



NetSuite 2026: What's New, What's Next

Business Technology Services

December 2025

ORACLE
NetSuite
Solution Provider Partner











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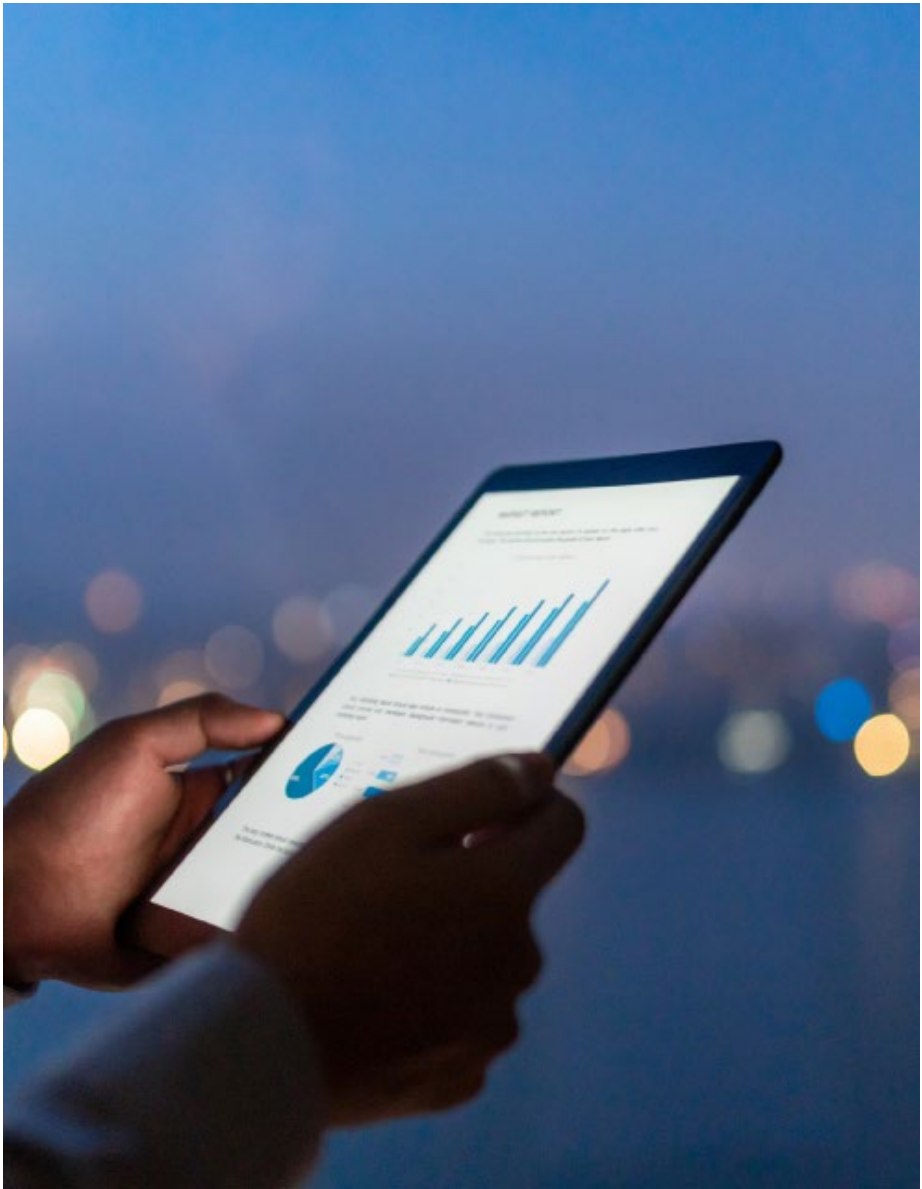
Business Technology Services

We solve for business challenges & support innovation through technology solutions.

