



Mission-Driven Finance Sage Intacct for Nonprofit Leaders

November 2025

Sage Partner











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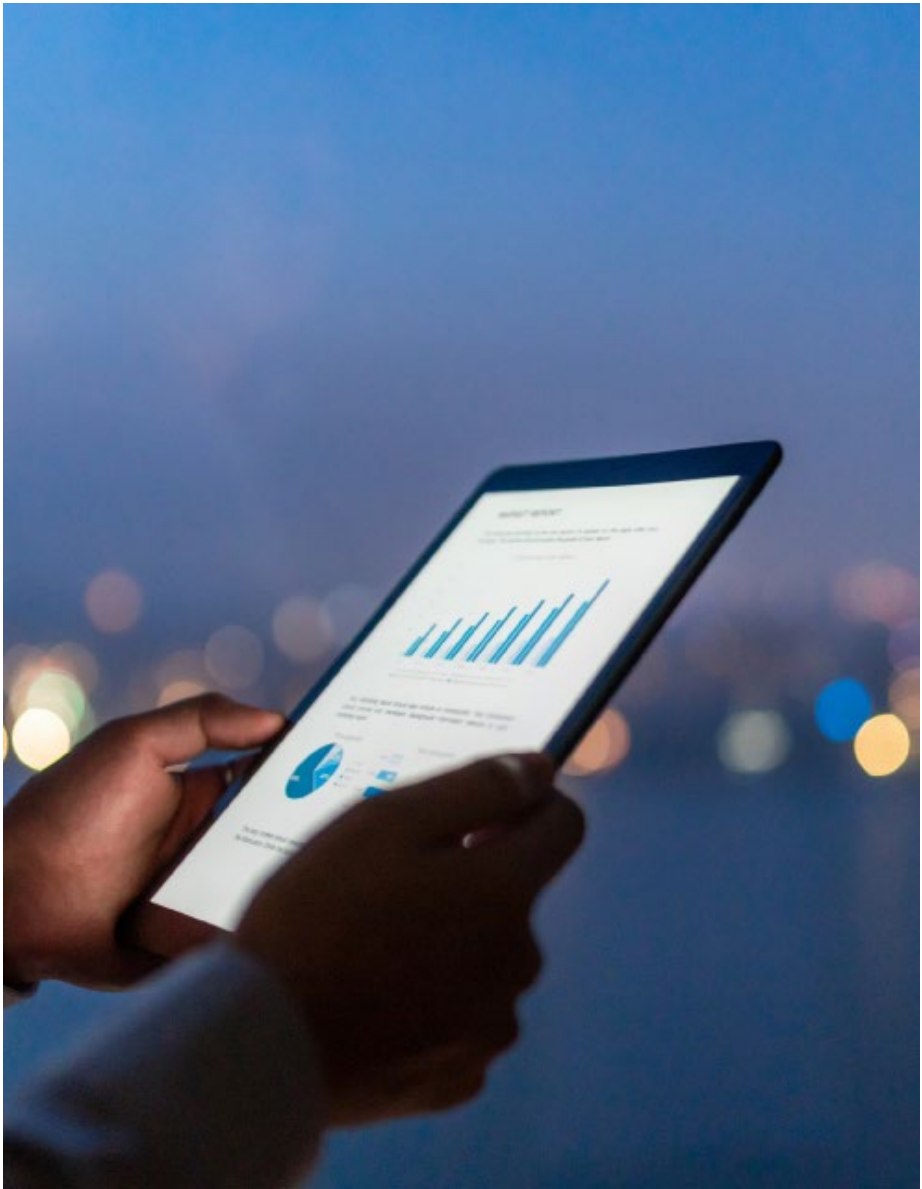
Business Technology Services

We solve for business challenges & support innovation through technology solutions.

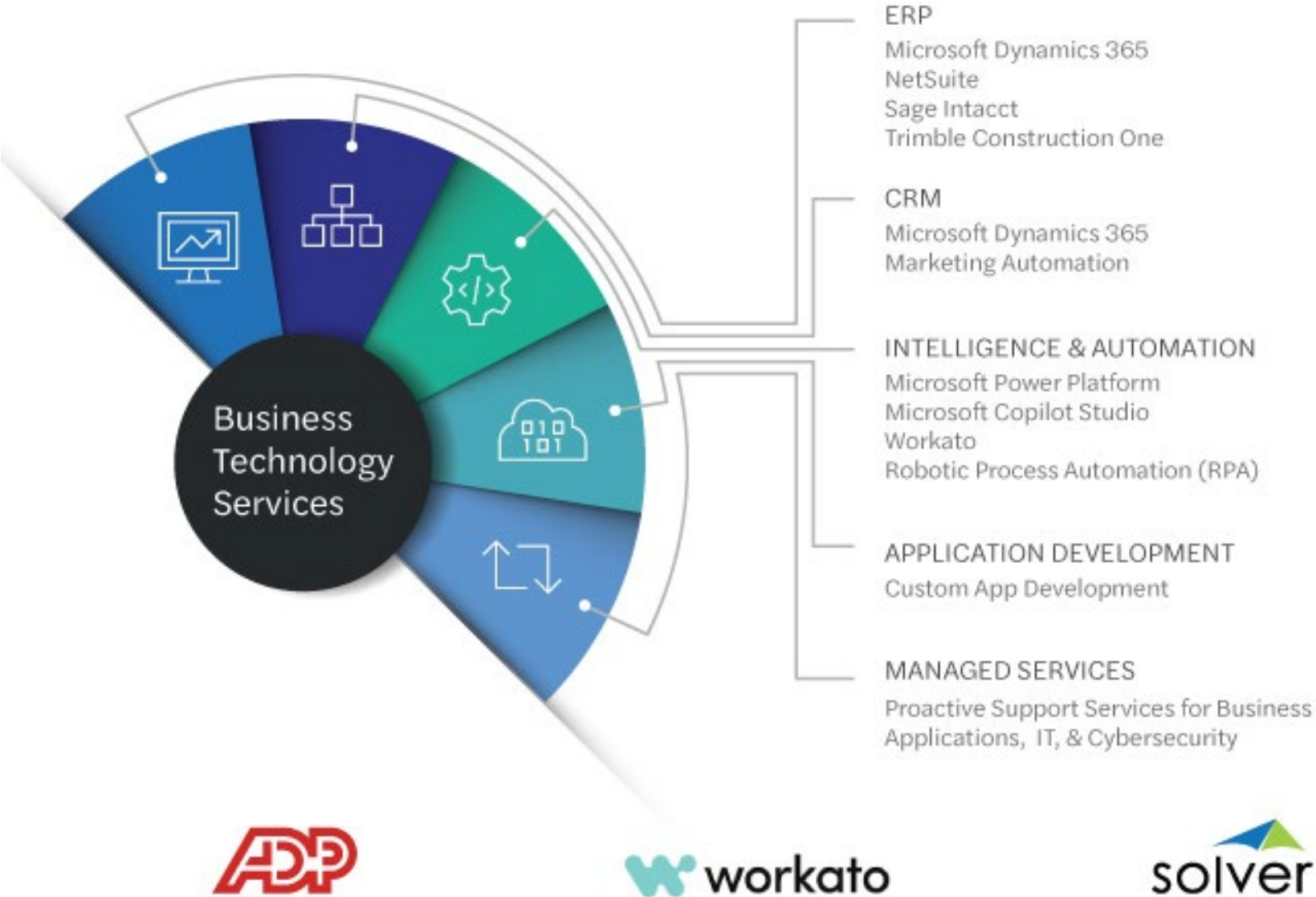
Our toolbox is equipped with leading enterprise resource planning (ERP), customer relationship management (CRM), artificial intelligence (AI), automation, & business intelligence (BI) tools.

