Sage Intacct’s capabilities could keep up with our growing demand.”

– Chase Patterson, VP of Operations & Sales



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Objectives

- Describe how AI & automation are modernizing GL processes in Sage Intacct
- Discuss new features like enhanced cash management, AP automation, & forecasting tools
- Summarize Sage's strategic initiatives, including training programs, partnerships, & AI governance efforts



Agenda

- **Building Trust With Sage AI:** Transparency, security, & confidence through the AI Trust Label
- **Sage Intacct AI Features:** AI-powered outlier detection & Copilot capabilities
- **Live Demo:** See new features in action
- **Looking Ahead:** Future enhancements & strategic implementation



Sage Intacct

Innovative accounting & ERP tools for
midsize organizations

1st

AICPA Preferred Accounting
Application

(<https://www.sage.com/en-us/sage-business-cloud/intacct/>)

30+

Years as a Sage Partner

Sage Partner

100+

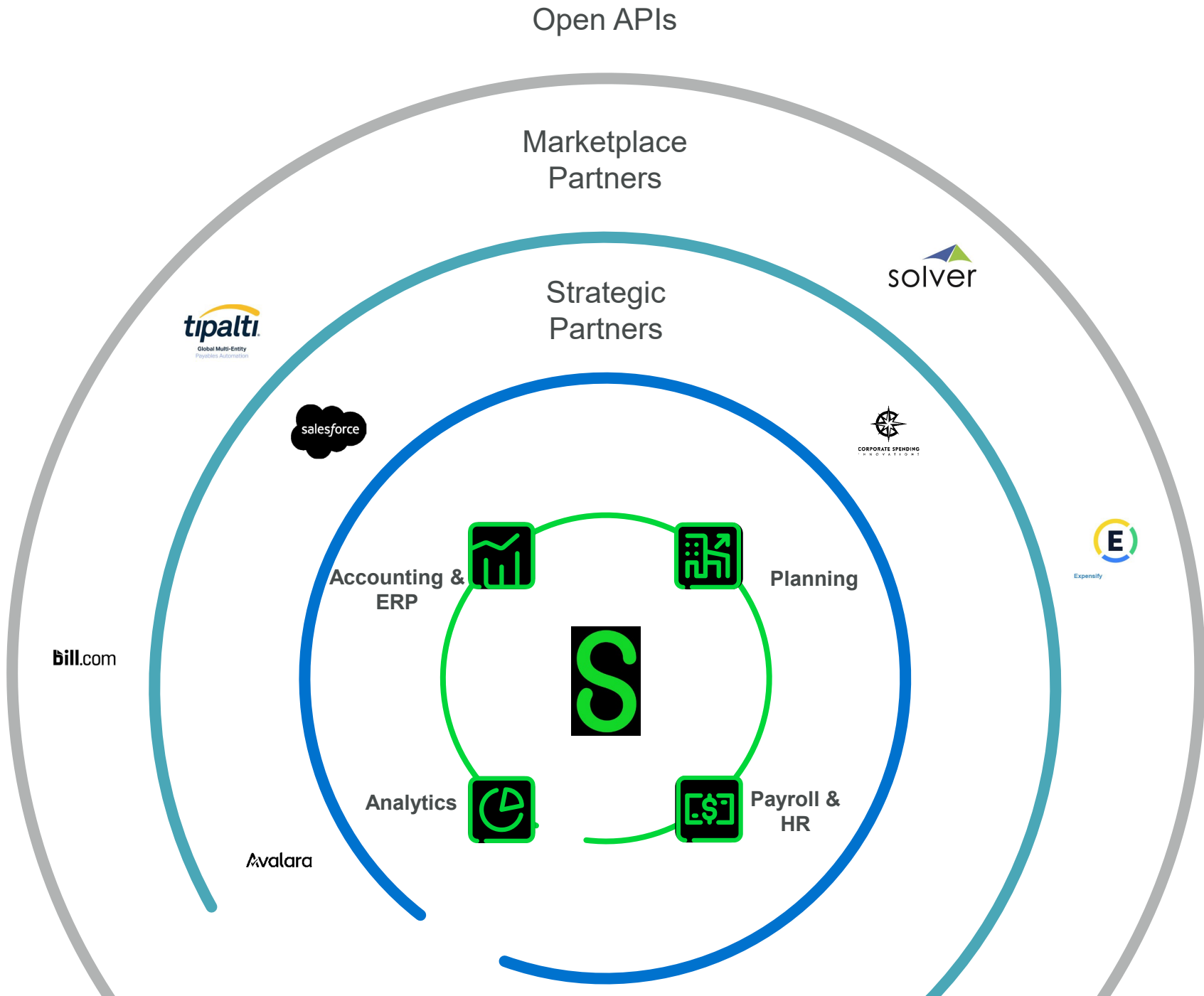
Awards for Customer Support,
Software Innovation, & More