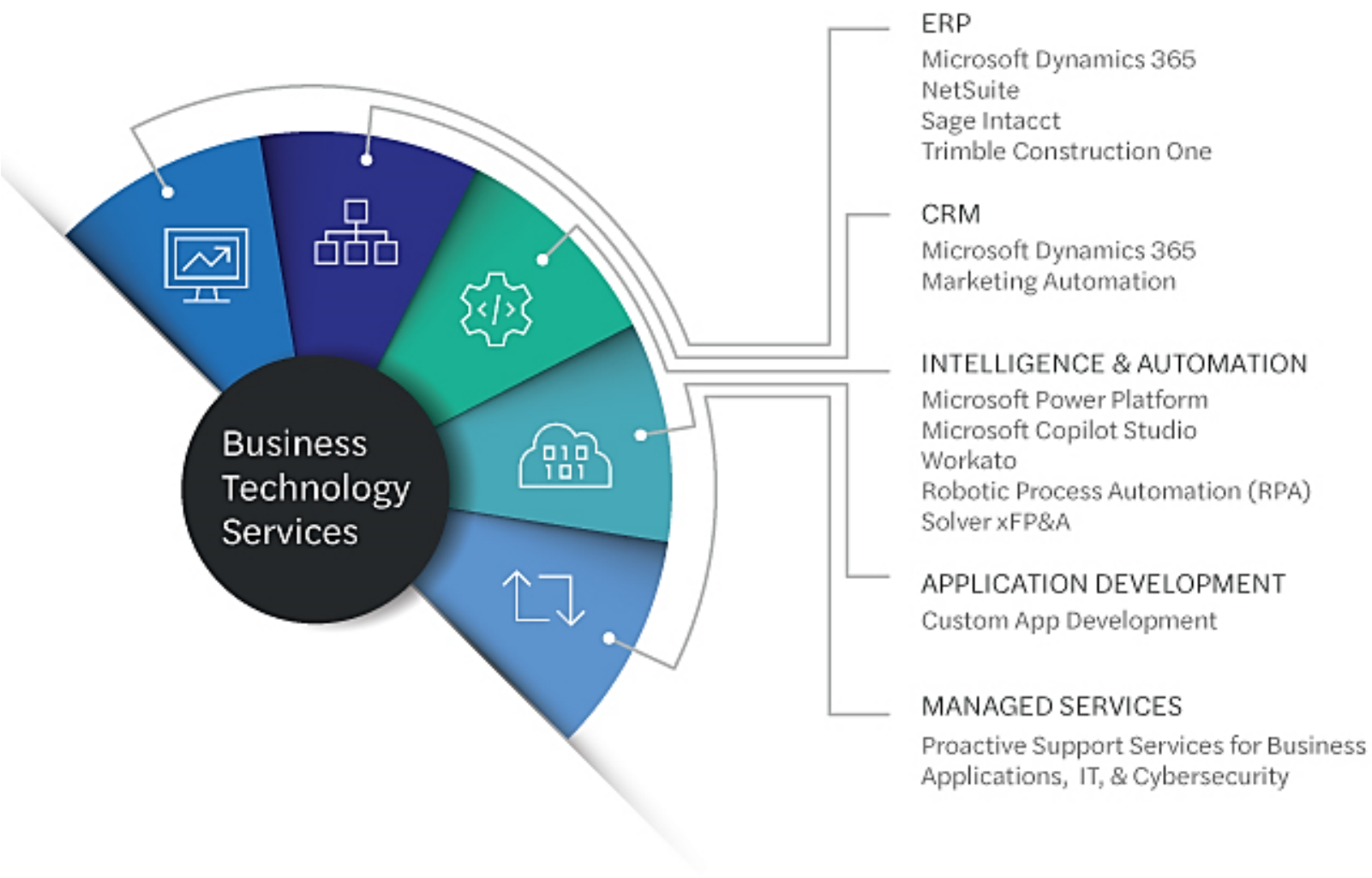
Our toolbox is equipped with leading enterprise resource planning (ERP), customer relationship management (CRM), artificial intelligence (AI), automation, & business intelligence (BI) tools.

Our end-to-end technology solutions & managed services help clients achieve their digital transformation goals. Services include:

- | | | | |
|--|--------------------------------------|---|--|
|  | Solution Assessment & Selection |  | Implementation Project Rescues |
|  | System Implementation & Integration |  | Business Intelligence (BI) & Analytics |
|  | Process & Technology Design |  | Robotic Process Automation (RPA) |
|  | Upgrades, Enhancements, & Automation |  | Custom Application Development |
|  | Training, Monitoring, & Support |  | IT & Cybersecurity Managed Services |



Premier Technology Partnerships



Microsoft Partner



Introductions

Today's Presenters



Nicholas Harris

Manager, MO

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Nicholas is a highly accomplished business leader and NetSuite solution architect with over 20 years of experience. He works with executive teams to deliver strategic technology initiatives that drive growth and optimize performance. Nicholas has a proven track record of analyzing complex business needs and implementing customized ERP solutions, resulting in measurable business results. His experience includes solution design, implementation management, team leadership, and cultivating strong client relationships through professional services. He is passionate about contributing to growing organizations by developing and executing strategic, long-term visions that achieve significant business growth.



Marcus Schuller

Lead Consultant, MO

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Marcus is an experienced NetSuite consultant at Forvis Mazars with nearly a decade of experience. He specializes in system design and architecture, problem solving, and accounting processes, including debits and credits. Marcus has served as the lead implementation manager on client projects, demonstrating his ability to guide clients through complex implementations. Throughout his consulting career, he has worked with numerous clients across various industries. He has strong relationships with NetSuite third-party providers such as Zone and Netgain. His focus is on helping clients achieve their desired outcomes and fully leverage their NetSuite environments.

Agenda

1. Welcome & Introductions
2. Where Your Business Meets AI
3. Scenario Walkthrough: Narrative Insights
4. Q&A & Wrap-Up



NetSuite Today

A Comprehensive Solution

ORACLE NETSUITE
Solution Provider

ACQUIRE & GROW CUSTOMERS



CRM
CPQ
e-Commerce
Point of Sale
Connectors

Inventory & Order Management
Procurement
Warehouse Management
Supply Chain Management
Project Management

HIRE & EMPOWER EMPLOYEES



HR Services
Performance Management
Workforce Management
Payroll

Accounting
Cash Management
Analytics & Reporting
Planning & Budgeting
Billing & Revenue Management
Multi-Sub, Currency, Tax, & Language



CREATE & DELIVER PRODUCTS & SERVICES

IMPROVE CASH & PROFITS

02

Where Your Business Meets AI



Where Your Business Meets AI

Welcome to NetSuite Next



Innovative Design, Exceptional Value

Ask Oracle: A natural language assistant that enables users to search, navigate, analyze, & act across the suite.