Our end-to-end & managed service solutions help clients achieve their digital transformation goals. Services include:

- | | | | |
|--|--------------------------------------|---|--|
|  | Solution Assessment & Selection |  | Implementation Project Rescues |
|  | System Implementation & Integration |  | Business Intelligence (BI) & Analytics |
|  | Process & Technology Design |  | Robotic Process Automation (RPA) |
|  | Upgrades, Enhancements, & Automation |  | Custom Application Development |
|  | Training, Monitoring, & Support |  | IT & Cybersecurity Managed Services |



Premier Technology Partnerships



Microsoft Partner



Today's Presenters



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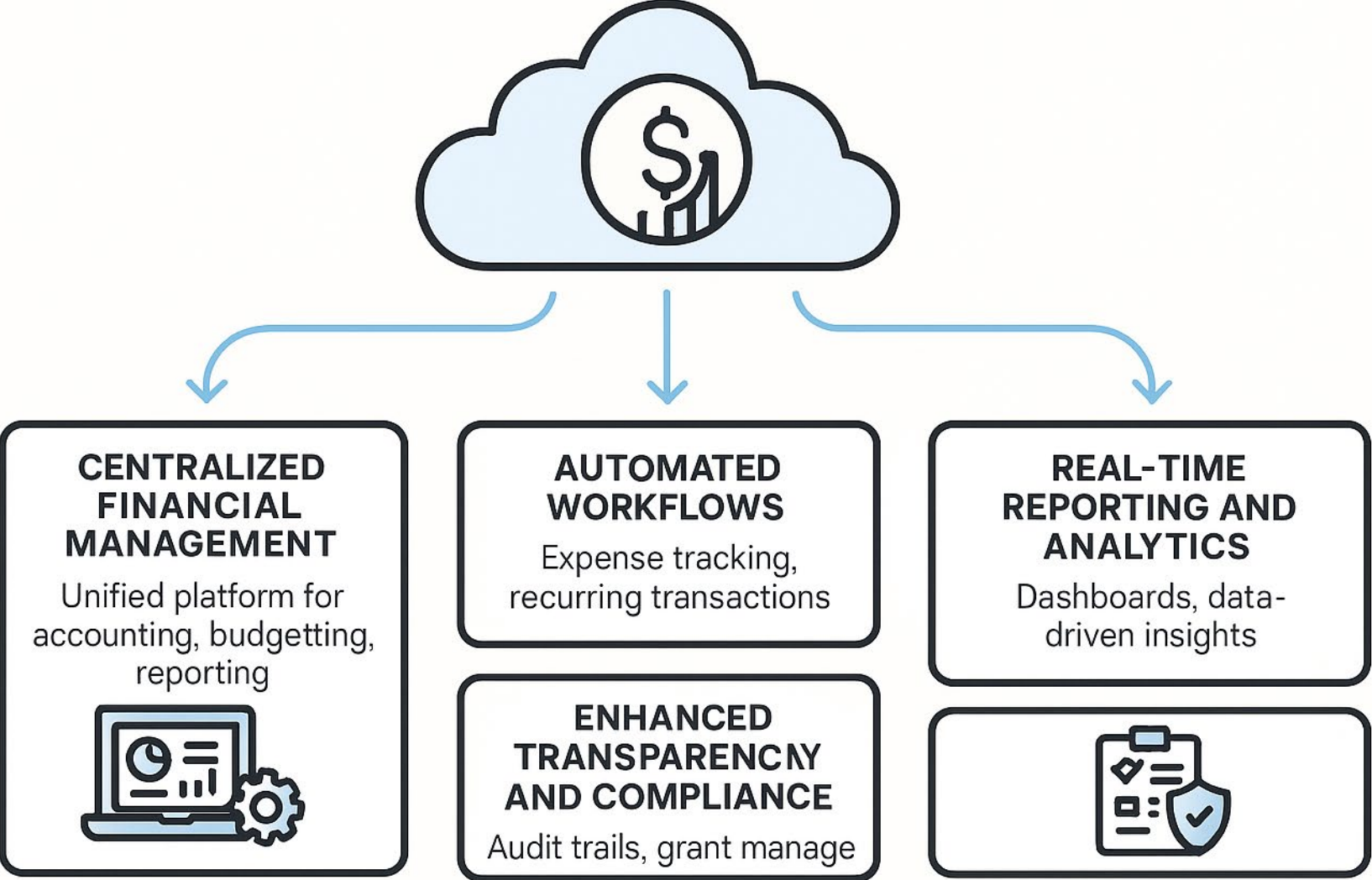
Objectives

