



Elevate Financial Reporting in Business Central With Solver

July 23, 2026

U.S. Presence

Leading U.S. Firm

\$2.24B

Revenue (FY 2025)¹

77

Markets

31

States

600+

Partners & Principals

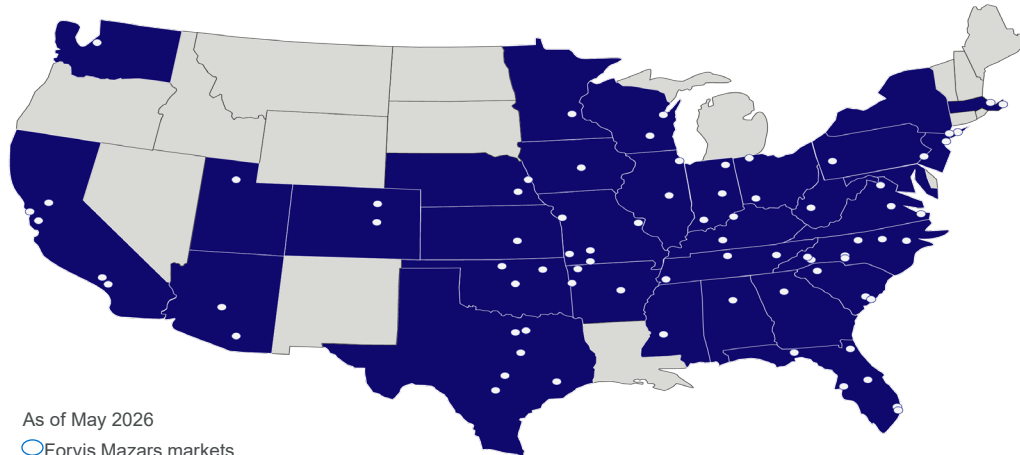
7,000+

Employees

84

Net Promoter
Score^{® 2}

(“World-Class” Ranking)



Alabama
Birmingham

Arizona
Phoenix
Tucson

Arkansas
Fort Smith
Little Rock
Rogers

California
Irvine
Los Angeles
Sacramento
San Francisco
San Jose

Colorado
Colorado Springs
Denver

Florida
Boca Raton
Fort Lauderdale
Jacksonville
Orlando
Tallahassee
Tampa Bay

Georgia
Atlanta

Illinois
Chicago
Decatur

Indiana
Evansville
Fort Wayne
Indianapolis

Iowa
Des Moines

Kansas
Wichita

Kentucky
Bowling Green
Louisville

Massachusetts
Boston
Brewster

Minnesota
Minneapolis

Mississippi
Jackson

Missouri
Branson
Joplin
Kansas City
Springfield
St. Louis

Nebraska
Lincoln
Omaha

New Jersey
Iselin

New York
Long Island
New York City

North Carolina
Asheville
Charlotte SouthPark
Charlotte Uptown
Greensboro
Greenville
Hendersonville
Raleigh

Ohio
Cincinnati
Toledo

Oklahoma
Enid
Oklahoma City
Tulsa

Pennsylvania
Philadelphia- Metro
Area
Pittsburgh

South Carolina
Charleston
Greenville
Summerville

Tennessee
Knoxville
Memphis
Nashville

Texas
Austin
Dallas
Fort Worth
Houston
San Antonio
Waco

Utah
Salt Lake City

Virginia
Norfolk
Richmond

**Washington D.C. Metro
Area**

Washington
Seattle

West Virginia
Charleston

Wisconsin
Appleton
Madison

Business Technology Services

We solve for business challenges & support innovation through technology solutions.

Our toolbox is equipped with leading enterprise resource planning (ERP), customer relationship management (CRM), artificial intelligence (AI), automation, & business intelligence (BI) tools.

Our end-to-end technology solutions and managed services help clients achieve their digital transformation goals. Services include:

- | | |
|---|--|
|  Solution Assessment and Selection |  Implementation Project Rescues |
|  System Implementation and Integration |  Business Intelligence (BI) and Analytics |
|  Process and Technology Design |  Robotic Process Automation (RPA) |
|  Upgrades, Enhancements, and Automation |  Custom Application Development |
|  Training, Monitoring, and Support |  IT and Cybersecurity Managed Services |



Business Technology Services For Middle Market & Global Organizations



System Integration

ERP

- Microsoft Dynamics 365 Finance, Supply Chain Management, Project Operations, Commerce, Business Central (GP, NAV, AX)
- Oracle NetSuite
- Sage Intacct, Sage 100, Sage 500, Sage Fixed Assets
- Trimble Construction One, Viewpoint, Spectrum, Vista

Intelligence & Automation

- Microsoft Copilot Studio
- Microsoft Power Platform
- Microsoft Azure
- Workato
- Artificial Intelligence (AI)
- Robotic Process Automation (RPA)
- Custom Application Development
- Business Intelligence (BI)
- Solver Extended Financial Planning & Analysis (xFP&A)

CRM

- Microsoft Dynamics 365 Sales, Customer Insights, Customer Service, Field Service
- Marketing Automation