(<https://www.sage.com/en-us/blog/sage-intacct-tops-g2s-winter-2023-grid-reports-in-customer-satisfaction-and-wins-100-awards/>)



Sage Intacct

Flexibility & choice for
your organization with
over 400 Marketplace
Partners



01

Building Trust With Sage AI

Transparency | Security | Confidence



The Sage AI Trust Label

Transparency That Builds Confidence

The AI Trust Label is designed to clearly communicate how artificial intelligence functions within Sage products.

Why Does It Matter?



Trust Is the Gateway to Adoption: 43% of SMBs report low trust in companies building AI tools*



Build User Confidence: Transparency about how AI is built, used, & what safety protocols are in place helps build confidence in data



Demystify AI Decision Making: Sage Intacct's AI features like Outlier Detection & Copilot are designed to be explainable

* "Sage Unveils AI Trust Label to Empower SMBs," [sage.com](https://www.sage.com), June 2025.



AI Trust Label

What Does It Cover?



1 Transparency

AI decisions are explained in plain language, showing how conclusions are reached & what data drives results. Users can see the logic behind automated features.



2 Privacy & Data Use

Customer data usage is clearly documented with straightforward processing, storage, & sharing guidelines. Full compliance with GDPR & CCPA ensures regulatory protection.



3 Bias Prevention

Continuous monitoring & user feedback help identify & correct unfair outcomes. Regular AI model auditing ensures equitable treatment across user groups.



4 Accuracy Monitoring

Built-in verification systems track AI performance & alert users to inconsistencies in financial data. Ongoing monitoring maintains reliability for critical business decisions.



5 Ethical Standards

AI development follows global security frameworks with safety built into every tool. This foundation creates lasting confidence in automated systems.

AI Trust Label

Integrated Into Your Workflow

The AI Trust Label is not just a concept—it's embedded directly into Sage Intacct's product experience.

Product-Level Integration

- The AI Trust Label can appear within AI-powered features such as **GL Outlier Assistant**, **AP Automation**, & **Sage Copilot**
- Users can click the label to view:
 - Decision Logic
 - Data Usage Disclosures
 - Sage's Trust & Security Hub
- It's like showing your work in math

Support Features

- **Sage Copilot**: Explainable AI for queries & continuous close support
- **GL Outlier Detection**: Flags unusual transactions & identifies the anomaly
- **Forecasting Tools**: SIP functionality enhanced to include AI-driven predictions