1. Describe how cloud-based tools can streamline nonprofit financial processes
2. Recognize ways to improve reporting & visibility using automation
3. Identify opportunities to enhance budgeting & forecasting with modern accounting system features

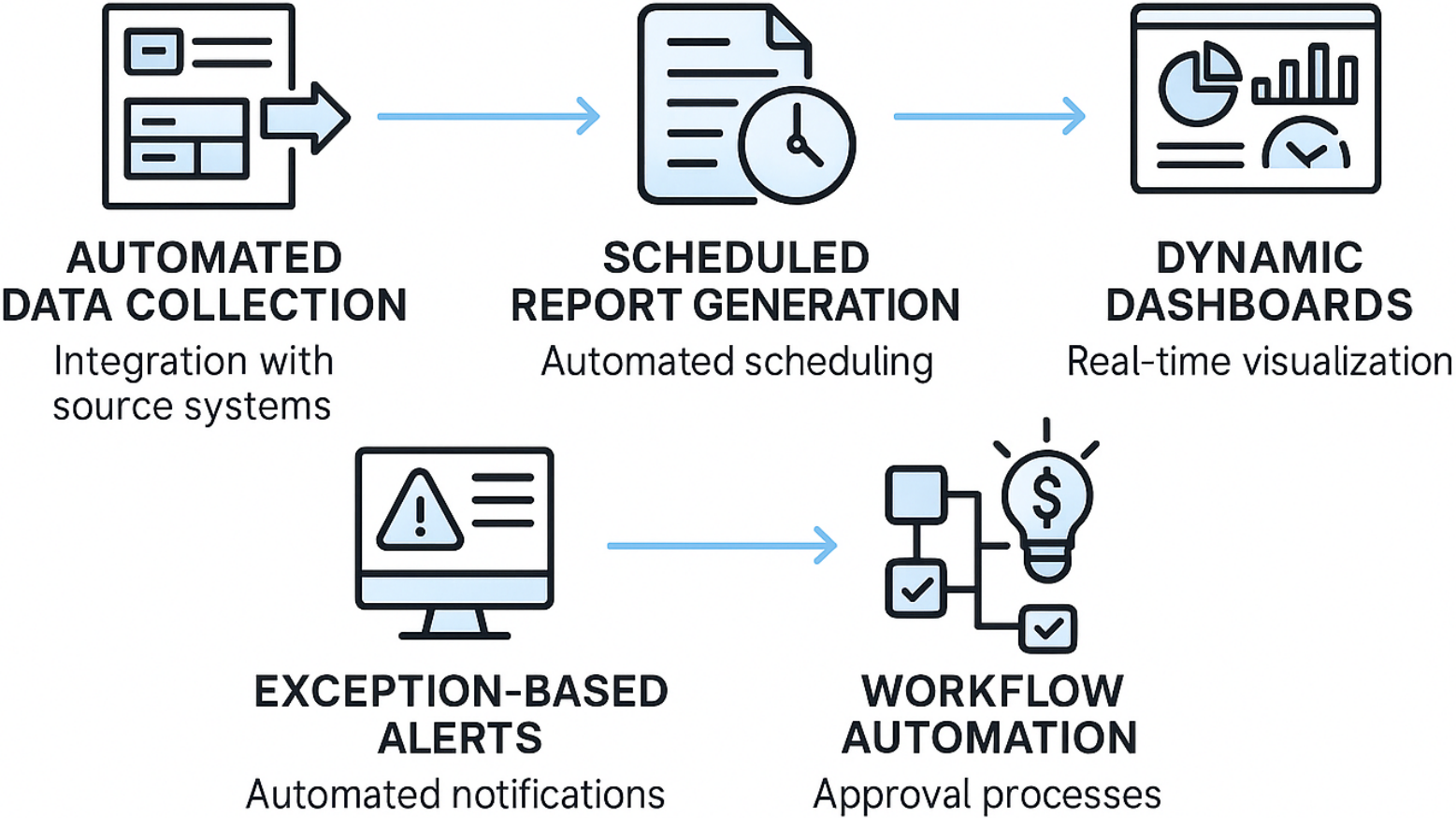


Cloud-Based Tools

Streamlining Nonprofit Financial Processes



Improving Reporting & Visibility Through Automation



Why Sage Intacct For Nonprofit Financial Management



Why Change

- **48%** of nonprofit finance staff lack automation (Sage)
- **85%** of nonprofit finance leaders wish they could close the books faster (Sage)
- **CFOs** are pulled in many directions