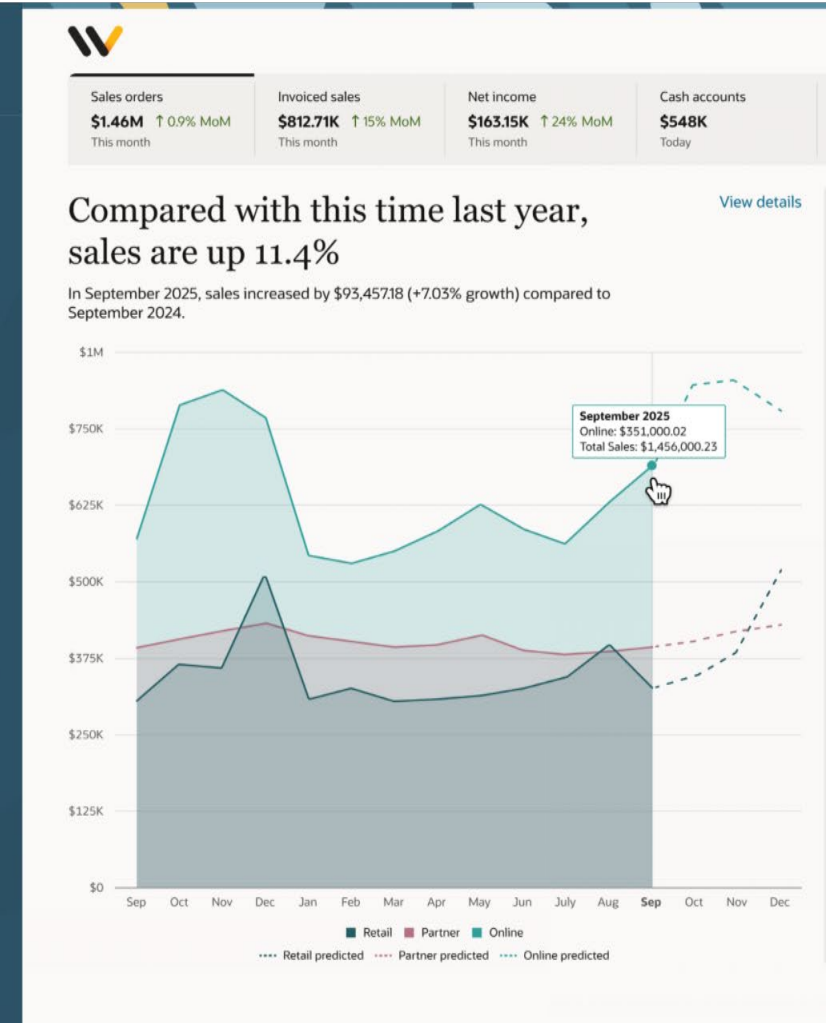
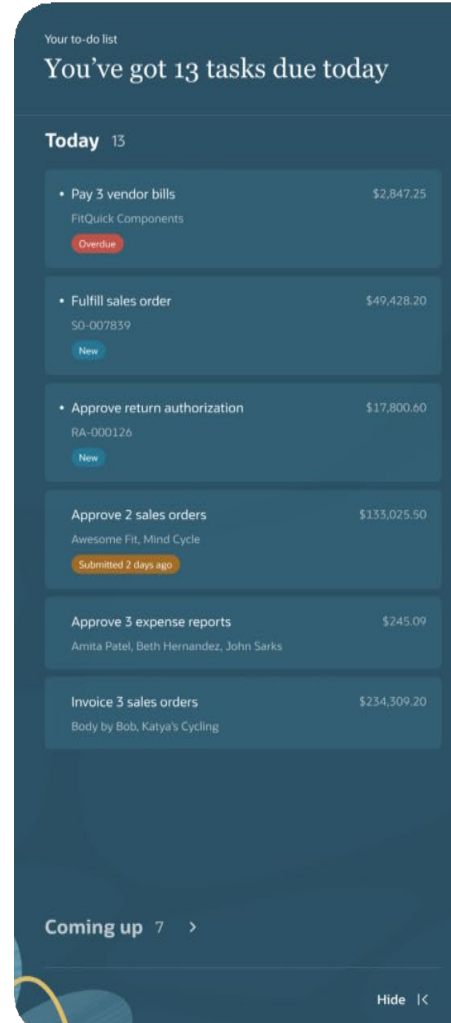
Agentic Workflows: Proactive, AI-driven workflows that monitor processes & propose or carry out complex repetitive tasks.

AI Canvas: Collaborative, visual workspace embedded directly within the suite.

Narrative Insights: Using generative AI to create explanations and summaries of data points, trends, & financial reports.

Redwood Design: Next generation user experience framework.

Seamless Update: One-click endless possibilities.