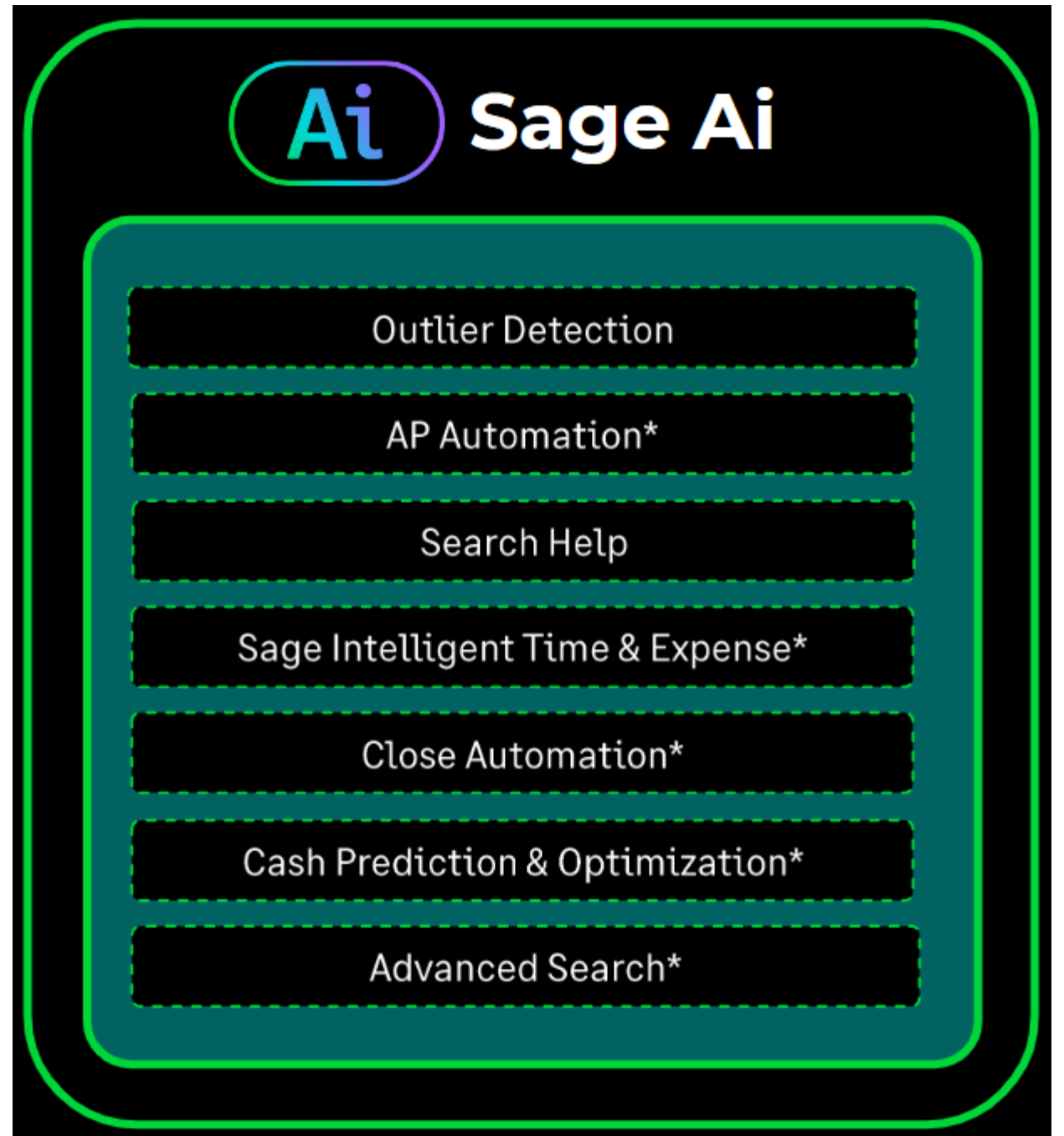
Third-Party Extensions

- Sage Intacct is working in collaboration with independent software vendors (ISVs) to help ensure that third-party AI tools comply with the Trust Label Framework
- Creates a unified & visible experience across the ecosystem for users