Why Now

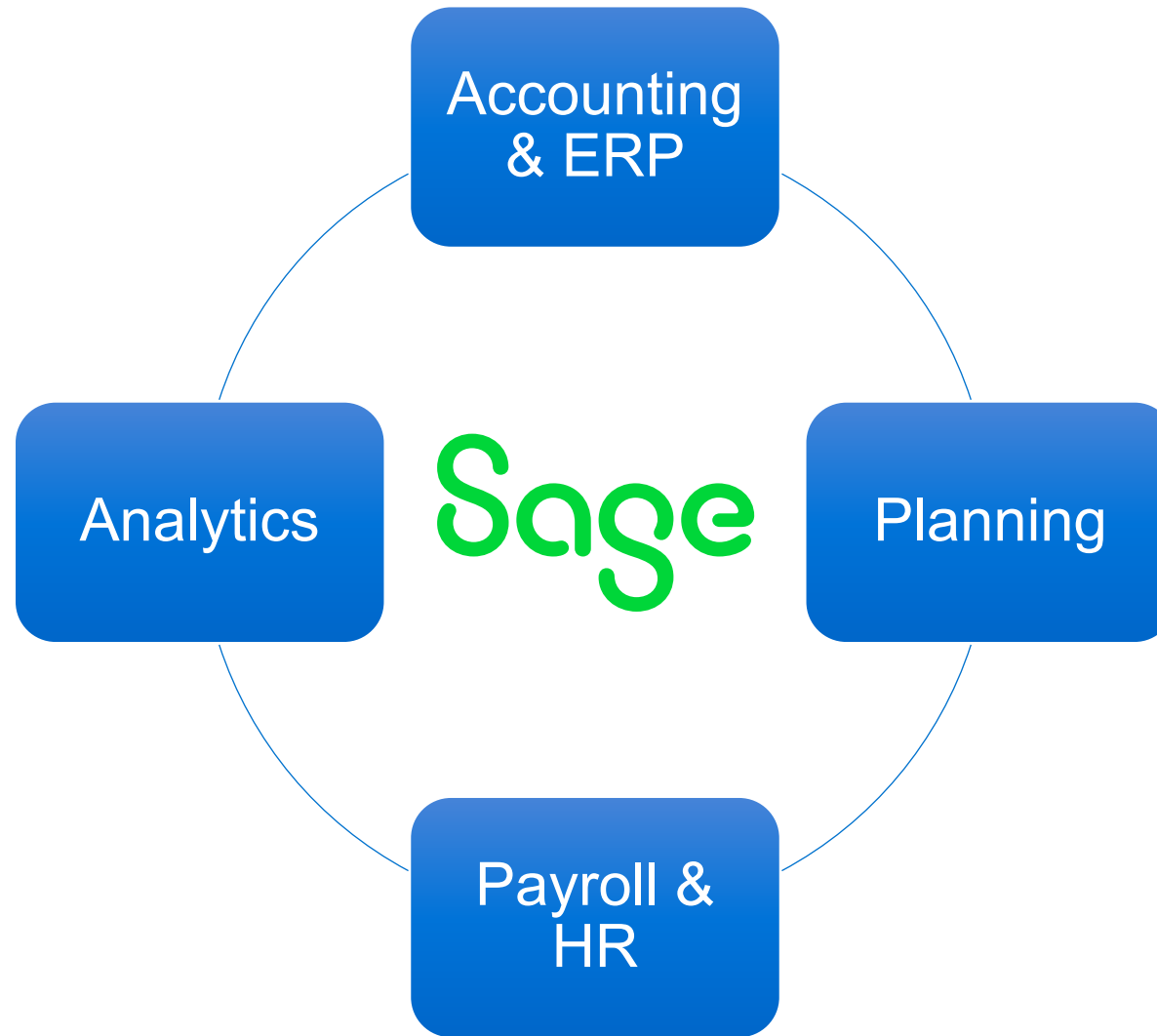
- Nonprofits are facing unprecedented **external strain**
- **Staffing** has never been harder
- **Uncertainty** isn't going away – Nonprofits need to be prepared, agile, & proactive



Why Sage

- **#1 most trusted for Nonprofit** for five years running (G2) with over 4K customers
- **First & only** AICPA preferred solution
- **Best overall reporting** for midsize nonprofits (G2)
- Committed to **leadership in accounting AI**