Managed Services

Cybersecurity

- 24/7/365 Security Operations Center (SOC)
- Managed Detection & Response (MDR)
- Managed Security Information & Event Management (SIEM)
- Vulnerability Management
- Managed Brand Protection
- Managed Incident Response
- Virtual CISO (vCISO) Advisory
- Partnerships With SentinelOne, Elastic, Qualys, and More

IT Operations

- Virtual Chief Information Officer (CIO)
- Network Operations Center (NOC)
- Cloud Infrastructure (Azure & AWS)
- Managed Server and Desktop
- Managed Backup and Recovery
- Procurement

Business Applications

- Microsoft Dynamics ERP & CRM
- Microsoft Power Platform
- Microsoft 365
- Oracle NetSuite
- Sage and Sage Intacct
- ISV Add-On Management
- Release and Upgrades Management
- Automated Testing Setup & Support
- End-User Training

Today's Presenters



Charles Allen

Senior Managing Consultant

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There's always room
for improvement.

Joey Logano

Objectives

1. Recognize the strengths and limitations of native financial reporting in Dynamics 365 Business Central and where Solver xFP&A adds value.
2. Explain how Solver integrates with Business Central to deliver advanced reporting, budgeting, forecasting, and real-time dashboards.
3. Identify practical use cases where combining Business Central and Solver helps improve accuracy, efficiency, and financial insight for finance teams and leadership.



Agenda

1. Business Central Reporting
2. What is Solver?
3. How Can Solver Elevate Reporting?



Elevating Financial Reporting in BC with Solver

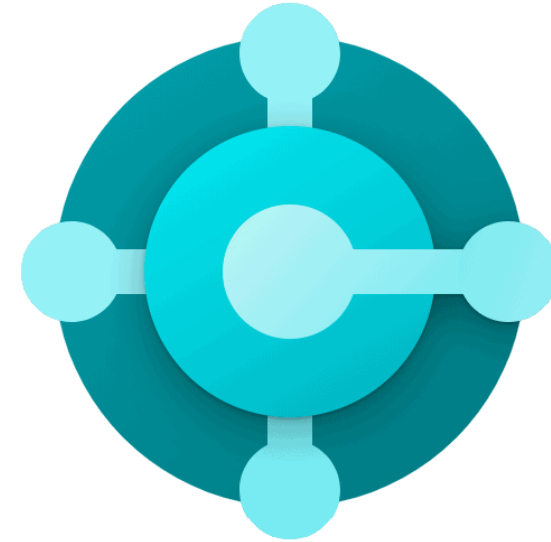
Executive Summary

Problem:

- Provide accurate and timely financial reports while helping reduce manual effort.

01

Business Central Reporting



Microsoft Dynamics 365
Business Central

Business Central Reporting Out of the Box

- Financial Reporting
- Lists
- Standard Reports

Income Statement Detailed (IS DET)