02

Sage Intacct

AI-Powered | Always Learning | Always Protecting



Meet Sage Copilot

The Generative AI Finance Assistant

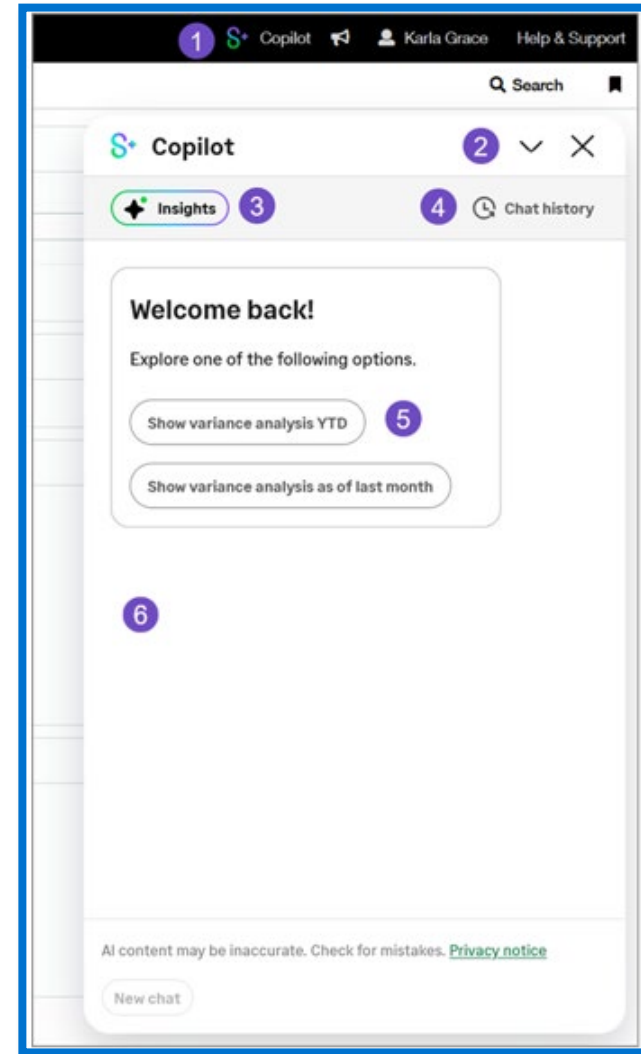


Key Capabilities

- Close Assistant for month-end processes
- Intelligent forecasting support
- GL Outlier explanations
- Natural language queries

Benefits

- Automate repetitive tasks
- Get instant process guidance
- Access contextual insights



Intelligent Outlier Detection

An AI-Powered Financial Guardian

What It Does

- Continuously monitors transactions for anomalies & outliers, flagging unusual entries
- Designed to catch errors, inconsistencies, & potential fraud before transactions are approved

How It Works & Why It Matters

- Analyzes past journal data to understand patterned combinations & trend, then compares new entries against learned patterns as they are submitted to identify & capture irregularities
- Helps mitigate the risk of human error & fraud, helping companies save expenses & time in the back end
- Frees up time for finance & accounting professionals to provide deeper data analysis

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Approve Journal Entries

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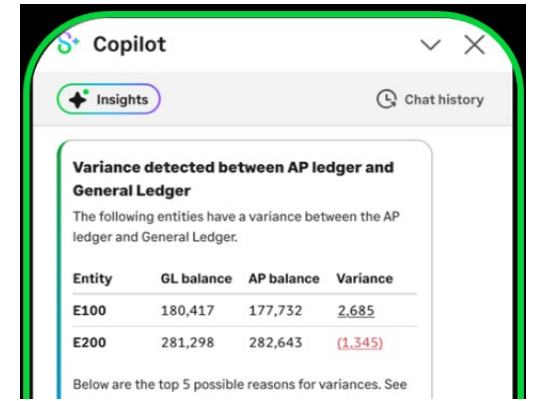
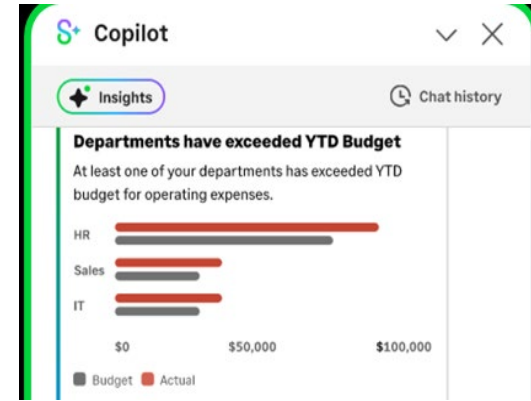
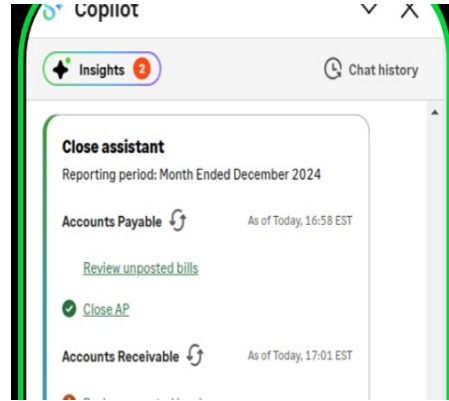
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Select	Outlier	Request status	Requester	Journal	Transaction type	No	Reference
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/> View Approve Decline	<input checked="" type="checkbox"/> ⓘ	Submitted	Grace, Karla	AAJ	Journal Entry	19	
<input type="checkbox"/> View Approve Decline	<input type="checkbox"/> -	Submitted	Grace, Karla	AAJ	Journal Entry	18	
<input type="checkbox"/> View Approve Decline	<input checked="" type="checkbox"/> ⓘ	Submitted	Grace, Karla	AAJ	Journal Entry	16	
<input type="checkbox"/> View Approve Decline	<input type="checkbox"/> -	Submitted	Grace, Karla	AAJ	Journal Entry	13	
<input type="checkbox"/> View Approve Decline	<input type="checkbox"/> -	Submitted	Grace, Karla	AAJ	Journal Entry	9	
<input type="checkbox"/> View Approve Decline	<input type="checkbox"/> -	Submitted	Grace, Karla	AAJ	Journal Entry	5	Reversed -
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	Outlier	Account	Department	Shil Dim	Location	Txn currency	Transaction debit	Transaction credit	Ba
1	<input checked="" type="checkbox"/> ⓘ	100.99--Bank of America 2	11-Accounting	--	1-USA	USD	1.00	--	
2	<input checked="" type="checkbox"/> ⓘ	4000--Sales	11-Accounting	--	1-USA	USD	--	1.00	
Total	These combinations are unusual - Account, Department, Location, Amount								