Where Your Business Meets AI

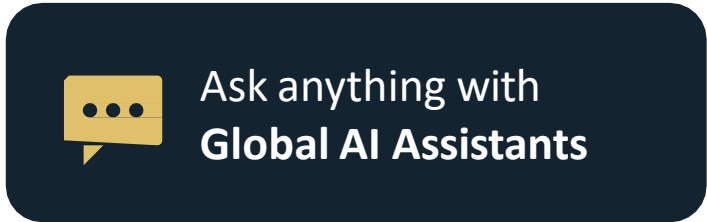
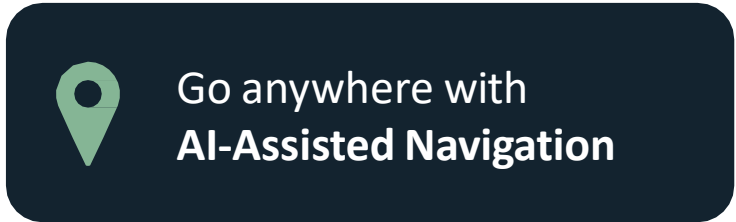
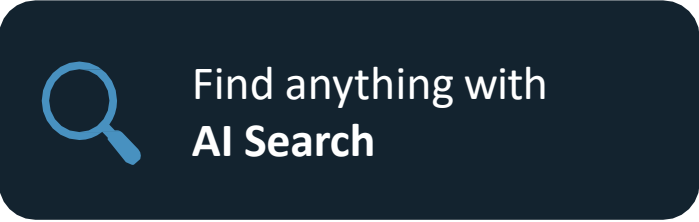
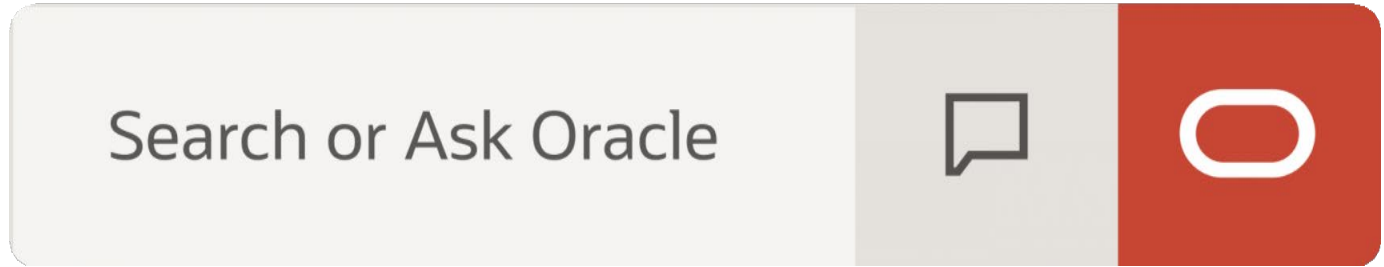
Ask Oracle

Productivity Accelerated

1 Ask Oracle

A natural language conversational AI assistant that acts as a unified interface for searching, navigating, analyzing, & taking action across the entire NetSuite platform using plain language

Example: A CFO can simply type, “Show me customer acquisition cost payback by region & combine it with lifetime value for my board report,” & **Ask Oracle** will instantly generate the required dashboard, complete with charts, explanations, & actionable insights. This reduces the need for the CFO to know which specific reports to run or where the data resides, focusing instead on strategic questions.