Home

Hide options

Column

Period

Export to Excel/Print

Definitions

Audit Logs

Edit report definition

Edit row definition

Edit column definition

Edit dimension perspective

Edit Category

Options

Name

IS DET

Display Title

Income Statement Detailed

View by

Accounting Period

Date Filter

01/01/26..01/31/26

Dimensions

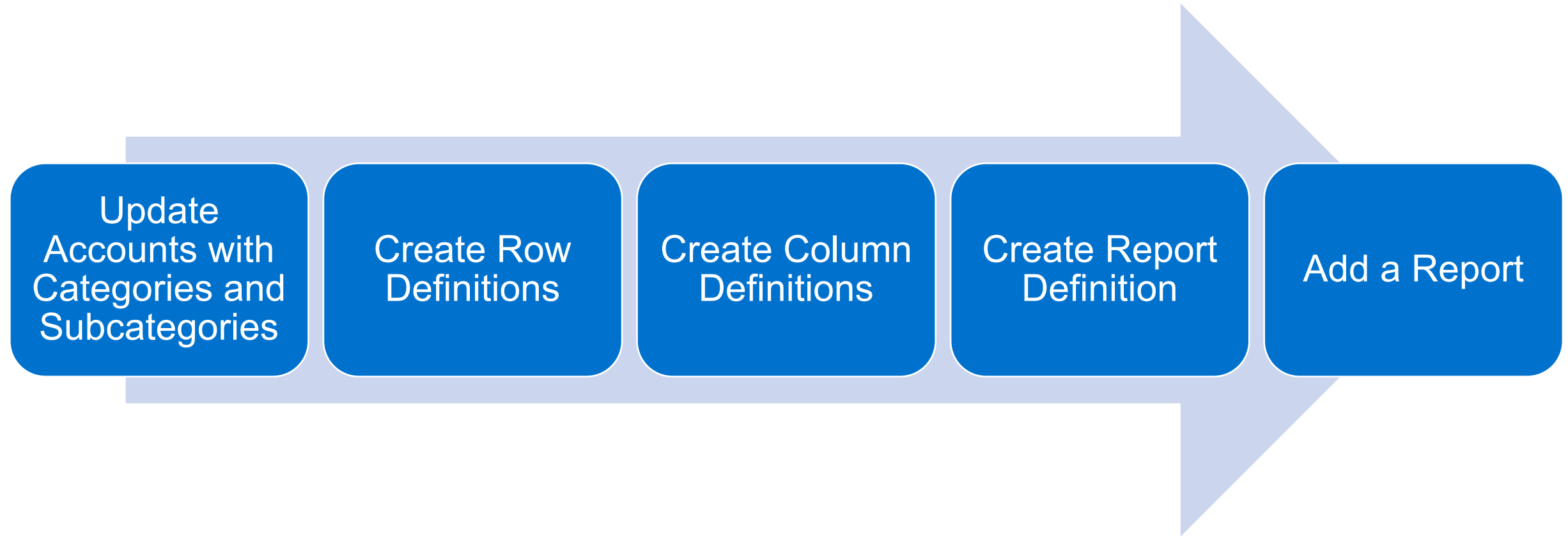
Department Filter

Customergroup Filter

Financial Reporting

Creating a Report

What's Required



Financial Reporting

Creating a Report

Row Definition

← Income Statement Detailed (IS DET)

✕ Changes to this row definition will affect all financial reports using it. Don't show again

Name

IS DET

Internal Description

Description

Income Statement Detailed

Status

Manage Home Insert Actions Automate Fewer options

Outdent Indent Where-Used Hide Header

→	Row No.	Description	Totaling Type	Totaling	Row Type	Amount Type	Show Opp... Sign	Show	Bold	Italic	Und...	Dou... Und...	New Page	Internal Description
		Revenue	Formula		Net Change	Net Amount	☐	Yes	☒	☐	☐	☐	☐	
	R	Product Revenue	Posting Ac...	40000..40209	Net Change	Net Amount	☒	Yes	☐	☐	☐	☐	☐	
	R	Job Revenue	Posting Ac...	40410..40429	Net Change	Net Amount	☒	Yes	☐	☐	☐	☐	☐	
	R	Services Revenue	Posting Ac...	40210..40309 40430..40909	Net Change	Net Amount	☒	Yes	☐	☐	☐	☐	☐	
	R	Other Revenue	Posting Ac...	40310..40409 40920..40939	Net Change	Net Amount	☒	Yes	☐	☐	☐	☐	☐	
	R	Discounts and Returns	Posting Ac...	40910..40919 40940..49999	Net Change	Net Amount	☒	Yes	☐	☐	☒	☐	☐	
	F1	Total Revenue	Formula	R	Net Change	Net Amount	☒	Yes	☒	☐	☐	☐	☐	

Financial Reporting

Creating a Report

Column Definition

←

IS 12 Months Net Change Trending Current Fiscal Year (ISTREND)

✓ Saved

✕ Changes to this column definition will affect all financial reports using it. Don't show again

Name

ISTREND

Description

IS 12 Months Net Change Trending Current Fiscal Year

Status

Internal Description

Manage

Where-Used

Hide Header

More options

	Column No.	Column Header	Include Date in Column Header	Column Type	Ledger Entry Type	Amount Type	Budget Name	Formula	Show Opp... Sign	Comparison Date Formula	Comparison Period Formula	Show number	Rounding Factor	G/L Account Totaling	Show in ACY	Internal Description
→		January		Net Change	Entries	Net Amount			☐		FY[1]	Always	None		☐	
	A	February		Net Change	Entries	Net Amount			☐		FY[2]	Always	None		☐	
	A	March		Net Change	Entries	Net Amount			☐		FY[3]	Always	None		☐	
	A	April		Net Change	Entries	Net Amount			☐		FY[4]	Always	None		☐	
	A	May		Net Change	Entries	Net Amount			☐		FY[5]	Always	None		☐	
	A	June		Net Change	Entries	Net Amount			☐		FY[6]	Always	None		☐	
	A	July		Net Change	Entries	Net Amount			☐		FY[7]	Always	None		☐	
	A	August		Net Change	Entries	Net Amount			☐		FY[8]	Always	None		☐	
	A	September		Net Change	Entries	Net Amount			☐		FY[9]	Always	None		☐	
	A	October		Net Change	Entries	Net Amount			☐		FY[10]	Always	None		☐	
	A	November		Net Change	Entries	Net Amount			☐		FY[11]	Always	None		☐	
	A	December		Net Change	Entries	Net Amount			☐		FY[12]	Always	None		☐	
		Total		Formula	Entries	Net Amount		A	☐			Always	None		☐	

Financial Reporting

Creating a Report

Report Definition

←

Income Statement Detailed (IS DET)

✓ Saved

📄

🔗

✕ All changes made to this page are persistent and visible to all users immediately