A Unified Approach to Simplify Business Processes

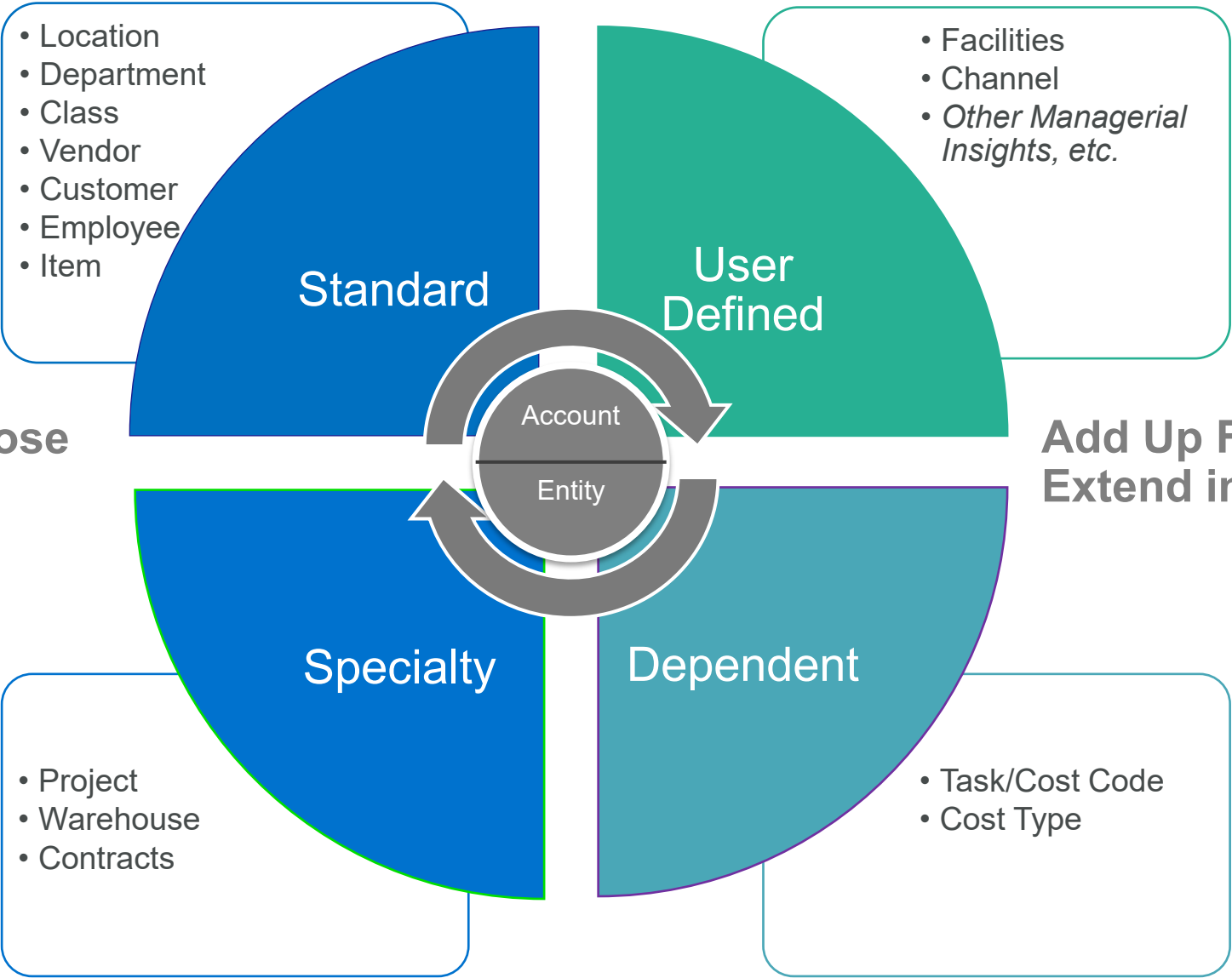


Traditional Chart of Accounts Management Segments

Entity	Account	Departments	Locations	Grants or Projects or Events	Funds
XX	XXXXXX	XX (alpha only)	XXX	XXXX	XX

Sage Intacct – It's a Dimensional World!

