December 2 – 4, 2025

CHC Boot Camp: Revenue Cycle Management

Training Description

As they say, "Cash is king!" It's also the lifeblood of a CHC. The revenue cycle process is critical to delivering care to your communities. From the time a patient walks through the door to the money hitting the bank account, CHCs need sound patient in-take, billing, and cash-collection policies and procedures. It's also essential to monitor your progress and communicate key performance indicators to various audiences. This training is designed to highlight best practices in these areas, provide example policies and procedures, and share tracking tools to help you improve your revenue.

Presenters: Scott Gold, CPA, Partner; Nicole Moscatelli, CHFP, Director

Continuing Education

Eligible for up to 12.5 NASBA CPE credits in the Specialized Knowledge Field of Study and 12.5 AAPC CEU credits. (Pending Approval)

Attendance Policy

Agenda

Day 1	Tuesday, December 2 | 11:00 a.m.–3:30 p.m. ET
11:00 a.m.–11:15 a.m.	Welcome & Introductions
11:15 a.m.–1:00 p.m.	Session 1 Two W’s - Workforce & Workflow (Scott & Nicole, 2.0 CPE Hours) • Revenue Cycle Quiz • In-office, Remote, Hybrid • Outsourcing vs In-house • Front/Middle/Back Key Focus Areas
1:00 p.m.–1:30 p.m.	Break
1:30 p.m.–3:15 p.m.	Session 2 Reimbursement & Grant Considerations (Scott, 2.0 CPE Hours) • Cost report consideration tips & hints • Change in Scope • COVID Grant Money GONE!!
3:15 p.m.–3:30 p.m.	Wrap-Up Q&A

December 2 – 4, 2025

CHC Boot Camp: Revenue Cycle Management

Day 2	Wednesday, December 3 | 11:00 a.m.–3:30 p.m. ET
11:00 a.m.–11:05 a.m.	Prior day key take-aways, Q&A
11:05 a.m.–12:20 p.m.	Session 3 Revenue Cycle Internal Controls (Scott, 1.5 CPE Hours) • Accounting • Control Environment • Key Controls • Segregation of Duties • Fraud and Abuse • Policies
12:20 p.m.–1:00 p.m.	Session 4 Evaluating the Current State of the FQHC's Revenue Cycle (Nicole, 1.5 CPE Hours) • Revenue Cycle KPIs and Benchmarks • Internal Reporting
1:00 p.m.–1:30 p.m.	Break
1:30 p.m.–2:10 p.m.	Session 4, Continued
2:10 p.m.–3:25 p.m.	Session 5 Regulatory Updates (Nicole, 1.5 CPE Hours) • 2025 Medicare Physician Fee Schedule • 2025 Consolidated Appropriations Act • 2025 No Surprises Act – Good Faith Estimate
3:25 p.m.–3:30 p.m.	Wrap-Up Q&A

December 2 – 4, 2025

CHC Boot Camp: Revenue Cycle Management

Day 3	Thursday, December 4 | 11:00 a.m.–3:30 p.m. ET
11:00 a.m.–11:05 a.m.	Prior day key take-aways, Q&A
11:05 a.m.–12:45 p.m.	Session 6 Revenue Improvement Strategies: *Are we getting paid what we are supposed to? Are we seeing all the patients we can? Are we taking care of our patients?* (Scott & Nicole, 4.0 CPE Hours) • Private/Commercial (Contracting) • Value Based Care • Capitation/Incentive • Grant/Donations • Fee Schedule • Sliding Fee Discount Program & Self-Pay • Medicare (Part B – 1500 form, G code, Wrap Around, Cost Report) • Medicare Advantage • Medicaid
12:45 p.m.–1:00 p.m.	Break
1:00 p.m.–2:45 p.m.	Session 6, Continued Q&A
2:45 p.m.–3:00 p.m.	Break
3:00 p.m.–3:30 p.m.	Session 7 Optional Roundtable Discussions

Times are in Eastern. Agenda is tentative and subject to change.