🔍

Home

🔍 Hide options

Column

Period

Export to Excel/Print

Definitions

📄 Audit Logs

More options

🔗

🔍

☰

🔄 Recalculate

🔗

Options

Show more

Name

IS DET

Logo Position

No Logo

Display Title

Income Statement Detailed

Status

View by

Day

Internal Description

Date Filter

01/01/27

Your Last Run

7/1/2026 9:42 PM

Start Date Filter Formula

End Date Filter Formula

Dimensions

Show more

Department Filter

G/L Budget Filter

Customergroup Filter

Financial Reporting

Creating a Report

Report Output

	A	B	C	D	E	F	G
2	Date Filter	05/01/26..05/31/26					
3							
4	Currency	USD					
5							
6			January	February	March	April	May
7		Revenue					
8	R	Product Revenue	90,590	108,522	70,603	12,352	13,067
9	R	Job Revenue	7,965	11,788	9,435	12,299	10,249
10	R	Services Revenue	24,981	18,486	20,478	17,646	19,551
11	R	Other Revenue	27,246	26,597	29,389	30,986	29,900
12	R	Discounts and Returns	9,292	10,377	11,283	11,488	10,087
13	F1	Total Revenue	160,074	175,769	141,188	84,772	82,854
14							
15		Cost of Goods					
16	C	Materials	44,383	84,345	51,516	2,397	911
17	C	Labor	5,651	5,258	5,005	5,771	5,807
18	C	Manufacturing Overhead	41,709	31,360	31,221	36,197	31,415
19	F2	Total Cost of Goods	91,742	120,963	87,742	44,365	38,133
20							
21	F3	Gross Margin \$	(68,331)	(54,807)	(53,446)	(40,407)	(44,721)
22	F4	Gross Margin %	43	31	38	48	54
23							
24		Operating Expense					
25	OE	Salaries and Wages	1,934	2,104	2,523	2,462	2,435
26	OE	Employee Benefits	4,104	4,508	4,629	4,010	4,080
27	OE	Employee Insurance	689	719	1,023	858	713
28	OE	Employee Tax	3,056	2,763	2,928	2,683	2,995
29	OE	Depreciation	1,449	1,612	1,131	1,161	1,162
30	OE	Other Expense	402	375	485	330	253
31	F5	Total Operating Expense	11,634	12,080	12,719	11,502	11,637
32							
33	F6	Net (Income) / Loss	(56,697)	(42,726)	(40,727)	(28,904)	(33,083)
34							
35	F7	Total of Income Statement	(56,697)	(42,726)	(40,727)	(28,904)	(33,083)

Lists

- Multiple Default Lists
- Lists Can be Exported to Excel

14140 Resale Items

General Ledger Entries

Edit ListHomeReview EntriesMore options

Find entries...Reverse Transaction...Correct DimensionsEntry

Views

All

Filter list by:

× Posting Date

01/01/26..01/31/26

+ Filter...

Filter totals by...

Reset filters

Posting Date	Document Type	Document No.	G/L Account No.	Description	Department Code	Customergro... Code	Gen. Posting Type	Gen. Bus. Posting Group	Gen. Prod. Posting Group	Amount (\$)	Source Currency Code
→ 1/1/2026		108007	14140	Direct Cost 10000 on 01/01/26						250.00	
1/1/2026		108007	14140	Direct Cost 10000 on 01/01/26						-250.00	
1/1/2026		108007	14140	Direct Cost 10000 on 01/01/26						3,250.00	
1/1/2026		108007	14140	Direct Cost 10000 on 01/01/26						-3,250.00	
1/1/2026	Invoice	108007	14140	Invoice 107220			Purchase	DOMESTIC	RETAIL	3,500.00	
1/1/2026		108008	14140	Direct Cost 40000 on 01/01/26						29,900.00	
1/1/2026		108008	14140	Direct Cost 40000 on 01/01/26						-29,900.00	
1/1/2026		108008	14140	Direct Cost 40000 on 01/01/26						9,950.00	
1/1/2026		108008	14140	Direct Cost 40000 on 01/01/26						-9,950.00	
1/1/2026	Invoice	108008	14140	Invoice 107221			Purchase	DOMESTIC	RETAIL	39,850.00	
1/1/2026		PS-INV103263	14140	Direct Cost 10000 on 01/01/26	SALES	SMALL				-1,503.00	
1/1/2026		PS-INV103158	14140	Direct Cost 30000 on 01/01/26	SALES	LARGE				-150.30	
1/1/2026	Invoice	PS-INV103263	15110	Invoice S-INV102270	SALES	SMALL				2,043.68	
1/1/2026	Payment	PS-INV103263	15110	Invoice S-INV102270	SALES	SMALL				-2,043.68	
1/1/2026	Invoice	PS-INV103158	15110	Invoice S-INV102158	SALES	LARGE				206.30	
1/1/2026	Payment	PS-INV103158	15110	Invoice S-INV102158	SALES	LARGE				-206.30	
1/1/2026	Payment	PS-INV103263	18100	Invoice S-INV102270	SALES	SMALL				2,043.68	
1/1/2026	Payment	PS-INV103158	18100	Invoice S-INV102158	SALES	LARGE				206.30	
1/1/2026	Invoice	108001	22100	Invoice 107214						-3,000.00	
1/1/2026	Invoice	108002	22100	Invoice 107215						-1,200.00	
1/1/2026	Invoice	108003	22100	Invoice 107216						-3,800.00	
1/1/2026	Invoice	108004	22100	Invoice 107217						-400.00	

Standard Reports

- Reports That Ship with Business Central
- Reports Menu
- View or Export to Excel

Detail Trial Balance
Includes Activities from January 1, 2026 to January 31, 2026
CRONUS International Ltd.