The Intelligent Financial Close

Save up to Five Days per Period With AI-Driven Automation & Analytics



Close Automation Benefits

- Save up to five days per period-end
- Reduce processing time with AI-powered data entry
- Catch errors continually
- Gain real-time close visibility

Copilot Close Assistant

- Centralized close task visibility
- Proactive bottleneck identification
- Cross-subledger management

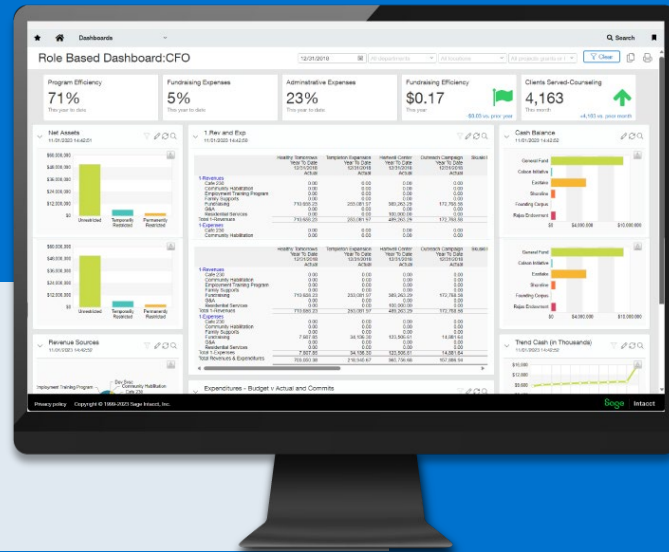
Variance Analysis

- Early variance detection
- Intuitive, actionable insights
- Improved financial accuracy

Subledger Reconciliation

- Automated GL-to-subledger reports
- Real-time variance detection
- Transaction-level drilldown

Demo



Sage Partner



Continue Your AI Journey

[Access](#) Your Exclusive Sage Intacct Resource Center

Explore AI in Action

- Watch detailed product demos & feature walkthroughs
- See real customer implementations & success stories
- Access technical specifications & integration guides

Build Your Business Case

- Download ROI calculators & cost-benefit analyses
- Review industry-specific use cases & testimonials
- Get implementation timelines & planning resources

Get Experienced Support

- Connect directly with professionals at Forvis Mazars
- Schedule personalized demos tailored to your needs
- Access ongoing support throughout your evaluation process