- Report
- Drive Workflows
- Secure Insights



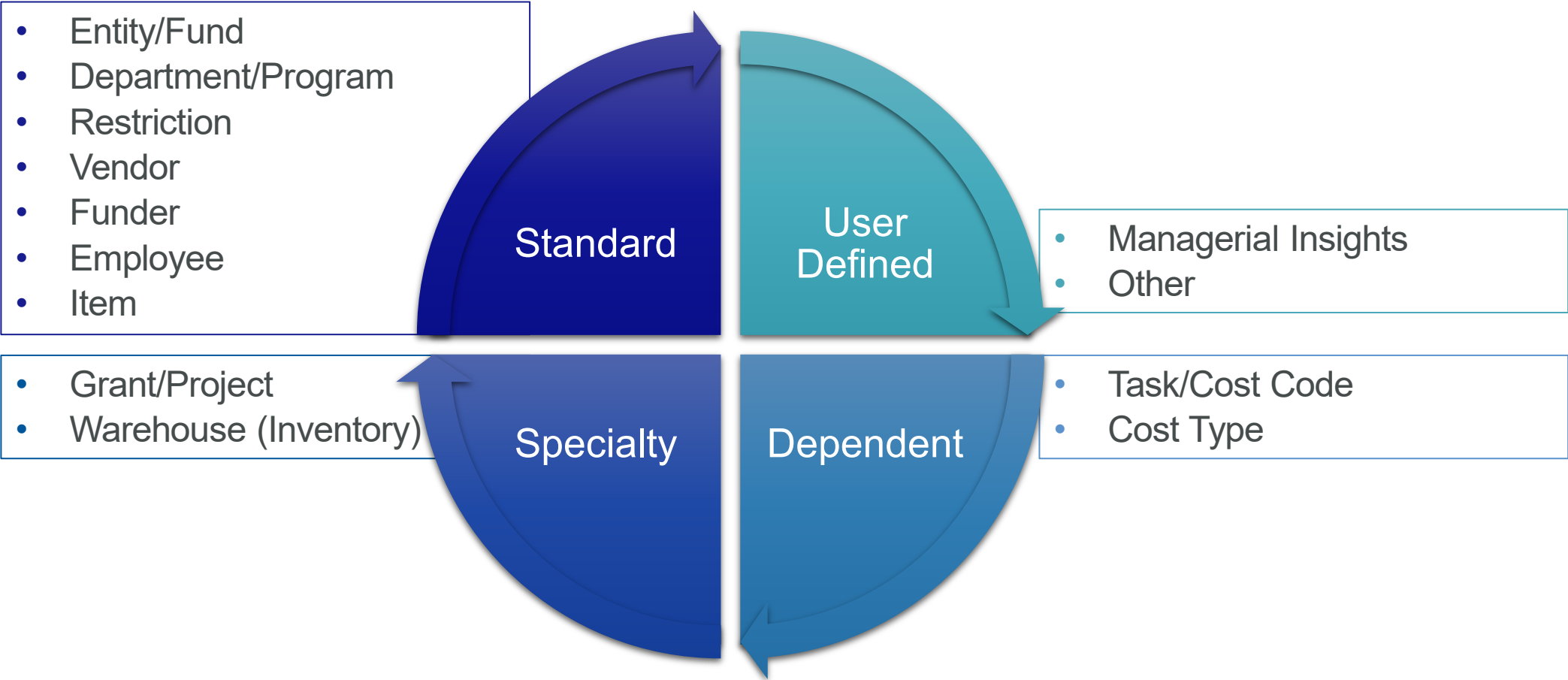
Rename/Repurpose

Add Up Front or Extend in Future

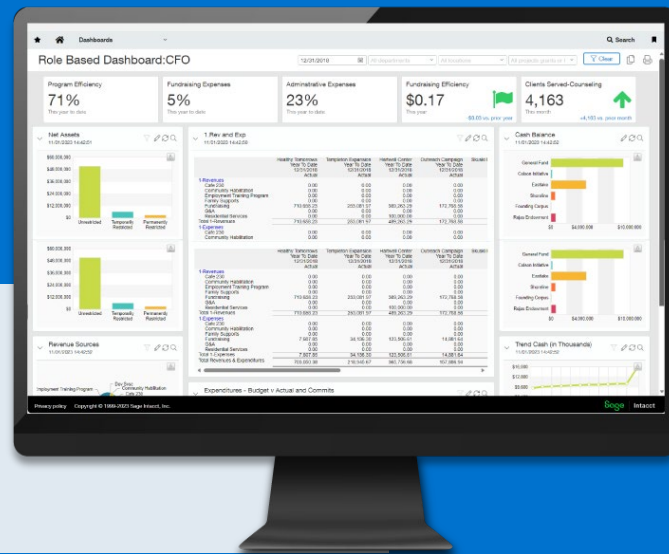
Get angles of analysis

Sage Intacct – It’s a Dimensional World!

Unlocking powerful, customizable insights for financial analysis & reporting for each account.



Demo



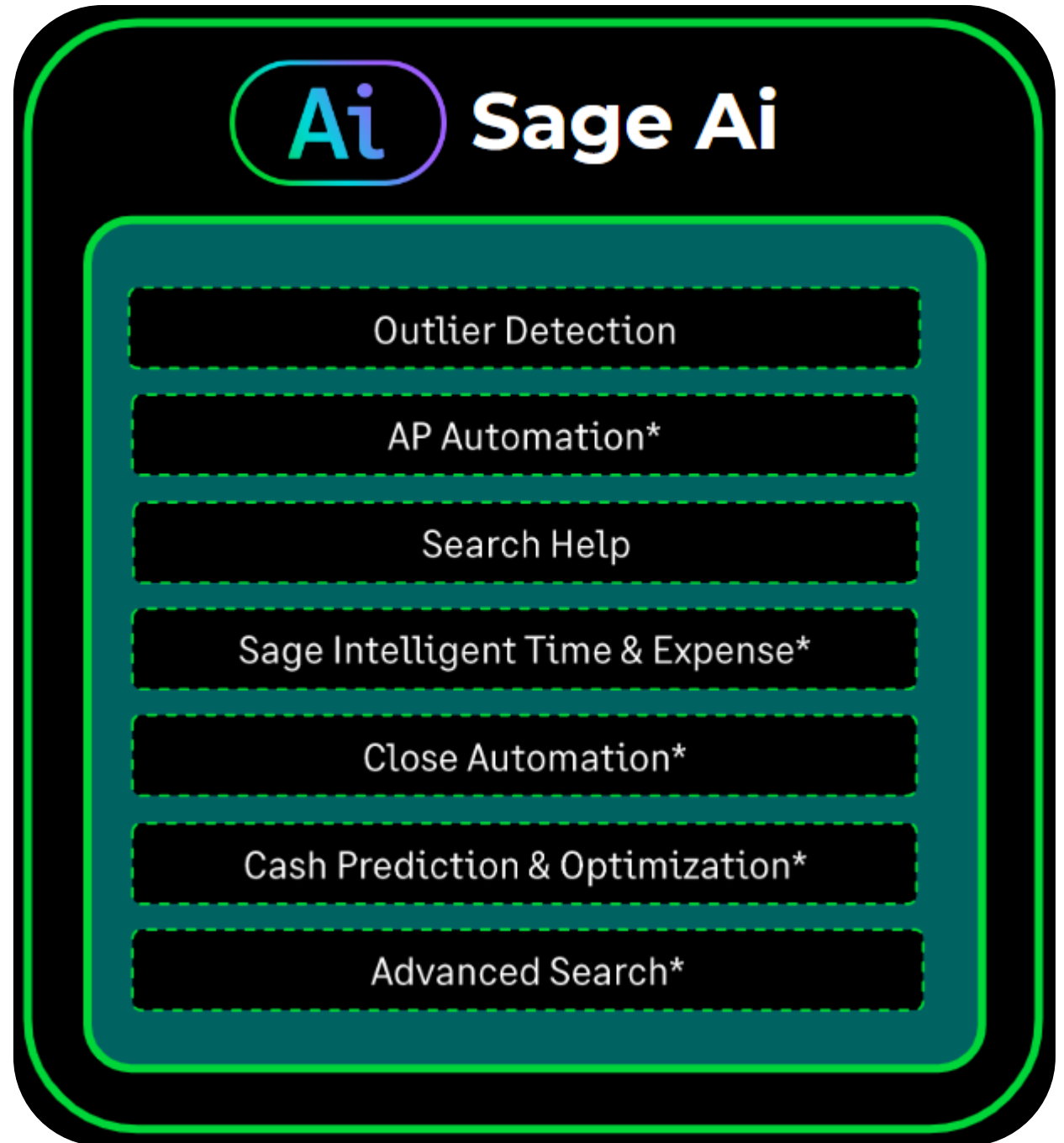
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02

Sage Intacct

AI-Powered | Always Learning | Always Protecting



Intelligent Outlier Detection

An AI-Powered Financial Guardian

What It Does

- Continuously monitors transactions for anomalies & outliers, flagging unusual entries
- Designed to catch errors, inconsistencies, & potential fraud before transactions are approved

How It Works & Why It Matters

- Analyzes past journal data to understand patterned combinations & trend, then compares new entries against learned patterns as they are submitted to identify & capture irregularities
- Helps mitigate the risk of human error & fraud, helping companies save expenses & time in the back end
- Frees up time for finance & accounting professionals to provide deeper data analysis