Where Your Business Meets AI

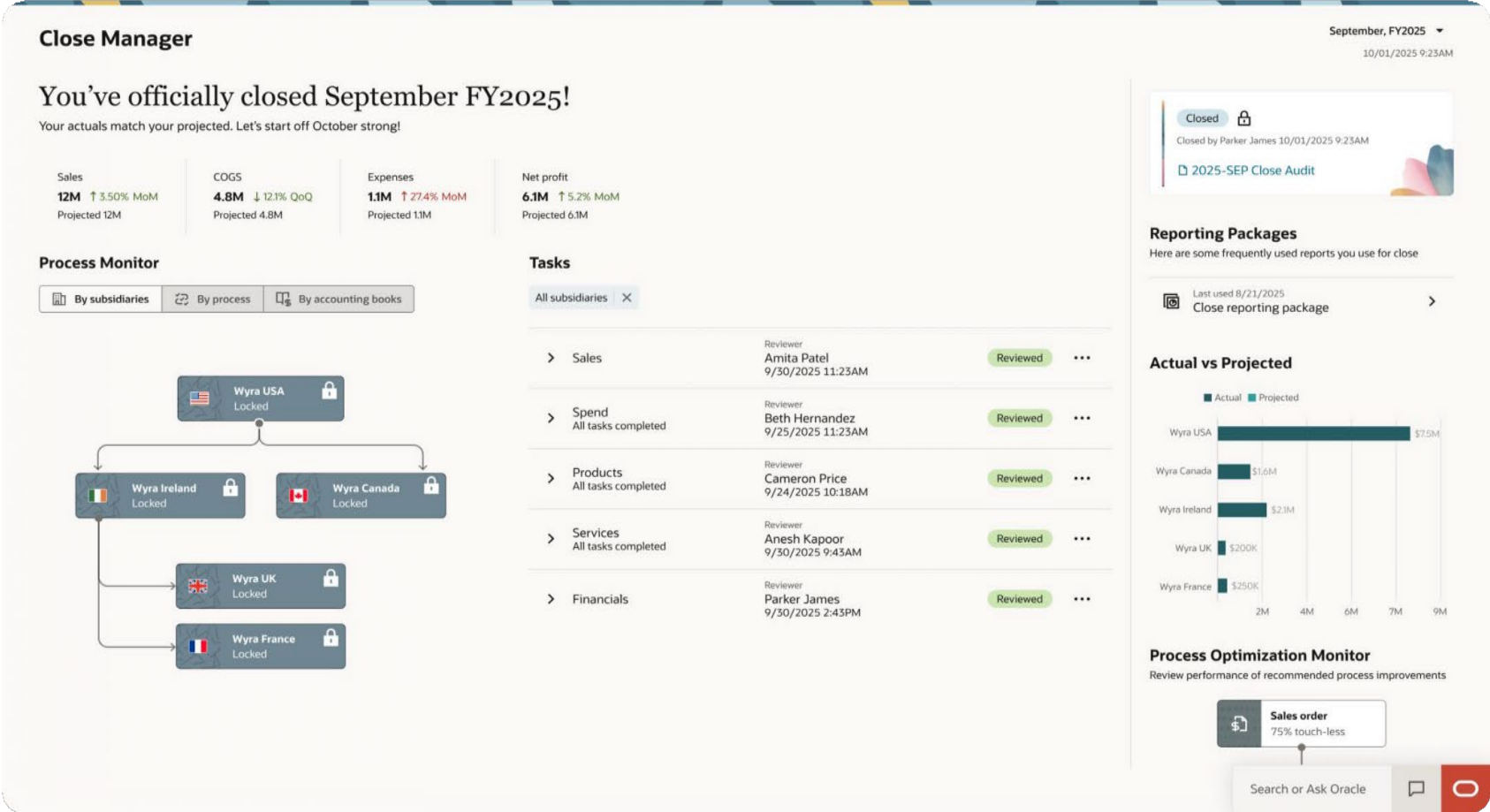
Agentic Workflows

Productivity Accelerated

2 Agentic Workflows

These AI-controlled workflows automate tasks such as payment proposals, vendor selection, & supply chain operations, adapting to changing business rules without constant reprogramming.

Example: An **Agentic Workflow** can monitor all incoming vendor bills & cash flow forecasts, & when payment is due, it can automatically analyze vendor terms & current liquidity to determine the optimal payment date. It then autonomously generates an optimized payment proposal to drive early-payment discounts or minimize interest, submitting the entire package to the controller for a single, final approval, streamlining the entire procure to pay cycle.



Where Your Business Meets AI

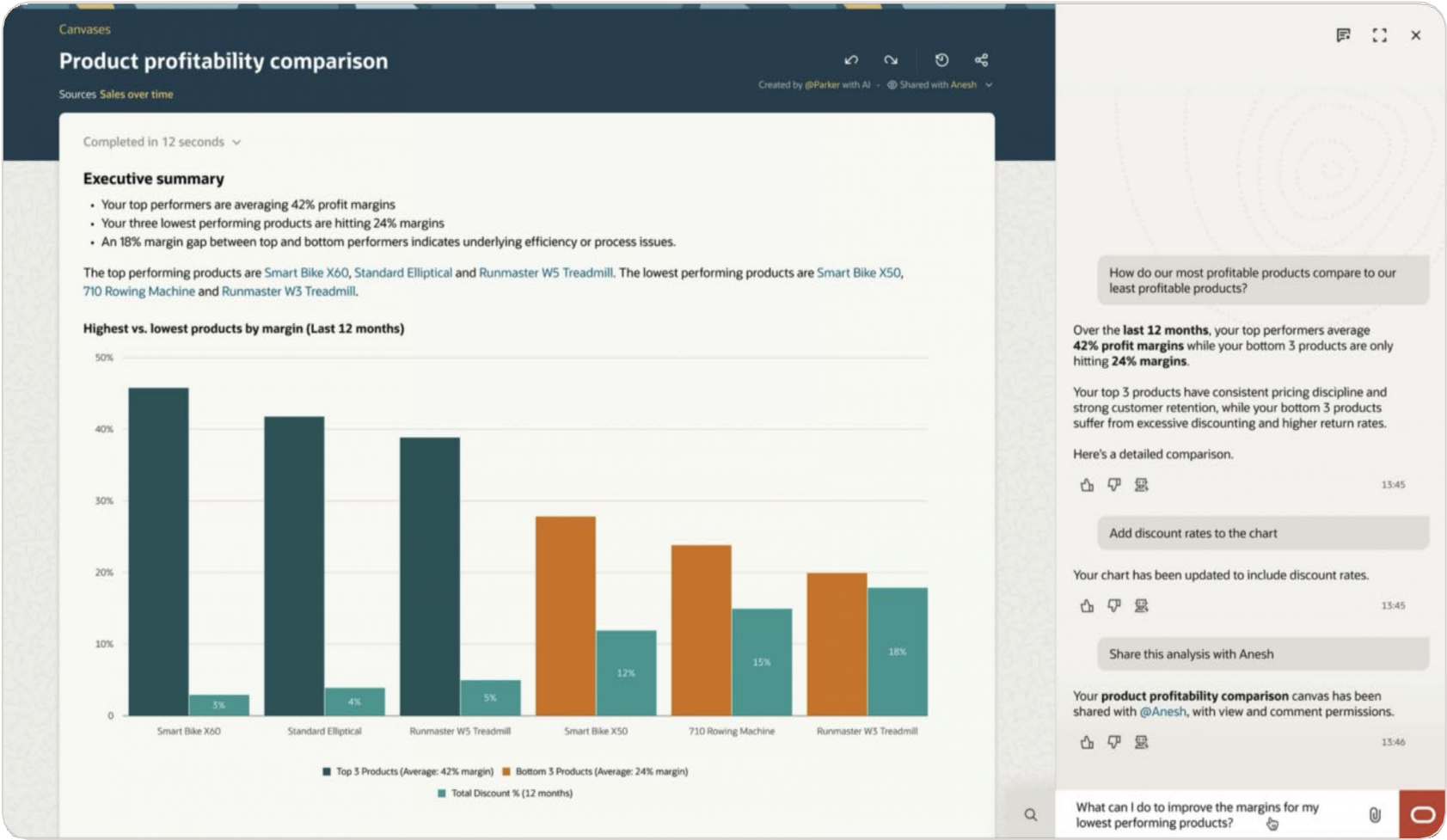
AI Canvas

Productivity Accelerated

3 AI Canvas

A collaborative workspace where finance & operations teams can use predictive AI to model scenarios & transform data into actionable insights

Example: The FP&A team can use **AI Canvas** to collaboratively model the impact of acquiring a new company. They start by visually mapping the combined organizational structure & data, use **Ask Oracle** to instantly simulate different scenarios & then trigger an **Agentic Workflow** directly from Canvas to initiate the budget consolidation & necessary GL account structure changes moving M&A planning from spreadsheets to a dynamic & actionable environment.