Wednesday, July 1, 2026 8:59 PM
Page 6
CALLEN

Posting Date	Document Type	Document No./ External Doc. No.	Source Code	Source Type	Source No.	Description	Debit Activities	Credit Activities	Balance
1/1/2026		108008 / 000982	INVTPCOST			Direct Cost 40000 on 01/01/26		9,950.00	
1/1/2026	Invoice	108008 / 000982	PURCHASES	Vendor	40000	Invoice 107221	39,850.00		
1/1/2026		PS-	INVTPCOST			Direct Cost 30000 on 01/01/26		150.30	
1/1/2026		PS-	INVTPCOST			Direct Cost 10000 on 01/01/26		1,503.00	
1/2/2026		PS-	INVTPCOST			Direct Cost 10000 on 01/02/26		1,036.70	
1/4/2026		108178 / 107170	INVTPCOST			Direct Cost 20000 on 01/04/26	740.50		
1/4/2026		108178 / 107170	INVTPCOST			Direct Cost 20000 on 01/04/26		740.50	
1/4/2026		108178 / 107170	INVTPCOST			Direct Cost 20000 on 01/04/26	751.50		
1/4/2026		108178 / 107170	INVTPCOST			Direct Cost 20000 on 01/04/26		751.50	
1/4/2026	Invoice	108178 / 107170	PURCHASES	Vendor	20000	Invoice 107170	1,492.00		

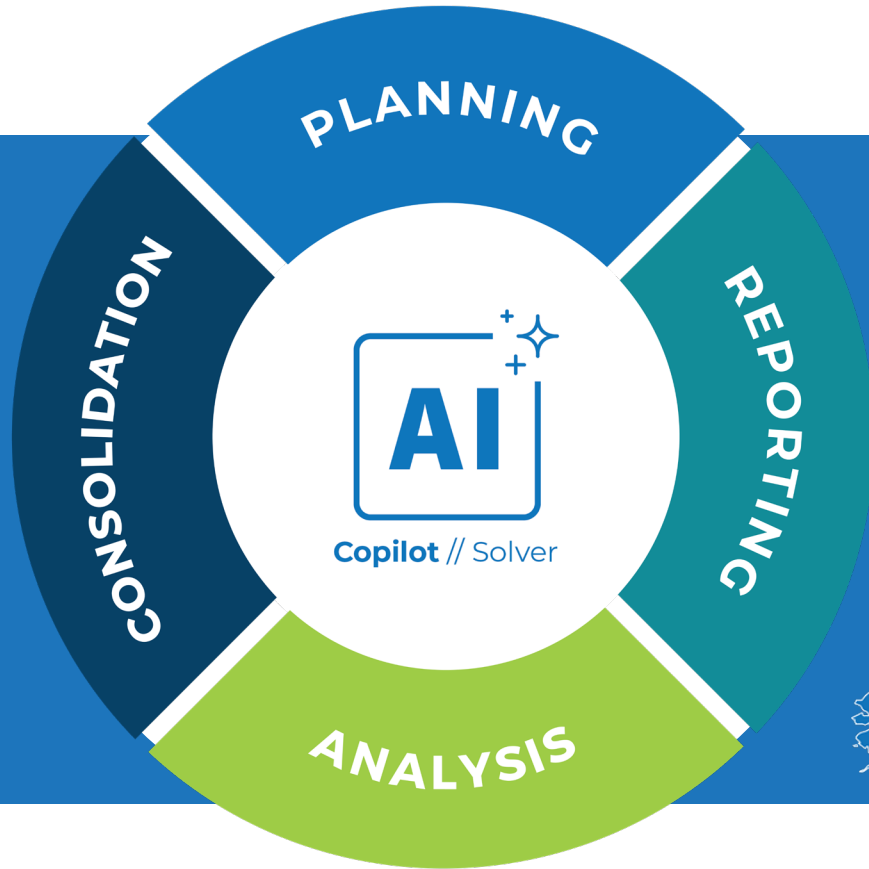
Demo



02

What is Solver?