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Approve Journal Entries

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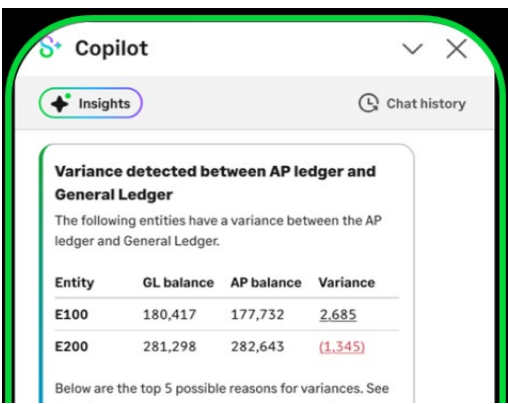
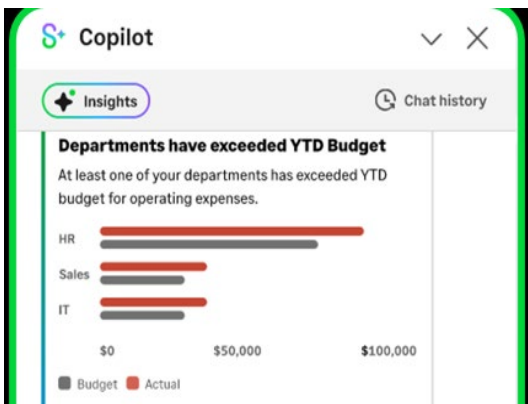
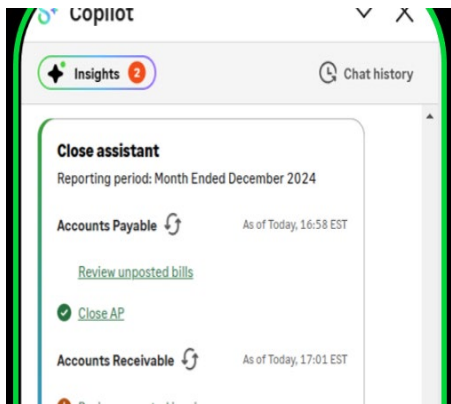
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Select	Outlier	Request status	Requester	Journal	Transaction type	No	Reference
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/> View Approve Decline	<input checked="" type="checkbox"/>	Submitted	Grace, Karla	AAJ	Journal Entry	19	
<input type="checkbox"/> View Approve Decline	<input type="checkbox"/>	Submitted	Grace, Karla	AAJ	Journal Entry	18	
<input type="checkbox"/> View Approve Decline	<input checked="" type="checkbox"/>	Submitted	Grace, Karla	AAJ	Journal Entry	16	
<input type="checkbox"/> View Approve Decline	<input type="checkbox"/>	Submitted	Grace, Karla	AAJ	Journal Entry	13	
<input type="checkbox"/> View Approve Decline	<input type="checkbox"/>	Submitted	Grace, Karla	AAJ	Journal Entry	9	
<input type="checkbox"/> View Approve Decline	<input type="checkbox"/>	Submitted	Grace, Karla	AAJ	Journal Entry	5	Reversed -
<input type="checkbox"/> View Approve Decline	<input type="checkbox"/>	Submitted	Grace, Karla	AAJ	Journal Entry	4	

	Outlier	Account	Department	Shil Dim	Location	Txn currency	Transaction debit	Transaction credit	Ba
1	<input checked="" type="checkbox"/>	100.99--Bank of America 2	11-Accounting	--	1-USA	USD	1.00	--	
2	<input checked="" type="checkbox"/>	4000--Sales	11-Accounting	--	1-USA	USD	--	1.00	
Total	These combinations are unusual - Account, Department, Location, Amount								

The Intelligent Financial Close

Save up to Five Days per Period With AI-Driven Automation & Analytics



Close Automation Benefits

- Save up to five days per period-end
- Reduce processing time with AI-powered data entry
- Catch errors continually
- Gain real-time close visibility

Copilot Close Assistant

- Centralized close task visibility
- Proactive bottleneck identification
- Cross-subledger management

Variance Analysis

- Early variance detection
- Intuitive, actionable insights
- Improved financial accuracy

Subledger Reconciliation

- Automated GL-to-subledger reports
- Real-time variance detection
- Transaction-level drilldown

ADP Offers Proven Mission-Driven Solutions

3k+

Nonprofit Clients

\$1.4M

Nonprofit Workers Paid

\$1B

Invested Annually in
HCM Development

ADP Workforce Now

recognized as 2024 top rated ... in 10 categories by trustradius



2024 TOP RATED AWARDS

- Applicant Tracking
- Payroll Management
- Compensation Management
- Talent Management
- HR Management
- Workforce Management
- Time Tracking
- Benefits Administration
- Scheduling
- Learning Management



ADP Dynamic Allocation

Accurate Allocation of Worked & Non-Worked Time for Employees

Enter Time

- Capture hourly and salaried employee actual time worked in pay period across Projects, Funds, Grant, Activities, etc.
- Capture employee non-worked time, e.g., Vacation, Sick



Dynamic Allocations Logic

Step 1: Determine percentage worked by Project, e.g., Grant, in the pay period

- 30 hours in Project 1/100 = 30%
- 40 hours in Project 2/100 = 40%
- 22 hours in Project 3/100 = 22%
- 8 vacation hours/100 = 8%

Step 2: Calculate worked earnings by Project

- \$3000 worked earnings x 30% for Project 1 = \$900.00
- \$3000 worked earnings x 40% for Project 2 = \$1200.00
- \$3000 worked earnings x 22% for Project 3 = \$660.00
- \$3000 worked earnings x 8% for vacation hours = \$240/8 = \$30 per vacation hour

Step 3: Calculate non-worked (PTO) earnings by Project (using worked time only)

- 8 hours x 32.61% for Project 1 = 2.61 x \$30 = \$78.30
- 8 hours x 43.48% for Project 2 = 3.48 x \$30 = \$104.40
- 8 hours x 23.91% for Project 3 = 1.91 x \$30 = \$57.30

Disclaimer: This is solely for example purposes. Please consult with your Project team or advisors to validate compliance regarding allocating worked and non-worked hours and earnings to Projects for your organization.