Where Your Business Meets AI

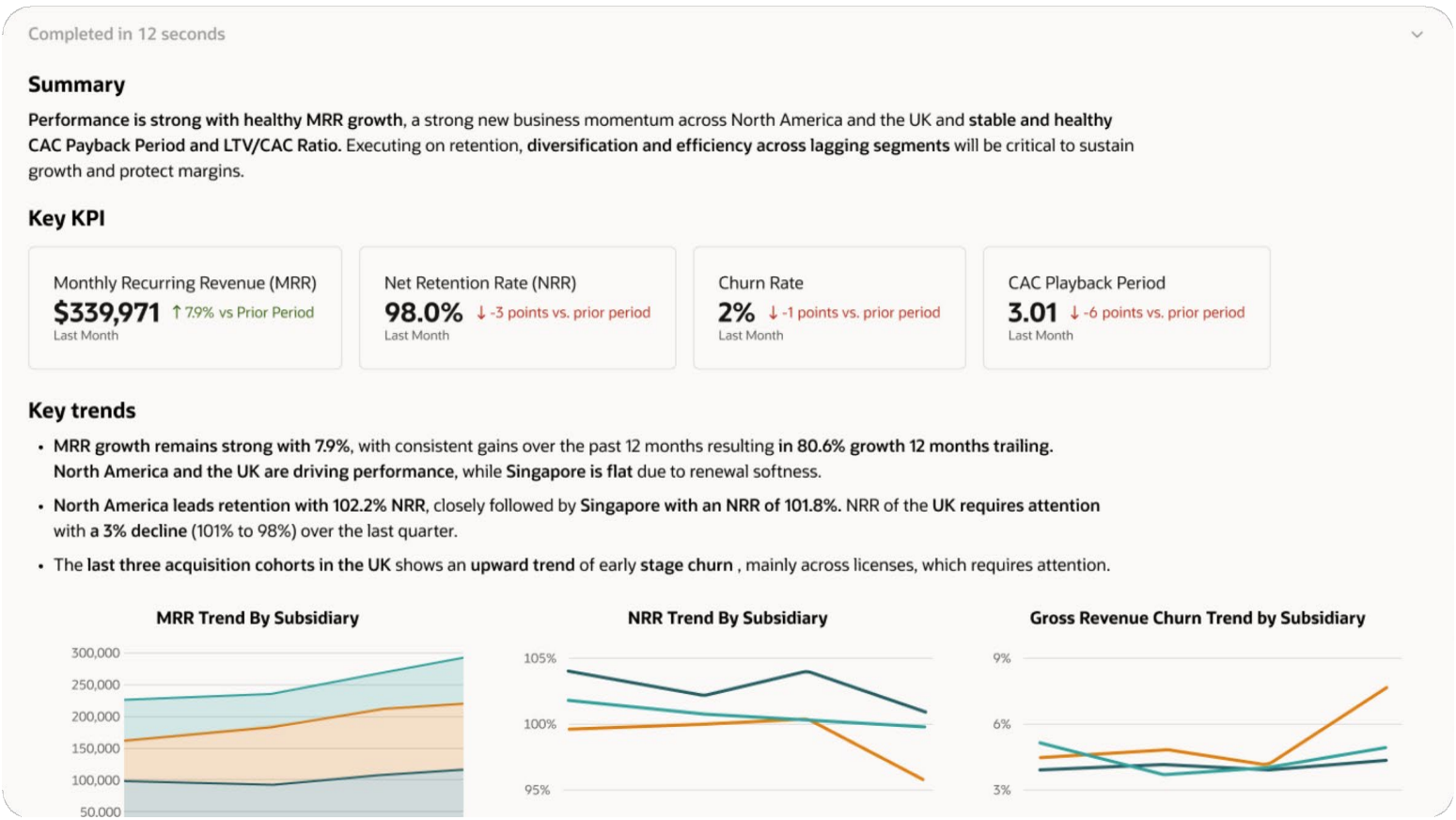
Narrative Insights

Productivity Accelerated

4 Narrative Insights

Narrative Insights uses generative AI to automatically create human readable explanations & summaries of data points, trends, & financial reports directly within NetSuite.

Example: When the controller reviews the quarterly variance report, **Narrative Insights** automatically scans the key performance indicators (KPIs) & correlations to identify the drivers of significant deviations from the plan. It then generates a clear, two-sentence summary at the top of the dashboard, instantly explaining why the COGS increased, e.g., “due to a recent change in material supplier contracts,” & saving the controller hours of manual drill-down analysis.



Where Your Business Meets AI

Redwood Design

Provides quantifiable improvements in several key business areas, by enhancing user experience to boost efficiency, adoption, & strategic focus.