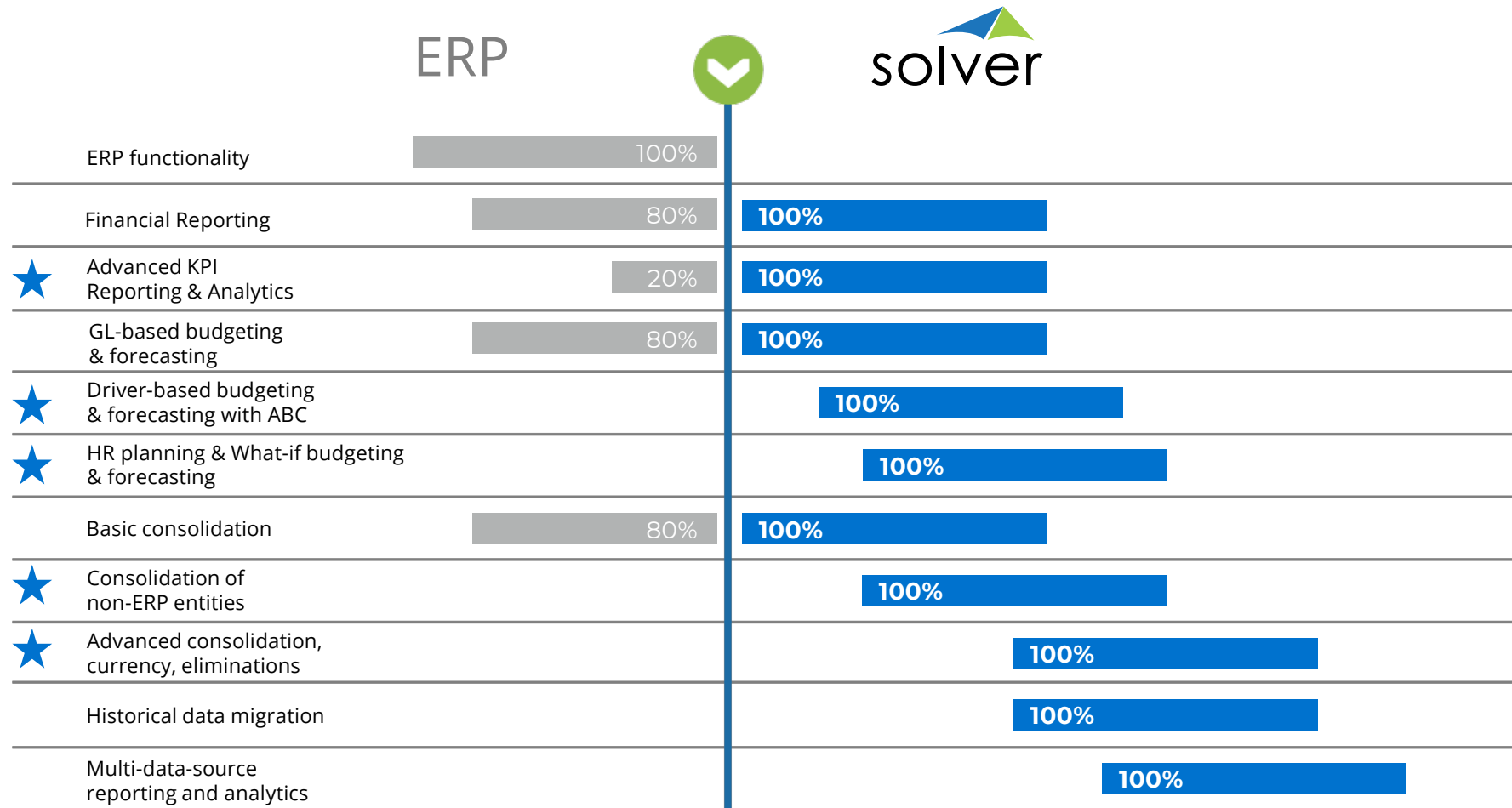


ACCELERATE INTELLIGENT DECISIONS

Solver is an AI-accelerated extended financial planning and analysis solution (xFP&A) that increases access to actionable insights beyond the finance department.