[View Resources](#)

bit.ly/Forvis-Mazars-Sage-Intacct-GL-WB

A new data point to help ensure accuracy as transactions are approved

Sage Intacct

Comment Share

AP Automation

Invoice ingestion is the number one pain point in the AP process*

9 to 24 minutes
Time per invoice for typical AP process

34%
Of typical AP process time is spent on invoice data entry

12%
Of typical AP process time is spent on payments

15 days
Avg. time spent on typical AP process

Source: IDC Intelligence: Digitizing Accounts Payable and Receivable to Boost Efficiency and Enable Growth, Doc #EU149642122

Bill automation has the potential to reduce processing time by up to 50%, saving 2-5 days per month for a typical SMB

Source: Sage Intacct early adopter AP Bill Automation customers

Sage

AP Bill Automation Overview

Datasheet- Accounts Payable Automation

Operation Hope - Sage AP Automation

Comment Share

AP Automation Calculator

How much could AP Automation save your organization?

Sage Intacct AP Bill Automation

Bills Per Month

Minutes Per Bill

Avg Hourly Rate

Savings Calculations

	Monthly	Annual
Labor cost w/o AP Bill Automation	\$0	\$0
Less Labor cost with AP Bill Automation	\$0	\$0
AP Bill Automation Fee (Tiered)	\$0	\$0

04

Looking Ahead: AI Development Road Map

The Future of Intelligent Finance



Enhanced Cash Management

Improved Cash Flow & Informed Decisions



Cash Requirements Forecasting

- Predicts customer payment trends to optimize cash flow



Bank Reconciliation Enhancements

- Automates daily reconciliations by connecting credit cards & bank accounts to your dashboard
- Supports one-to-one & batch matching in the GL



Advanced Automation Features

End-to-End Process Intelligence



AP Automation With Purchasing

- AI-powered invoice matching & purchase order integration for end-to-end purchasing workflows
- Full lifecycle automation from invoice capture to payment scheduling



Forecasting

- Updated SIP functionality built in-house for seamless integration with Sage Intacct
- New AI capabilities added to improve forecasting accuracy



Autonomous Close Process

The Future: Hands-Free Month-End



Agentic AI Capabilities

- Automatic journal entries & reconciliations
- Intelligent variance analysis
- Scales without adding complexity



Close Workspace

- Structured templates & automated notifications guide the close process across teams & entities
- Centralized dashboard tracks real-time progress with in-task collaboration & AI-generated insights



Your AI Road Map

Best Practices & Strategic Framework

Start Simply

1. Define clear objectives
2. Begin with pilot projects
3. Choose proven tools

Scale Efficiently

4. Invest in team training
5. Expand strategically
6. Monitor consistently

Get Experienced Help

7. Partner with experienced technology consultants

Success comes from strategic, measured implementation.



Q&A



Business
Technology
Services

Questions?

Summary

1. Modernizing GL processes with AI & automation for efficiency
2. Building trust through transparency & AI governance
3. Key AI features: Outlier Detection, Copilot, & automation tools
4. Enhanced financial close processes with real-time insights
5. Strategic road map for AI adoption & continuous improvement
6. Supporting digital transformation with advisory & training