Productivity

15%

Click Reduction: Streamlining common activities, reducing friction, & increasing org agility

User Adoption

25%

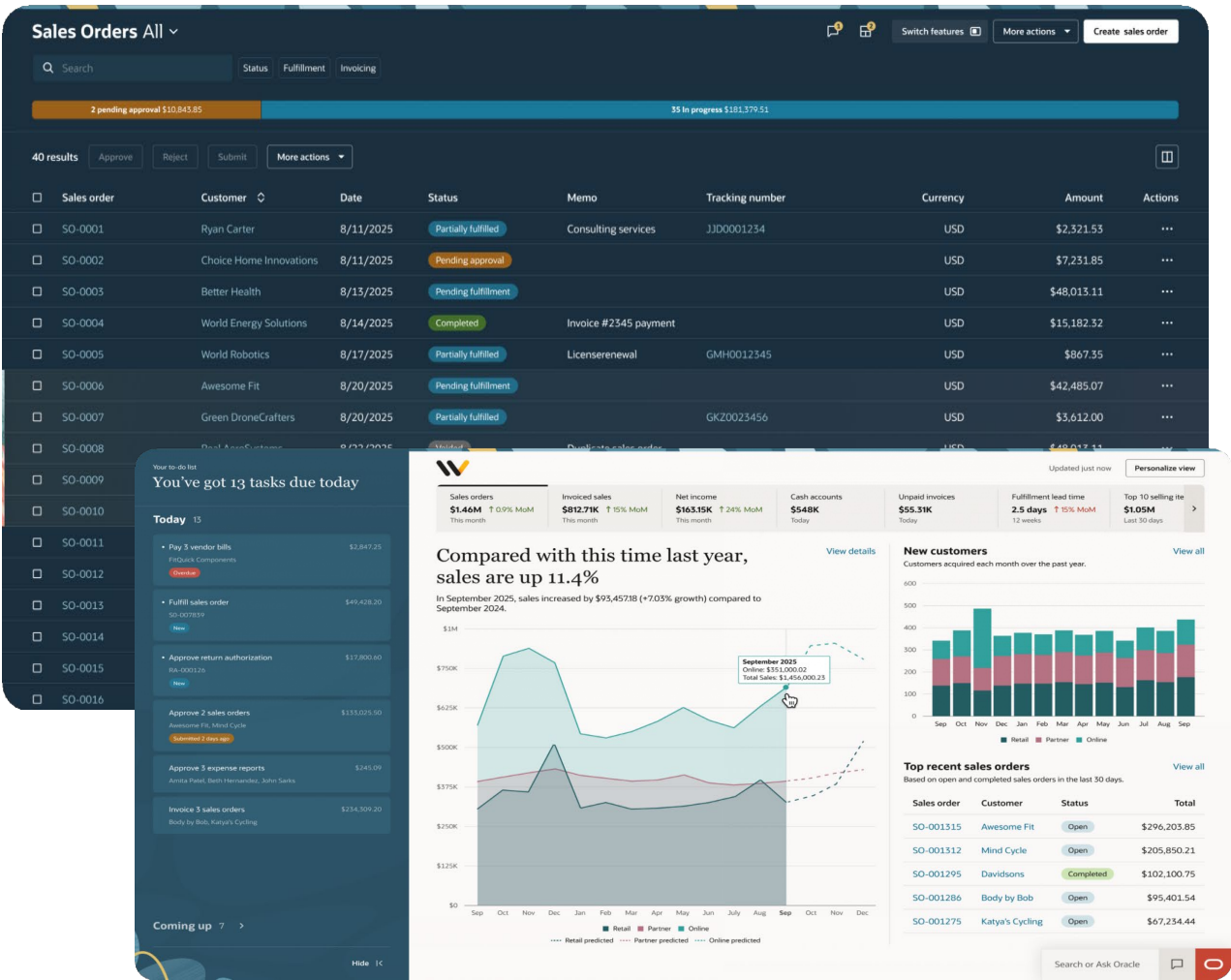
Employee Engagement: Improved job satisfaction & reduced admin burden

20–40%

Task Completion Time: Users can process more transactions or complete workflows faster