Solver Expands ERP Functionality





solver



**EVERY USER
RECEIVES**

SOLVER SUITE

AZURE CLOUD

Security
Scalability

eLEARNING

On-demand
Certifications

**DATA
WAREHOUSE**

Pre-built
Configurable
Connectors

REPORTING

Financial & Operational
Consolidations
Dashboards

PLANNING

Budgeting
Forecasting
What If Analysis

MARKETPLACE

100+
Ready-to-use
Templates

Solver QuickStart & Template Marketplace

Overview

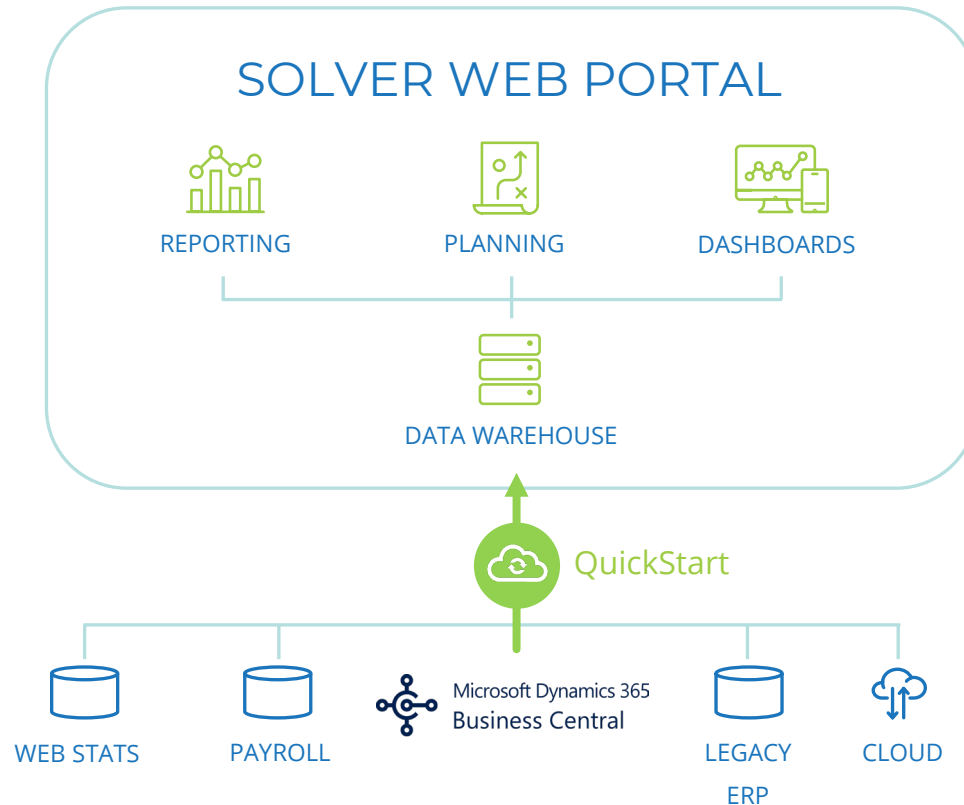


CEO

CFO

COO

CMO



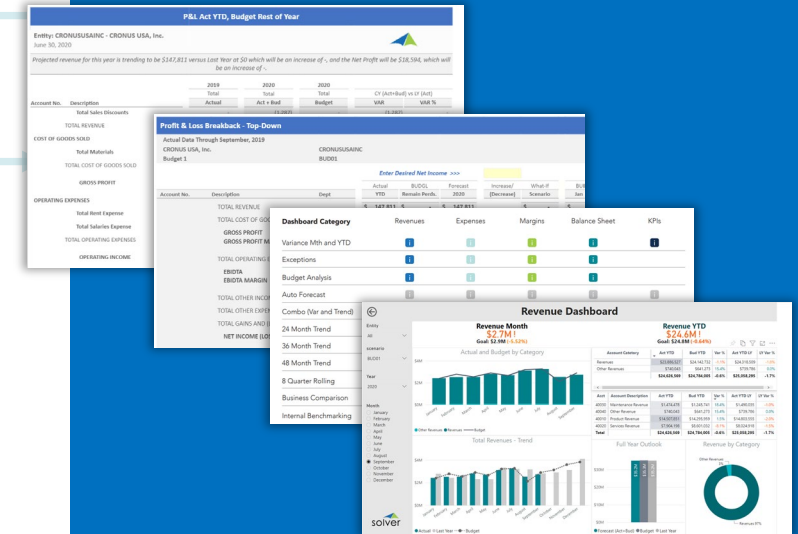
Download
& Share
Templates

Shop the
Template
Marketplace

Template Marketplace

Faster, Better Decisions

Plug-and-Play reports,
budgeting and forecasting
models, and over 50 PowerBI
Dashboards





“Shop” free templates in the Marketplace and download them

Screenshot of the Solver Template Marketplace interface.

The interface shows a sidebar menu on the left with the following options: Home, Process Manager, REPORTING (with a sub-menu: Report Templates, Publisher, Report Archive), PLANNING (with sub-menus: Input Templates, Input Flow, Workflows, Assignments), Template Marketplace (highlighted), Data Warehouse, and Settings.

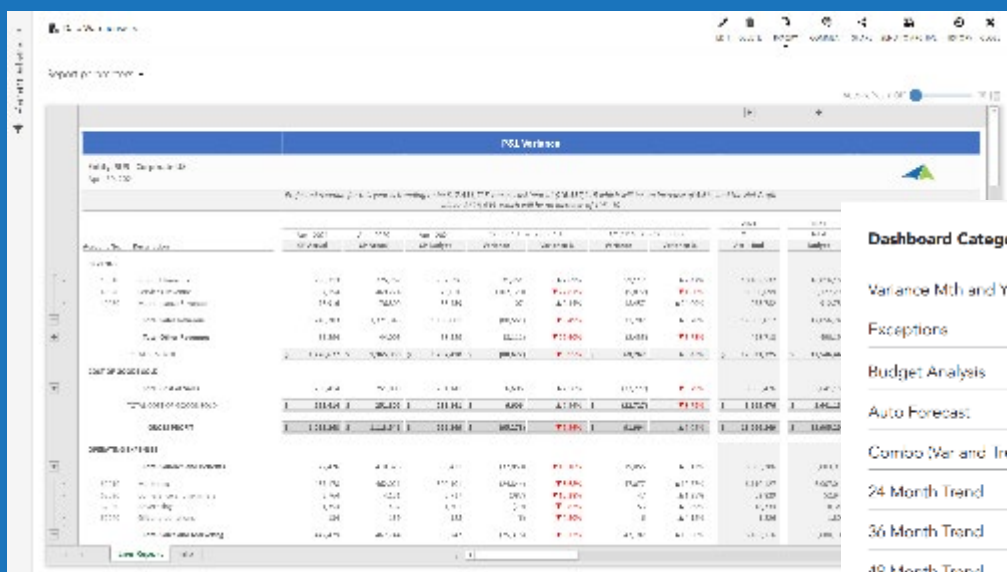
The main content area displays a grid of available templates under the "Reporting" tab. The templates shown are:

- R010 - Trial Balance
- R100 - P&L - Variance
- R102 - P&L - Act YTD, Budget Rest of Year

Each template card includes a preview of the report, a "See details" link, and an "Add to Install" button. The interface also features a search bar and a shopping cart icon labeled "Empty".