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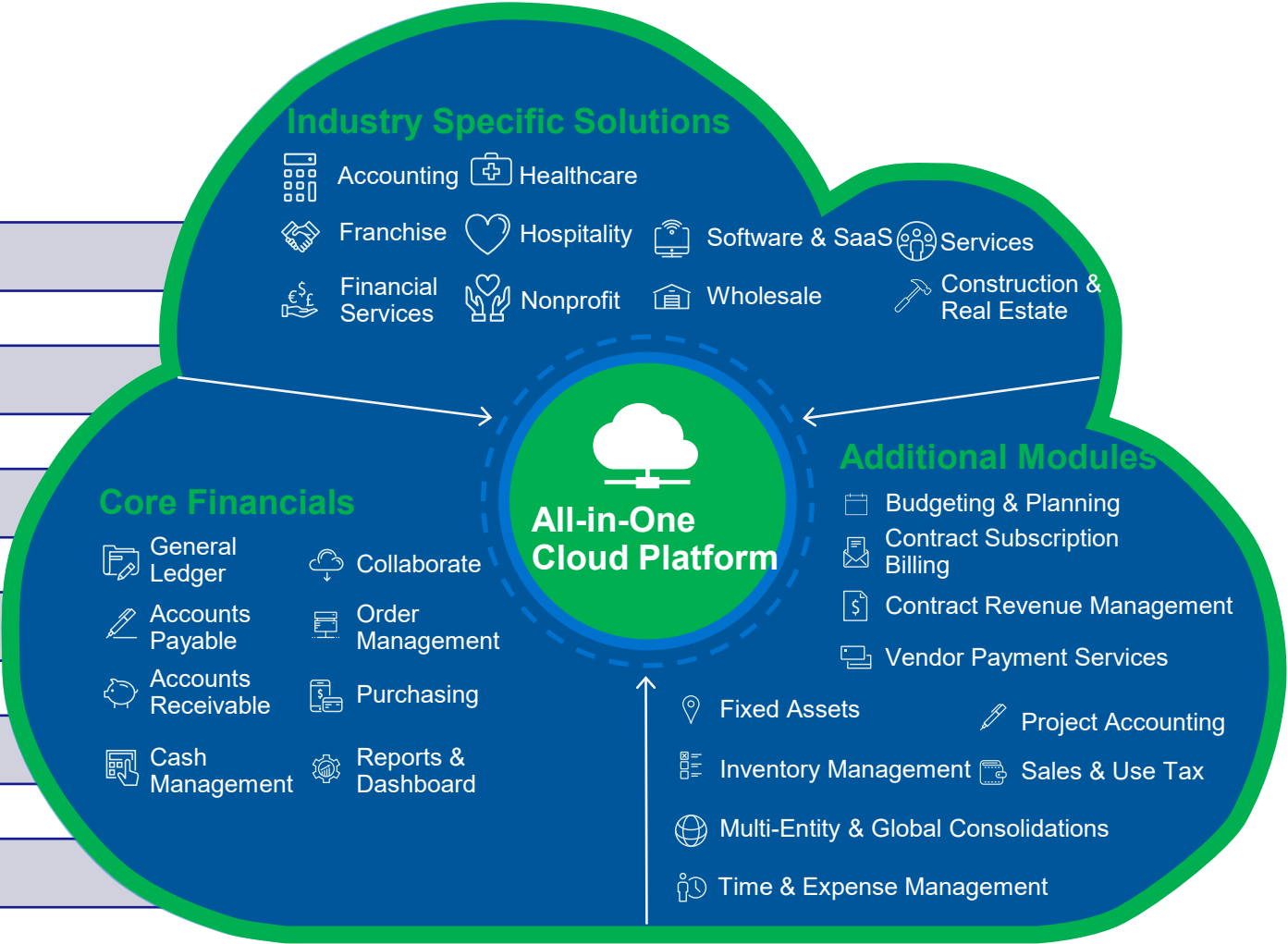
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Sage Intacct

Born in the Cloud

Sage Partner

- Native Cloud From the 1st Line of Code
- Deep Multi-Dimensional Accounting & Automation for Efficient Financial Operations
- Sophisticated Visibility for Real-Time Decision Making
- Best of Breed, Easy Integration With Other Tools
- Fresh & Modern User Interface
- Designed for CFOs & Finance Teams Seeking a Powerful Solution





Key Capabilities

- Automation
- Dashboards & Reporting
- Dimensions
- Intelligent General Ledger
- Multi-Entity Insights
- Open API
- HIPAA Compliant
- ASC606 Revenue/Expense



Use Cases & Industries

- Core Finance
- Healthcare
- Nonprofit
- Professional Service
- Family Offices
- Franchise
- Hospitality
- Software & SaaS



Integration & Scalability

- Open API
- Marketplace Partner (ISV) Network
- Sage Copilot/AI
- SaaS Solution/Cloud-Based

Sage Intacct FORsights



ARTICLE

Sage Intacct Year-End Processing
Tips



VIDEO

Leveraging Sage Intacct
Dimensions for Precise Reporting



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Multi-Entity Accounting: How to
Add an Entity in Sage Intacct