Sage Intacct
Payroll

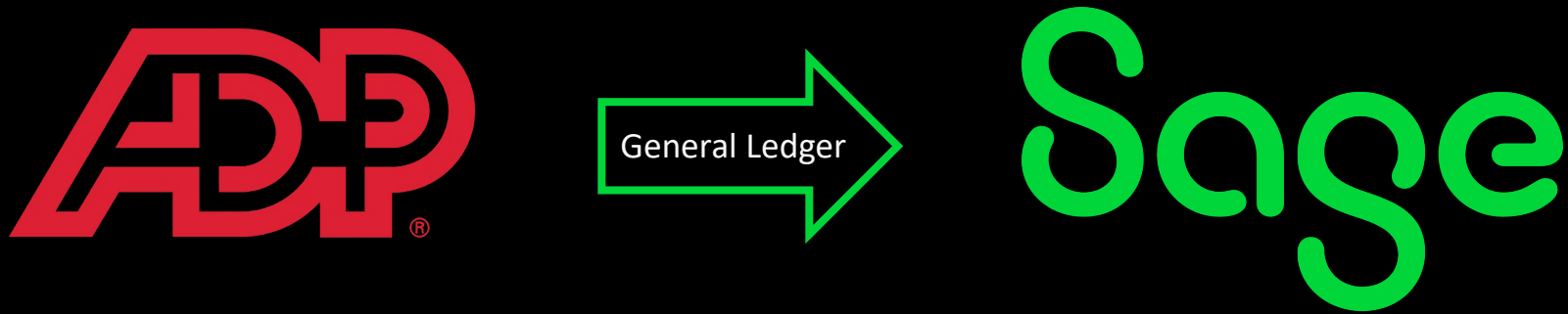
Powered by



- Import time and earnings data
- Process payroll (Gross to Net Calculations)
- Internal Labor Reports
- Export results to financial system

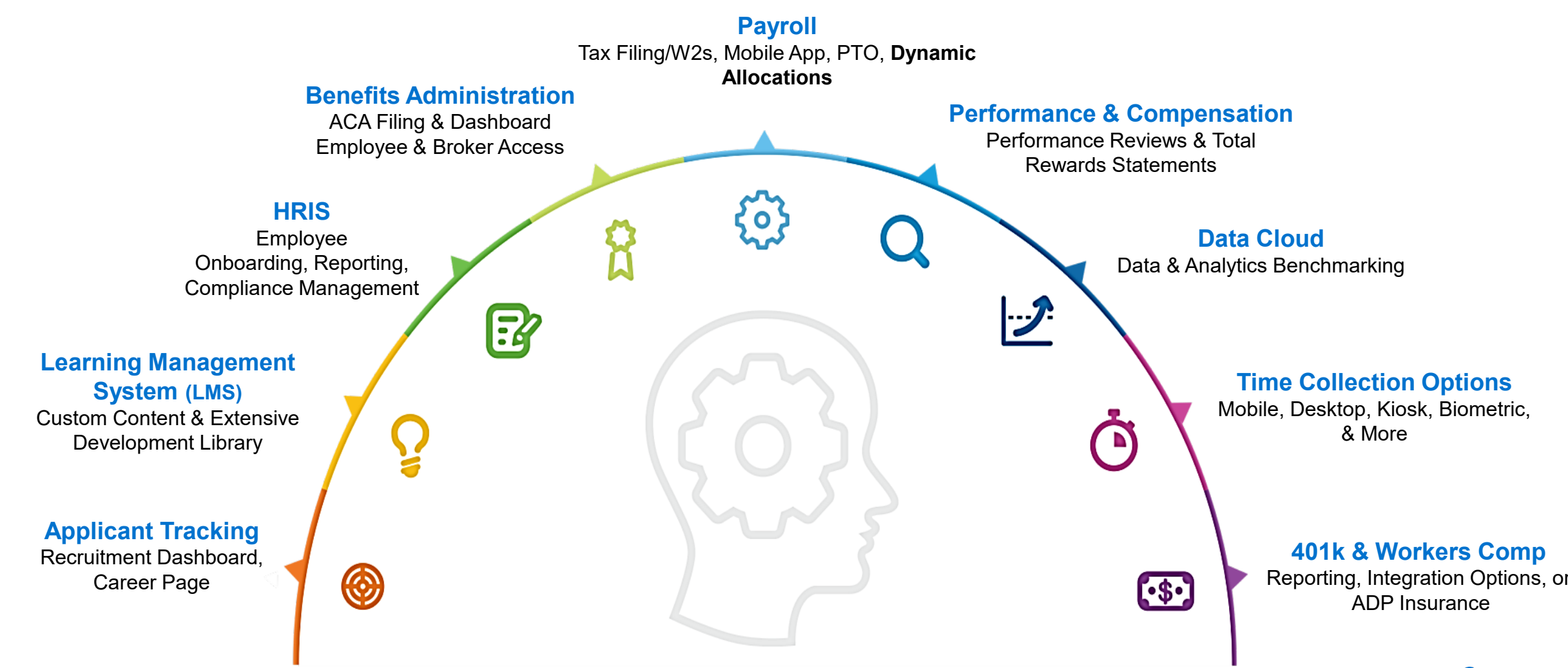
Dynamic Allocation

How Does ADP Help?



- ✓ Provides an additional level of flexibility for the design of Time/Payroll modules
- ✓ ADP's Dynamic Allocation functionality can provide greater accuracy & visibility
 - Payroll, General Ledger/Financials
 - Reports to clients or funding sources down to the timesheet level
 - Greater justification during an audit
- ✓ Without accurate allocation & time/effort tracking, nonprofits lose funding or can't secure additional funds if cannot substantiate their spending to grants/funds

Modernizing Nonprofit Organizations



Q&A



Business
Technology
Services

Questions?

Sage Partner

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