Start using reports and dashboards with your data



Dashboard Category	Revenues	Expenses	Margins	Balance Sheet	KPIs
Variance Mth and YTD					
Exceptions					
Budget Analysis					
Auto Forecast					
Combo Var and Trend					
24 Month Trend					
36 Month Trend					
48 Month Trend					
6 Quarter Rolling					
Business Comparison					
Internal Benchmarking					

03

Using Solver to Create Reports



Creating Reports in Solver



Creating Reports in Solver Design

- Drag fields to the layout
- Add formulas
- Add formatting
- Enter row filters
- Enter column filters
- Enter sheet filters

Consolidated Income Statement				
[Entity Description]				
For the Period [Period End]				
	Current Period		YTD	
Revenue	Actual	Budget	Actual	Budget
[Account Description]	#VALUE!	[Monthly Amou	#VALUE!	[Monthly Amount]
Total Revenue	#VALUE!	-	#VALUE!	-
Cost of Goods Sold				
[Account Description]	[Monthly Amou	[Monthly Amou	[Monthly Amou	[Monthly Amount]
Total Cost of Goods Sold	-	-	-	-
Gross Margin	#VALUE!	-	#VALUE!	-
Expenses				
[up Level 1]	[Monthly Amou	[Monthly Amou	[Monthly Amou	[Monthly Amount]
Total Expenses	-	-	-	-
Net Income	#VALUE!	-	#VALUE!	-

Creating Reports in Solver Output

- Run the report
- Enter parameters

Consolidated Income Statement

Consolidated Tree Node

For the Period September 30, 2021

	Current Period		YTD	
Revenue	Actual	Budget	Actual	Budget
Product Revenue	1,563,015	1,538,241	15,676,182	14,054,268
Services Revenue	1,130,223	933,947	8,532,729	9,609,079
Maintenance Revenue	132,171	78,337	1,549,265	1,306,451
Other Revenue	64,979	32,274	763,106	638,305
Total Revenue	2,890,388	2,582,799	26,521,280	25,608,103
Cost of Goods Sold				
COGS - Product Sales	581,973	564,731	5,349,270	5,492,140
Total Cost of Goods Sold	581,973	564,731	5,349,270	5,492,140
Gross Margin	2,308,414	2,018,068	21,172,010	20,115,963
Expenses				
Salaries and Benefits	812,598	781,611	7,978,534	7,072,143
Sales and Marketing	1,032,104	1,008,632	9,415,265	9,236,126
Travel and Entertainment	6,515	6,577	110,477	59,709
Professional Fees	46,616	45,997	441,701	434,635
Bad Debt	232	227	2,170	2,114
Business Insurance	9,564	9,526	87,717	87,357
Office Supplies	10,239	10,050	95,049	93,627
Telephone and Internet	26,093	25,926	239,672	237,001
Rent and Utilities	21,819	22,019	202,118	197,087
Admin Expenses	25,996	25,869	242,366	238,918
Total Expenses	1,991,776	1,936,434	18,815,070	17,658,717
Net Income	316,639	81,634	2,356,941	2,457,246

Creating Reports in Solver What Else?

Drill Down to
Details

Drill Back to
Business
Central

Distribute
the Reports

Archive the
Results

Ad Hoc
Reporting

Ad Hoc Reporting



Works with All Data



Used for Querying the Data



Can Export to Excel



Can Create Charts

IMAGINE

having specialized support across key areas of FP&A.



Solver Analysis Agent

Solver Copilot elevates data analysis by offering deep, contextual, and proactive insights. Solver Copilot enhances budgeting and forecasting processes by:

- Identify outliers, anomalies, and deviations from expected performance
- Detect emerging trends and shifts in patterns that may not be immediately obvious
- Perform root cause analysis on variances to uncover underlying drivers
- Automatically generate narrative summaries and insights in natural language
- Offer predictive and prescriptive recommendations to inform better decisions
- Correlate data across multiple sources to provide a holistic view of the business
- Monitor critical metrics and alert users to significant changes or risks



Creating Reports in Solver Using Copilot to Analyze the Results

Edit in Report Designer
Export
Comment
Share
Add to Archive
Information

Report parameters
Data Warehouse

Choose Entity
Line of Business Tree

Choose Scenario
BUD

Choose Period
202109

Run

Last run: 13 minutes ago
Auto-refresh: Off

Consolidated Income Statement

Consolidated Tree Node

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Bad Debt	232	227	2,170	2,114
Business Insurance	9,564	9,526	87,717	87,357
Office Supplies	10,239	10,050	95,049	93,627
Telephone and Internet	26,003	25,036	230,633	227,001

Welcome to Solver Copilot

How can I help you today?

As the CFO, what are the top three questions I should be asking about the report actual results?

Top 3 CFO Questions on Actual Results

- What drove the variance between Actual and Budget for Net Income and Gross Margin?
 - Net Income was **\$316,639** for the period, significantly exceeding budget (**\$81,634**).
 - Gross Margin was **\$2,308,414**, higher than budget (**\$2,018,068**).
 - Insight: A CFO should ask which revenue or expense lines most influenced these positive variances and whether the drivers are sustainable.

Analysis scope: Consolidated Tree Node (CONSOL)

Ask anything

Solver Copilot uses AI. Verify results.

Demo



Q&A



Business
Technology
Services

Questions?

Contact

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