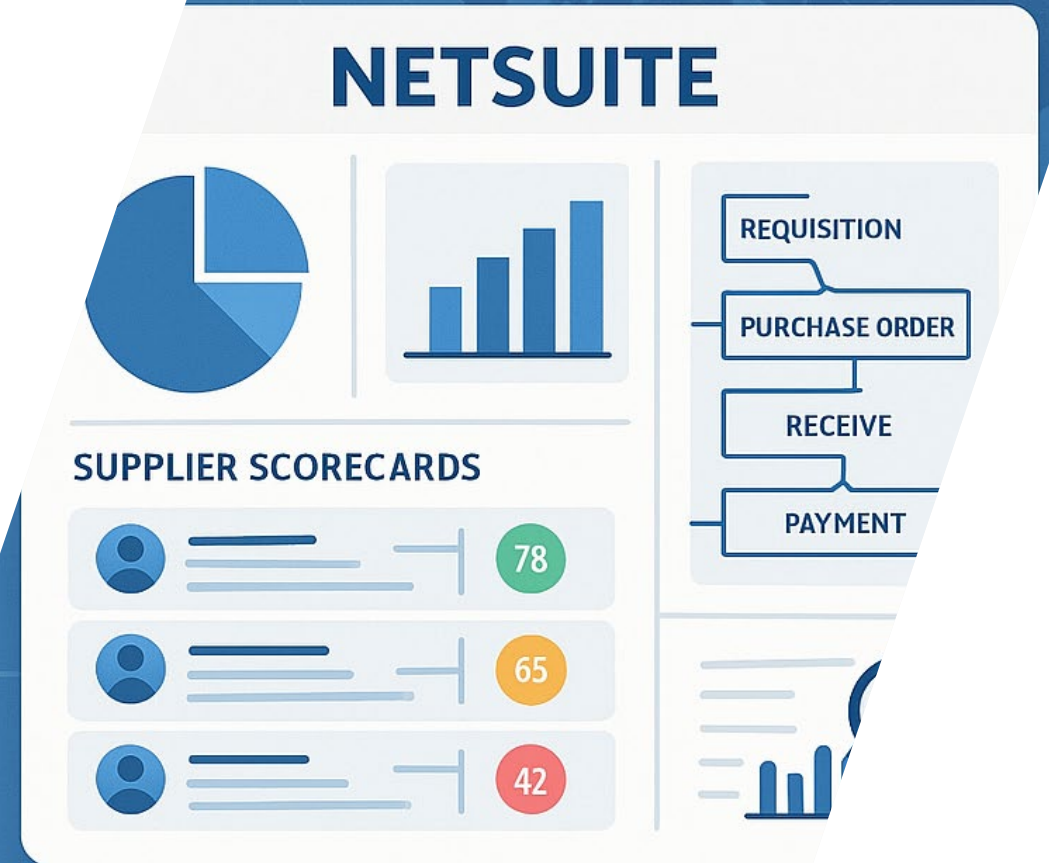
15%

Usage Rate Growth: Sales, marketing, & finance teams



03

Scenario Walkthrough: Narrative Insights



SuiteWorld Notes

Conversational AI & User Experience

Ask Oracle is redefining the user interaction through natural language interfaces.

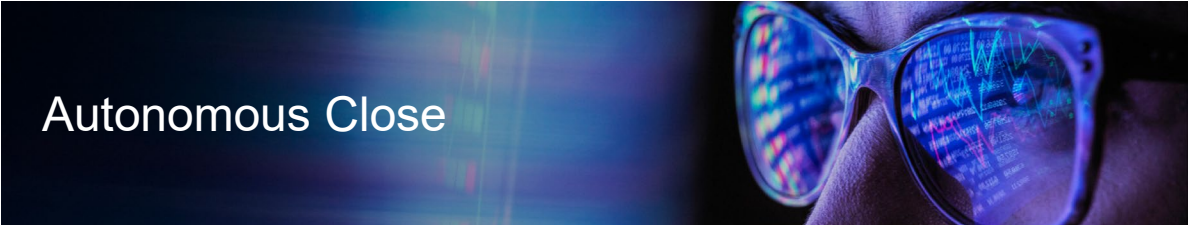
Key Features & Functionality

Feature	Description
Natural Language Interaction	Users can type questions like: “Which customers have outstanding invoices greater than \$100,000 & haven’t ordered in six months?” & receive instant answers with visualizations.
Context-Aware Responses	Understands user role, permissions, & ERP context. Enables continuous dialogue for deeper data exploration.
Actionable Insights	Goes beyond data: recommends next steps, generates reports, & initiates workflows, e.g., payment management.
Explainable AI (XAI)	Provides reasoning behind every response. Follows compliance with auditable trails.
Unified Search Across Suite	One search box for NetSuite + SuiteCloud integrations. Reduces data silos.
Document & Knowledge Integration	Uses LLMs to interpret invoices, contracts, & policies. Makes unstructured data queryable.

SuiteWorld Notes

Pervasive Automation & Agentic Workflows

Automation has become a core component, underpinned by AI agents that can act autonomously.



Autonomous Close

A major highlight is the vision for a nearly hands-free, AI-driven financial month-end close process, aiming to automate reconciliations & reduce closing cycles significantly.



Agentic Workflows

These AI-controlled workflows automate tasks such as payment proposals, vendor selection, & supply chain operations, adapting to changing business rules without constant reprogramming.

SuiteWorld Notes

Advanced Analytics & Data Unification

The focus is on moving from reactive reporting to proactive, real-time insight.



AI Canvas

A collaborative workspace where finance & operations teams can use predictive AI to model scenarios & transform data into actionable insights.



NetSuite Analytics Warehouse

Enhanced dashboards & audit trails, along with prebuilt connectors, *e.g.*, for Salesforce, break down data silos to provide a unified source of truth for informed decision making.

SuiteWorld Notes


Developer Empowerment & Ecosystem Expansion

NetSuite introduced new tools & frameworks to help developers & teams integrate AI & build custom solutions.

A header image for the AI Connector Service featuring a robotic hand reaching towards a digital interface with glowing blue data points.

AI Connector Service

A new service that securely links NetSuite data to external large language models (LLMs).

A header image for the SuiteAgent Framework showing a person in profile looking at a device, with a background of colorful bokeh lights.

SuiteAgent Framework

A toolkit for building custom AI agents that can interact with NetSuite data & trigger actions.

A header image for AI Partner Badges featuring a person wearing glasses, with a digital interface and glowing blue data points visible through the lenses.

AI Partner Badges

A new certification program in the SuiteApp.AI Marketplace to signal trust & performance for partner-built AI tools.

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Q&A & Wrap-Up



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